## FOR IMMEDIATE RELEASE

For: Cathay General Bancorp
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## Cathay General Bancorp Announces Fourth Quarter and

## Full Year 2017 Results

Los Angeles, Calif., January 30, 2018: Cathay General Bancorp (the "Company", "we", "us", or "our" NASDAQ: CATY), the holding company for Cathay Bank, today announced net income of $\$ 25.9$ million, or $\$ 0.32$ per share, for the fourth quarter of 2017, and net income of $\$ 176.0$ million, or $\$ 2.17$ per share, for the year ended December 31, 2017. Fourth quarter and full-year 2017 results included $\$ 22.3$ million of additional tax expense related to the revaluation of the Company's deferred tax assets and a $\$ 2.6$ million pretax write-down of low income housing tax credit investments, both as a result of the enactment of the Tax Cuts and Jobs Act. These two items had the effect of reducing diluted EPS by $\$ .29$ per diluted share for the quarter and for the year.

FINANCIAL PERFORMANCE

|  | Three months ended |  |  | Year ended December 31, |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, 2017 | September 30, 2017 | December 31, 2016 | 2017 | 2016 |
| Net income | \$25.9 million | \$49.7 million | \$48.0 million | \$176.0 million | \$175.1 million |
| Basic earnings per common share | \$0.32 | \$0.62 | \$0.61 | \$2.19 | \$2.21 |
| Diluted earnings per common share | \$0.32 | \$0.61 | \$0.60 | \$2.17 | \$2.19 |
| Return on average assets | 0.66\% | 1.29\% | 1.37\% | 1.19\% | 1.31\% |
| Return on average total stockholders' equity | 5.18\% | 9.77\% | 10.52\% | 9.10\% | 9.88\% |
| Efficiency ratio | 46.27\% | 41.91\% | 45.39\% | 44.40\% | 49.79\% |

## FULL YEAR HIGHLIGHTS

- Including the acquisition of Far East National Bank, (FENB) total loans and deposits increased for the year by $\$ 1.7$ billion to $\$ 12.9$ billion and $\$ 1.0$ billion to $\$ 12.7$ billion, respectively.
- Net interest margin for 2017 increased to $3.63 \%$ compared to $3.38 \%$ in 2016.
"Cathay made significant progress in 2017, both from organic growth and from the acquisition of Far East National Bank. Including the acquisition, we grew our loans by $\$ 1.7$ billion, or $14.9 \%$, for the year and by $\$ 275$ million or $8.7 \%$ annualized for the fourth quarter and our total deposits by $\$ 1.0$ billion, or $8.7 \%$, for the year ended 2017. Also, in November 2017, we increased our dividend by $14 \%$ to $\$ .24$ per share from the $\$ .21$ per share paid previously," commented Pin Tai, Chief Executive Officer and President of the Company.

Further, he added "The systems conversion for Far East National Bank onto Cathay's systems is scheduled for April 2018, which will permit completion of the integration of our operations."

## FOURTH QUARTER INCOME STATEMENT REVIEW

Net income for the quarter ended December 31, 2017, was $\$ 25.9$ million, a decrease of $\$ 22.1$ million, or $46.0 \%$, compared to net income of $\$ 48.0$ million for the same quarter a year ago. Fourth quarter results included $\$ 22.3$ million of additional tax expense related to the revaluation of the Company's deferred tax assets and a $\$ 2.6$ million pretax write-down of low income housing investments, both, as a result of the enactment of the Tax Cuts and Jobs Act. These two items had the effect of reducing diluted EPS by $\$ .29$ per diluted share for the quarter and for the year. Diluted earnings per share for the quarter ended December 31, 2017, was $\$ 0.32$ compared to $\$ 0.60$ for the same quarter a year ago.

Return on average stockholders' equity was $5.18 \%$ and return on average assets was $0.66 \%$ for the quarter ended December 31, 2017, compared to a return on average stockholders' equity of $10.52 \%$ and a return on average assets of $1.37 \%$ for the same quarter a year ago.

## Net interest income before provision for credit losses

Net interest income before provision for credit losses increased $\$ 23.4$ million, or $21.3 \%$, to $\$ 133.3$ million during the fourth quarter of 2017 compared to $\$ 109.9$ million during the same quarter a year ago. The increase was due primarily to an increase in interest income from organic loan growth and loans from the acquisition of FENB and a decrease in interest expense from securities sold under agreements to repurchase.

The net interest margin was $3.65 \%$ for the fourth quarter of 2017 compared to $3.36 \%$ for the fourth quarter of 2016 and $3.75 \%$ for the third quarter of 2017 . The decrease from the third quarter of 2017 was primarily the result of interest recoveries and prepayment penalties of $\$ 2.5$ million recorded in the fourth quarter of 2017 compared to $\$ 5.6$ million in the third quarter.

For the fourth quarter of 2017, the yield on average interest-earning assets was $4.27 \%$, the cost of funds on average interest-bearing liabilities was $0.84 \%$, and the cost of interest-bearing deposits was $0.73 \%$. In comparison, for the fourth quarter of 2016 , the yield on average interest-earning assets was $4.00 \%$, the cost of funds on average interest-bearing liabilities was $0.86 \%$, and the cost of average interest-bearing deposits was $0.69 \%$. The increase in the yield on average interest earning assets was a result of higher interest rates. The net interest spread, defined as the difference between the yield on average interest-earning assets and the cost of funds on average interest-bearing liabilities, was $3.43 \%$ for the quarter ended December 31, 2017, compared to $3.14 \%$ for the same quarter a year ago.

## Provision/(reversal) for credit losses

There was no provision for credit losses recorded for the fourth quarter of 2017 or 2016. The provision/(reversal) for credit losses was based on a review of the appropriateness of the allowance for loan losses at December 31, 2017. The following table summarizes the charge-offs and recoveries for the periods indicated:

|  | Three months ended |  |  |  |  |  |  | Year ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, 2017 |  |  | September 30, 2017 |  | December 31, 2016 |  | 2017 |  | 2016 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Charge-offs: |  |  |  |  |  |  |  |  |  |  |  |
| Commercial loans |  | \$ | 1,503 |  | 80 | \$ | 920 | \$ | 3,313 | \$ | 12,955 |
| Real estate loans ${ }^{(1)}$ |  |  | - |  | 305 |  | 118 |  | 860 |  | 5,948 |
| Total charge-offs |  |  | 1,503 |  | 385 |  | 1,038 |  | 4,173 |  | 18,903 |
| Recoveries: |  |  |  |  |  |  |  |  |  |  |  |
| Commercial loans |  |  | 2,001 |  | 575 |  | 424 |  | 3,402 |  | 4,144 |
| Construction loans |  |  | 86 |  | 47 |  | 46 |  | 229 |  | 7,917 |
| Real estate loans ${ }^{(1)}$ |  |  | 1,160 |  | 5,489 |  | 1,592 |  | 7,355 |  | 2,495 |
| Total recoveries |  |  | 3,247 |  | 6,111 |  | 2,062 |  | 10,986 |  | 14,556 |
| Net (recoveries)/charge-offs |  | \$ | $(1,744)$ | \$ | (5,726) | \$ | $(1,024)$ | \$ | $(6,813)$ | \$ | 4,347 |

(1) Real estate loans include commercial mortgage loans, residential mortgage loans, and equity lines.

## Non-interest income

Non-interest income, which includes revenues from depository service fees, letters of credit commissions, securities gains (losses), wire transfer fees, and other sources of fee income, was $\$ 10.2$ million for the fourth quarter of 2017 , an increase of $\$ 2.2$ million, or $28.3 \%$, compared to $\$ 8.0$ million for the fourth quarter of 2016, primarily due to increases of $\$ 2.3$ million in other operating income relating to venture capital investments, wealth management commissions and other fees.

## Non-interest expense

Non-interest expense increased $\$ 12.9$ million, or $24.1 \%$, to $\$ 66.4$ million in the fourth quarter of 2017 compared to $\$ 53.5$ million in the same quarter a year ago. The increase in non-interest expense in the fourth quarter of 2017 was primarily due to a $\$ 5.8$ million increase in amortization of investments in low income housing and alternative energy partnerships expenses, a $\$ 3.5$ million increase in salaries and employee benefits expense, a $\$ 1.2$ million increase in professional services expense, and offset by a $\$ 2.6$ million decrease in other real estate owned expense when compared to the same quarter a year ago. The efficiency ratio was $46.3 \%$ in the fourth quarter of 2017 compared to $45.4 \%$ for the same quarter a year ago.

## Income taxes

The effective tax rate for the fourth quarter of 2017 was $66.4 \%$ compared to $25.4 \%$ for the fourth quarter of 2016. On December 22, 2017, the Tax Cuts and Jobs Act, was enacted into law and as a result, during the fourth quarter of 2017, the Company recorded $\$ 22.3$ million of additional income tax expense related to the revaluation of the Company's deferred tax assets. These adjustments are management's best estimate based on the information available as of this earnings release and are subject to change as final tax calculations are completed in conjunction with the filing of the Form 10-K.

## ACQUISITION OF SINOPAC BANCORP

Under the terms of the Stock Purchase Agreement with Bank SinoPac Co. Ltd, the Company purchased all of the issued and outstanding share capital of SinoPac Bancorp for an aggregate purchase price of $\$ 351.6$ million plus additional post closing payments based on the realization of certain assets of FENB. The Company issued 926,192 shares of common stock as consideration and the remainder of the consideration is payable in cash. SinoPac Bancorp was merged into Cathay General Bancorp on July 17, 2017 and subsequently, on October 27, 2017, FENB was merged into Cathay Bank. At the date of acquisition, the total value of assets purchased was $\$ 1.2$ billion including total gross loans of $\$ 703.8$ million, investments of $\$ 114.3$ million, and core deposit intangibles of $\$ 6.1$ million. The total value of deposits purchased was $\$ 813.9$ million. The acquisition resulted in a gain of $\$ 5.6$ million. The purchase accounting adjustments are preliminary and subject to finalization during the one-year measurement period from the date of the acquisition.

## BALANCE SHEET REVIEW

Gross loans, excluding loans held for sale, were $\$ 12.9$ billion at December 31, 2017, an increase of $\$ 1.7$ billion, or $14.9 \%$, from $\$ 11.2$ billion at December 31, 2016. The increase was primarily due to increases of $\$ 699.5$ million, or $12.1 \%$, in commercial mortgage loans, $\$ 618.0$ million, or $25.3 \%$, in residential mortgage loans, $\$ 213.1$ million, or $9.5 \%$, in commercial loans, and $\$ 130.7$ million, or $23.8 \%$, in real estate construction loans. The loan balances and composition at December 31, 2017, compared to September 30, 2017, and to December 31, 2016, are presented below:

|  | December 31, 2017 |  | September 30, 2017 |  | December 31, 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (In thousands) |  |  |  |  |  |
| Commercial loans | \$ | 2,461,266 | \$ | 2,419,891 | \$ | 2,248,187 |
| Residential mortgage loans |  | 3,062,050 |  | 2,922,537 |  | 2,444,048 |
| Commercial mortgage loans |  | 6,484,700 |  | 6,377,047 |  | 5,785,248 |
| Equity lines |  | 180,304 |  | 181,751 |  | 171,711 |
| Real estate construction loans |  | 678,805 |  | 691,486 |  | 548,088 |
| Installment \& other loans |  | 5,170 |  | 4,722 |  | 3,993 |
| Gross loans | \$ | 12,872,295 | \$ | 12,597,434 | \$ | 11,201,275 |
| Allowance for loan losses |  | $(123,279)$ |  | $(121,535)$ |  | $(118,966)$ |
| Unamortized deferred loan fees |  | $(3,245)$ |  | $(3,424)$ |  | $(4,994)$ |
| Total loans, net | \$ | 12,745,771 | \$ | 12,472,475 | \$ | 11,077,315 |
| Loans held for sale | \$ | 8,000 | \$ | - | \$ | 7,500 |

Total deposits were $\$ 12.7$ billion at December 31, 2017, an increase of $\$ 1.0$ billion, or $8.7 \%$, from $\$ 11.7$ billion at December 31, 2016. The deposit balances and composition at December 31, 2017, compared to September 30, 2017, and to December 31, 2016, are presented below:

|  | December 31, 2017 |  | September 30, 2017 |  | December 31, 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | usands) |  |  |
| Non-interest-bearing demand deposits | \$ | 2,783,127 | \$ | 2,730,006 | \$ | 2,478,107 |
| NOW deposits |  | 1,410,519 |  | 1,379,100 |  | 1,230,445 |
| Money market deposits |  | 2,248,271 |  | 2,370,724 |  | 2,198,938 |
| Savings deposits |  | 857,199 |  | 925,312 |  | 719,949 |
| Time deposits |  | 5,390,777 |  | 5,156,553 |  | 5,047,287 |
| Total deposits | \$ | 12,689,893 | \$ | 12,561,695 | \$ | 11,674,726 |

## ASSET QUALITY REVIEW

At December 31, 2017, total non-accrual loans were $\$ 48.8$ million, a decrease of $\$ 16.6$ million, or $25.3 \%$, from $\$ 65.4$ million at September 30, 2017, and a decrease of $\$ 895,000$, or $1.8 \%$, from $\$ 49.7$ million at December 31, 2016.

The allowance for loan losses was $\$ 123.3$ million and the allowance for off-balance sheet unfunded credit commitments was $\$ 4.6$ million at December 31, 2017, which represented the amount believed by management to be appropriate to absorb credit losses inherent in the loan portfolio, including unfunded commitments. The $\$ 123.3$ million allowance for loan losses at December 31, 2017, increased $\$ 4.3$ million, or $3.6 \%$, from $\$ 119.0$ million at December 31, 2016. The allowance for loan losses represented $0.96 \%$ of period-end gross loans, excluding loans held for sale, and $252.7 \%$ of non-performing loans at December 31, 2017. The comparable ratios were $1.06 \%$ of period-end gross loans, excluding loans held for sale, and $239.5 \%$ of non-performing loans at December 31, 2016. The changes in non-performing assets and troubled debt restructurings at December 31, 2017, compared to December 31, 2016, and to September 30, 2017, are presented below:

| (Dollars in thousands) |  | December 31, 2017 |  | December 31, 2016 | \% Change |  | September 30, 2017 | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-performing assets |  |  |  |  |  |  |  |  |
| Accruing loans past due 90 days or more | \$ | - | \$ | - | - | \$ | 3,900 | (100) |
| Non-accrual loans: |  |  |  |  |  |  |  |  |
| Construction loans |  | 8,185 |  | 5,458 | 50 |  | 14,267 | (43) |
| Commercial mortgage loans |  | 19,820 |  | 20,078 | (1) |  | 28,379 | (30) |
| Commercial loans |  | 14,296 |  | 15,710 | (9) |  | 15,942 | (10) |
| Residential mortgage loans |  | 6,486 |  | 8,436 | (23) |  | 6,763 | (4) |
| Total non-accrual loans: | \$ | 48,787 | \$ | 49,682 | (2) | \$ | 65,351 | (25) |
| Total non-performing loans |  | 48,787 |  | 49,682 | (2) |  | 69,251 | (30) |
| Other real estate owned |  | 9,442 |  | 20,070 | (53) |  | 18,115 | (48) |
| Total non-performing assets | \$ | 58,229 | \$ | 69,752 | (17) | \$ | 87,366 | (33) |
| Accruing troubled debt restructurings (TDRs) | \$ | 68,565 | \$ | 65,393 | 5 | \$ | 62,358 | 10 |
| Non-accrual loans held for sale | \$ | 8,000 | \$ | 7,500 | 7 | \$ | - | 100 |
| Allowance for loan losses | \$ | 123,279 | \$ | 118,966 | 4 | \$ | 121,535 | 1 |
| Total gross loans outstanding, at period-end ${ }^{(1)}$ | \$ | 12,872,295 | \$ | 11,201,275 | 15 | \$ | 12,597,434 | 2 |
| Allowance for loan losses to non-performing loans, at period-end ${ }^{(2)}$ |  | 252.69\% |  | 239.45\% |  |  | 175.50\% |  |
| Allowance for loan losses to gross loans, at period-end ${ }^{(1)}$ |  | 0.96\% |  | 1.06\% |  |  | 0.96\% |  |
| (1) Excludes loans held for sale at period-end. |  |  |  |  |  |  |  |  |
| (2) Excludes non-accrual loans held for sale at period-end. |  |  |  |  |  |  |  |  |

The ratio of non-performing assets, excluding non-accrual loans held for sale, to total assets was $0.4 \%$ at December 31, 2017, compared to $0.5 \%$ at December 31, 2016. Total non-performing assets decreased $\$ 11.6$ million, or $16.6 \%$, to $\$ 58.2$ million at December 31, 2017, compared to $\$ 69.8$ million at December 31, 2016, primarily due to a decrease of $\$ 10.6$ million, or $53.0 \%$, in other real estate owned and a decrease of $\$ 895,000$, or $1.8 \%$, in non-accrual loans.

## CAPITAL ADEQUACY REVIEW

At December 31, 2017, the Company's common equity Tier 1 capital ratio of $12.14 \%$, Tier 1 risk-based capital ratio of $12.14 \%$, total risk-based capital ratio of $14.07 \%$, and Tier 1 leverage capital ratio of $10.31 \%$, calculated under the Basel III capital rules, continue to place the Company in the "well capitalized" category for regulatory purposes, which is defined as institutions with a common equity tier 1 capital ratio equal to or greater than $6.5 \%$, a Tier 1 risk-based capital ratio equal to or greater than $8 \%$, a total risk-based capital ratio equal to or greater than $10 \%$, and a Tier 1 leverage capital ratio equal to or greater than $5 \%$. At December 31, 2016, the Company's common equity Tier 1 capital ratio was $12.84 \%$, Tier 1 risk-based capital ratio was $13.85 \%$, total risk-based capital ratio was $14.97 \%$, and Tier 1 leverage capital ratio was $11.57 \%$.

## FULL YEAR REVIEW

Net income for the year ended December 31, 2017, was $\$ 176.0$ million, an increase of $\$ 943,000$, or $0.5 \%$, compared to net income of $\$ 175.1$ million for the year ended December 31, 2016. 2017 results were impacted by a $\$ 22.3$ million of additional income tax expense related to the revaluation of the Company's deferred tax assets and a $\$ 2.6$ million pretax write-down of low income housing investments, both, as a result of the enactment of the Tax Cuts and Jobs Act. These two items had the effect of reducing diluted EPS by $\$ .29$ per diluted share for the fourth quarter and for the year. Diluted earnings per share for the year ended December 31, 2017 was $\$ 2.17$ compared to $\$ 2.19$ per share for year ended December 31, 2016. The net interest margin for the year ended December 31, 2017, was 3.63\% compared to 3.38\% for the year ended December 31, 2016.

Return on average stockholders' equity was $9.10 \%$ and return on average assets was $1.19 \%$ for the year ended December 31, 2017, compared to a return on average stockholders' equity of $9.88 \%$ and a return on average assets of $1.31 \%$ for the year ended December 31, 2016. The efficiency ratio for the year ended December 31, 2017, was $44.40 \%$ compared to $49.79 \%$ for the year ended December 31, 2016.

## CONFERENCE CALL

Cathay General Bancorp will host a conference call this afternoon to discuss its fourth quarter and year end 2017 financial results. The call will begin at 3:00 p.m., Pacific Time. Analysts and investors may dial in and participate in the question-and-answer session. To access the call, please dial 1-855-761-3186 and enter Conference ID 2079959. A listen-only live Webcast of the call will be available at www.cathaygeneralbancorp.com and a recorded version is scheduled to be available for replay for 12 months after the call.

## ABOUT CATHAY GENERAL BANCORP

Cathay General Bancorp is the holding company for Cathay Bank, a California state-chartered bank. Founded in 1962, Cathay Bank offers a wide range of financial services. Cathay Bank currently operates 42 branches in California, 12 branches in New York State, three in the Chicago, Illinois area, three in Washington State, two in Texas, one in Maryland, one in Massachusetts, one in Nevada, one in New Jersey, one in Hong Kong, and a representative office in Taipei and in Shanghai. Cathay Bank's website is found at www.cathaybank.com.

## FORWARD-LOOKING STATEMENTS

Statements made in this press release, other than statements of historical fact, are forwardlooking statements within the meaning of the applicable provisions of the Private Securities Litigation Reform Act of 1995 regarding management's beliefs, projections, and assumptions concerning future results and events. These forward-looking statements may include, but are not limited to, such words as "aims," "anticipates," "believes," "can," "continue," "could," "estimates," "expects," "hopes," "intends," "may," "plans," "projects," "predicts," "potential," "possible," "optimistic," "seeks," "shall," "should," "will," and variations of these words and similar expressions. Forward-looking statements are based on estimates, beliefs, projections, and assumptions of management and are not guarantees of future performance. These forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our historical experience and our present expectations or projections. Such risks and uncertainties and other factors include, but are not limited to, adverse developments or conditions related to or arising from U.S. and international business and economic conditions; possible additional provisions for loan losses and charge-offs; credit risks of lending activities and deterioration in asset or credit quality; extensive laws and regulations and supervision that we are subject to including potential future supervisory action by bank supervisory authorities; increased costs of compliance and other risks associated with changes in regulation including the implementation of the Dodd-Frank Wall Street Reform and Consumer Protection Act; higher capital requirements from the implementation of the Basel III capital standards; compliance with the Bank Secrecy Act and other money laundering statutes and regulations; potential goodwill impairment; liquidity risk; fluctuations in interest rates; risks associated with acquisitions and the expansion of our business into new markets; inflation and deflation; real estate market conditions and the value of real estate collateral; environmental liabilities; our ability to compete with larger competitors; our ability to retain key personnel; successful management of reputational risk; natural disasters and geopolitical events; general economic or business conditions in Asia, and other regions where Cathay Bank has operations; failures, interruptions, or security breaches of our information systems; our ability to adapt our systems to technological changes; risk management processes and strategies; adverse results in legal proceedings; certain provisions in our charter and bylaws that may affect acquisition of the Company; changes in accounting standards or tax laws and regulations; market disruption and volatility; restrictions on dividends and other distributions by laws and regulations and by our regulators and our capital structure; issuance of preferred stock; successfully raising additional capital, if needed, and the resulting dilution of interests of holders of our common stock; the soundness of other financial institutions; our ability to consummate and realize the anticipated benefits of our acquisitions, including the recent acquisition of SinoPac Bancorp and Far East National Bank; the risk that integration of business operations following any acquisitions, including the recent acquisition of SinoPac Bancorp and Far East National Bank, will be materially delayed or will be more costly or difficult than expected; the diversion of management's attention from ongoing
business operations and opportunities; the challenges of integrating and retaining key employees; and general competitive, economic political, and market conditions and fluctuations.

These and other factors are further described in Cathay General Bancorp's Annual Report on Form 10-K for the year ended December 31, 2016 (Item 1A in particular), other reports filed with the Securities and Exchange Commission ("SEC"), and other filings Cathay General Bancorp makes with the SEC from time to time. Actual results in any future period may also vary from the past results discussed in this press release. Given these risks and uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements, which speak to the date of this press release. Cathay General Bancorp has no intention and undertakes no obligation to update any forward-looking statement or to publicly announce any revision of any forward-looking statement to reflect future developments or events, except as required by law.

## CATHAY GENERAL BANCORP CONSOLIDATED FINANCIAL HIGHLIGHTS

## (Unaudited)

| (Dollars in thousands, except per share data) | Three months ended |  |  |  |  |  | Year ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, 2017 |  | September 30, 2017 |  | December 31, 2016 |  | 2017 |  | 2016 |  |
| FINANCIAL PERFORMANCE |  |  |  |  |  |  |  |  |  |  |
| Net interest income before provision for credit losses | \$ | 133,298 | \$ | 133,196 | \$ | 109,902 | \$ | 495,709 | \$ | 417,870 |
| Reversal for credit losses |  | - |  | - |  | - |  | $(2,500)$ |  | $(15,650)$ |
| Net interest income after reversal for credit losses |  | 133,298 |  | 133,196 |  | 109,902 |  | 498,209 |  | 433,520 |
| Non-interest income |  | 10,215 |  | 12,961 |  | 7,961 |  | 36,297 |  | 33,370 |
| Non-interest expense |  | 66,407 |  | 61,248 |  | 53,503 |  | 236,199 |  | 224,690 |
| Income before income tax expense |  | 77,106 |  | 84,909 |  | 64,360 |  | 298,307 |  | 242,200 |
| Income tax expense |  | 51,166 |  | 35,163 |  | 16,345 |  | 122,265 |  | 67,101 |
| Net income | \$ | 25,940 | \$ | 49,746 | \$ | 48,015 |  | 176,042 |  | 175,099 |
| Net income per common share |  |  |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.32 | \$ | 0.62 | \$ | 0.60 | \$ | 2.19 | \$ | 2.21 |
| Diluted | \$ | 0.32 | \$ | 0.61 | \$ | 0.60 | \$ | 2.17 | \$ | 2.19 |
| Cash dividends paid per common share | \$ | 0.24 | \$ | 0.21 | \$ | 0.21 | \$ | 0.87 | \$ | 0.75 |
| SELECTED RATIOS |  |  |  |  |  |  |  |  |  |  |
| Return on average assets |  | 0.66\% |  | 1.29\% |  | 1.37\% |  | 1.19\% |  | 1.31\% |
| Return on average total stockholders' equity |  | 5.18\% |  | 9.77\% |  | 10.52\% |  | 9.10\% |  | 9.88\% |
| Efficiency ratio |  | 46.27\% |  | 41.91\% |  | 45.39\% |  | 44.40\% |  | 49.79\% |
| Dividend payout ratio |  | 74.78\% |  | 34.11\% |  | 34.79\% |  | 39.70\% |  | 33.85\% |
| YIELD ANALYSIS (Fully taxable equivalent) |  |  |  |  |  |  |  |  |  |  |
| Total interest-earning assets |  | 4.27\% |  | 4.34\% |  | 4.00\% |  | 4.22\% |  | 4.04\% |
| Total interest-bearing liabilities |  | 0.84\% |  | 0.81\% |  | 0.86\% |  | 0.81\% |  | 0.88\% |
| Net interest spread |  | 3.43\% |  | 3.53\% |  | 3.14\% |  | 3.41\% |  | 3.16\% |
| Net interest margin |  | 3.65\% |  | 3.75\% |  | 3.36\% |  | 3.63\% |  | 3.38\% |
| CAPITAL RATIOS |  | 2017 |  | 0, 2017 |  | 2016 |  |  |  |  |
| Common Equity Tier 1 capital ratio |  | 12.14\% |  | 12.22\% |  | 12.84\% |  |  |  |  |
| Tier 1 risk-based capital ratio |  | 12.14\% |  | 12.22\% |  | 13.85\% |  |  |  |  |
| Total risk-based capital ratio |  | 14.07\% |  | 14.15\% |  | 14.97\% |  |  |  |  |
| Tier 1 leverage capital ratio |  | 10.31\% |  | 10.41\% |  | 11.57\% |  |  |  |  |

## CATHAY GENERAL BANCORP CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

| (In thousands, except share and per share data) | December 31, 2017 |  | September 30, 2017 |  | December 31, 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |
| Cash and due from banks | \$ | 247,056 | \$ | 167,886 | \$ | 218,017 |
| Federal funds sold |  | - |  | 7,000 |  | - |
| Cash and cash equivalents |  | 247,056 |  | 174,886 |  | 218,017 |
| Short-term investments and interest bearing deposits |  | 292,745 |  | 566,059 |  | 967,067 |
| Securities available-for-sale (amortized cost of \$1,336,345 at December 31, 2017, $\$ 1,364,955$ at September 30, 2017, and $\$ 1,317,012$ at December 31, 2016) |  | 1,333,626 |  | 1,368,487 |  | 1,314,345 |
| Loans held for sale |  | 8,000 |  |  |  | 7,500 |
| Loans |  | 12,872,295 |  | 12,597,434 |  | 11,201,275 |
| Less: Allowance for loan losses |  | $(123,279)$ |  | $(121,535)$ |  | $(118,966)$ |
| Unamortized deferred loan fees, net |  | $(3,245)$ |  | $(3,424)$ |  | $(4,994)$ |
| Loans, net |  | 12,745,771 |  | 12,472,475 |  | 11,077,315 |
| Federal Home Loan Bank and Federal Reserve Bank stock |  | 23,085 |  | 30,681 |  | 17,250 |
| Other real estate owned, net |  | 9,442 |  | 18,115 |  | 20,070 |
| Affordable housing investments and alternative energy partnerships, net |  | 272,871 |  | 298,426 |  | 251,077 |
| Premises and equipment, net |  | 103,064 |  | 107,954 |  | 105,607 |
| Customers' liability on acceptances |  | 13,482 |  | 12,009 |  | 12,182 |
| Accrued interest receivable |  | 45,307 |  | 42,190 |  | 37,299 |
| Goodwill |  | 372,189 |  | 372,189 |  | 372,189 |
| Other intangible assets, net |  | 8,062 |  | 9,408 |  | 2,949 |
| Other assets |  | 164,162 |  | 255,538 |  | 117,902 |
| Total assets | \$ | 15,638,862 | \$ | 15,728,417 | \$ | 14,520,769 |
| Liabilities and Stockholders' Equity |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |
| Non-interest-bearing demand deposits | \$ | 2,783,127 | \$ | 2,730,006 | \$ | 2,478,107 |
| Interest-bearing deposits: |  |  |  |  |  |  |
| NOW deposits |  | 1,410,519 |  | 1,379,100 |  | 1,230,445 |
| Money market deposits |  | 2,248,271 |  | 2,370,724 |  | 2,198,938 |
| Savings deposits |  | 857,199 |  | 925,312 |  | 719,949 |
| Time deposits |  | 5,390,777 |  | 5,156,553 |  | 5,047,287 |
| Total deposits |  | 12,689,893 |  | 12,561,695 |  | 11,674,726 |
| Securities sold under agreements to repurchase |  | 100,000 |  | 100,000 |  | 350,000 |
| Advances from the Federal Home Loan Bank |  | 430,000 |  | 595,000 |  | 350,000 |
| Other borrowings for affordable housing investments |  | 17,481 |  | 17,518 |  | 17,662 |
| Long-term debt |  | 194,136 |  | 119,136 |  | 119,136 |
| Acceptances outstanding |  | 13,482 |  | 12,009 |  | 12,182 |
| Deferred payments from acquisition |  | 36,696 |  | 136,056 |  | - |
| Other liabilities |  | 189,823 |  | 218,304 |  | 168,524 |
| Total liabilities |  | 13,671,511 |  | 13,759,718 |  | 12,692,230 |
| Commitments and contingencies |  |  |  |  |  |  |
| Stockholders' Equity |  |  |  |  |  |  |
| Common stock, $\$ 0.01$ par value, $100,000,000$ shares authorized, $89,104,022$ issued and $80,893,379$ outstanding at December 31, 2017, $89,027,259$ issued and $80,816,616$ outstanding at September 30, 2017, and |  |  |  |  |  |  |
| $87,820,920$ issued and 79,610,277 outstanding at December 31, 2016 |  | 891 |  | 890 |  | 878 |
| Additional paid-in-capital |  | 926,923 |  | 932,521 |  | 895,480 |
| Accumulated other comprehensive income/(loss), net |  | $(2,511)$ |  | (217) |  | $(3,715)$ |
| Retained earnings |  | 1,281,637 |  | 1,275,094 |  | 1,175,485 |
| Treasury stock, at cost ( $8,210,643$ shares at December 31, 2017, at September 30, 2017, and at December 31, 2016) |  | $(239,589)$ |  | $(239,589)$ |  | $(239,589)$ |
| Total equity |  | 1,967,351 |  | 1,968,699 |  | 1,828,539 |
| Total liabilities and equity | \$ | 15,638,862 | \$ | 15,728,417 | \$ | $\underline{14,520,769}$ |
| Book value per common share | \$ | 24.18 | \$ | 24.24 | \$ | 22.80 |
| Number of common shares outstanding |  | 80,893,379 |  | 80,816,616 |  | 79,610,277 |

## CATHAY GENERAL BANCORP CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

## (Unaudited)

## INTEREST AND DIVIDEND INCOME

Loan receivable, including loan fees
Investment securities
Federal Home Loan Bank and Federal Reserve Bank stock
Federal funds sold and securities
purchased under agreements to resell
Deposits with banks
Total interest and dividend income

## INTEREST EXPENSE

Time deposits
Other deposits
Securities sold under agreements to repurchase
Advances from Federal Home Loan Bank
Long-term debt
Deferred payments from acquisition
Short-term borrowings
Total interest expense
Net interest income before reversal for credit losses Reversal for credit losses

Net interest income after reversal for credit losses

## NON-INTEREST INCOME

Securities (losses)/gains, net
Letters of credit commissions
Depository service fees
Gain from acquisition
Other operating income
Total non-interest income

## NON-INTEREST EXPENSE

Salaries and employee benefits
Occupancy expense
Computer and equipment expense
Professional services expense
Data processing service expense
FDIC and State assessments
Marketing expense
Other real estate owned expense
Amortization of investments in low income housing and alternative energy partnerships
Amortization of core deposit intangibles
Acquisition and integration costs
Other operating expense
Total non-interest expense
Income before income tax expense
Income tax expense
Net income

## Net income per common share: <br> Basic <br> Diluted

Cash dividends paid per common share
Basic average common shares outstanding
Diluted average common shares outstanding


## CATHAY GENERAL BANCORP AVERAGE BALANCES - SELECTED CONSOLIDATED FINANCIAL INFORMATION (Unaudited)


(1) Yields and interest earned include net loan fees. Non-accrual loans are included in the average balance.

