CATHAY GERERAL
BAnCORP

## FOR IMMEDIATE RELEASE

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## Cathay General Bancorp Announces Fourth Quarter and Full Year 2014 Results

Los Angeles, Calif., January 21: Cathay General Bancorp (the "Company", NASDAQ: CATY), the holding company for Cathay Bank, today announced net income of $\$ 35.6$ million, or $\$ 0.44$ per share, for the fourth quarter and net income of $\$ 137.8$ million for the year ended December 31, 2014.

FINANCIAL PERFORMANCE

|  | Three months ended December 31, |  | Year ended December 31, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | 2014 | 2013 |
| Net income | \$35.6 million | \$31.9 million | \$137.8 million | \$123.1 million |
| Net income available to common stockholders | \$35.6 million | \$31.9 million | \$137.8 million | \$113.5 million |
| Basic earnings per common share | \$0.45 | \$0.40 | \$1.73 | \$1.44 |
| Diluted earnings per common share | \$0.44 | \$0.40 | \$1.72 | \$1.43 |
| Return on average assets | 1.27\% | 1.19\% | 1.26\% | 1.17\% |
| Return on average total stockholders' equity | 8.86\% | 8.70\% | 8.95\% | 8.00\% |
| Efficiency ratio | 42.96\% | 44.65\% | 45.48\% | 50.35\% |

## FULL YEAR HIGHLIGHTS

- Diluted earnings per share increased $10.0 \%$ to $\$ 0.44$ per share for the fourth quarter of 2014 compared to $\$ 0.40$ per share for the same quarter a year ago.
- Total loans increased $\$ 829.5$ million, or $10.3 \%$, excluding loans held for sale, during 2014, to $\$ 8.9$ billion at December 31, 2014, compared to $\$ 8.1$ billion at December 31, 2013.
"Despite new loan origination being good, our loan growth slowed during the fourth quarter due to unusual large payoffs and paydowns of existing loans. However, we expect the loan growth for the full year 2015 to be comparable or better than the $10.3 \%$ loan growth for all of 2014," commented Dunson Cheng, Chairman of the Board, Chief Executive Officer, and President of the Company.
"We are also pleased that our core deposits increased $\$ 656$ million, or $14.5 \%$, for 2014 and we will continue to focus on growing our core deposits in 2015. We are looking forward to the completion of the merger, which was announced this morning, with Asia Bancshares, expected to be completed during second quarter of 2015, which will significantly increase our presence in New York City," concluded Dunson Cheng.


## FOURTH QUARTER INCOME STATEMENT REVIEW

Net income for the quarter ended December 31, 2014, was $\$ 35.6$ million, an increase of $\$ 3.7$ million, or $11.5 \%$, compared to net income of $\$ 31.9$ million for the same quarter a year ago. Diluted earnings per share available to common stockholders for the quarter ended December 31, 2014, was $\$ 0.44$ compared to $\$ 0.40$ for the same quarter a year ago due primarily to an increase in net interest income and a higher negative provision for credit losses in 2014.

Return on average stockholders' equity was $8.86 \%$ and return on average assets was $1.27 \%$ for the quarter ended December 31, 2014, compared to a return on average stockholders' equity of $8.70 \%$ and a return on average assets of $1.19 \%$ for the same quarter a year ago.

## Net interest income before provision for credit losses

Net interest income before provision for credit losses increased $\$ 5.8$ million, or $7.1 \%$, to $\$ 87.8$ million during the fourth quarter of 2014 compared to $\$ 82.0$ million during the same quarter a year ago. The increase was due primarily to the increase in loan interest income and the decrease in interest expense from securities sold under agreements to repurchase, offset by the decrease in interest income from available-for-sale securities.

The net interest margin, on a fully taxable-equivalent basis, was $3.36 \%$ for the fourth quarter of 2014, compared to $3.31 \%$ for the third quarter of 2014 and $3.30 \%$ for the fourth quarter of 2013. The increase in the net interest margin was due to the impact from increases in loans and decreases in securities sold under agreements to repurchase offset by decreases in investment securities.

For the fourth quarter of 2014, the yield on average interest-earning assets was $4.06 \%$, the cost of funds on average interest-bearing liabilities was $0.93 \%$, and the cost of interest bearing deposits was $0.66 \%$. In comparison, for the fourth quarter of 2013, the yield on average interest-earning assets was $4.09 \%$, the cost of funds on average interest-bearing liabilities was $1.03 \%$, and the cost of interest bearing deposits was $0.65 \%$. The net interest spread, defined as the difference between the yield on average interest-earning assets and the cost of funds on average interest-bearing liabilities, increased to $3.13 \%$ for the quarter ended December 31, 2014, from $3.06 \%$ for the same quarter a year ago.

## Provision for credit losses

Provision for credit losses was a credit of $\$ 2.0$ million for the fourth quarter of 2014 compared to zero for the fourth quarter of 2013. The provision for credit losses was based on the review of the adequacy of the allowance for loan losses at December 31, 2014. The provision or reversal for credit losses represents the charge against or benefit toward current earnings that is determined by management, through a credit review process, as the amount needed to establish an allowance that management believes to be sufficient to absorb credit losses inherent in the Company's loan portfolio, including unfunded commitments. The following table summarizes the charge-offs and recoveries for the periods indicated:

|  | Three months ended December 31, |  |  |  | Year ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 |  | 2013 |  | 2014 |  | 2013 |  |
|  | (In thousands) |  |  |  |  |  |  |  |
| Charge-offs: |  |  |  |  |  |  |  |  |
| Commercial loans | \$ | 283 | \$ | 11,045 | \$ | 7,875 | \$ | 15,625 |
| Construction loans |  | 4,934 |  | - |  | 6,747 |  | - |
| Real estate loans (1) |  | 4,286 |  | 626 |  | 7,613 |  | 3,499 |
| Real estate- land loans |  | - |  | - |  | - |  | 1,318 |
| Total charge-offs |  | 9,503 |  | 11,671 |  | 22,235 |  | 20,442 |
| Recoveries: |  |  |  |  |  |  |  |  |
| Commercial loans |  | 867 |  | 724 |  | 12,517 |  | 2,739 |
| Construction loans |  | 2,409 |  | 28 |  | 2,547 |  | 2,284 |
| Real estate loans (1) |  | 351 |  | 1,749 |  | 5,752 |  | 5,978 |
| Real estate- land loans |  | 98 |  | 896 |  | 109 |  | 2,997 |
| Installment and other loans |  | - |  | - |  | 13 |  | 11 |
| Total recoveries |  | 3,725 |  | 3,397 |  | 20,938 |  | 14,009 |
| Net charge-offs | \$ | 5,778 | \$ | 8,274 | \$ | 1,297 | \$ | 6,433 |

(1) Real estate loans include commercial mortgage loans, residential mortgage loans, and equity lines.

## Non-interest income

Non-interest income, which includes revenues from depository service fees, letters of credit commissions, securities gains (losses), gains (losses) on loan sales, wire transfer fees, and other sources of fee income, was $\$ 8.0$ million for the fourth quarter of 2014, a decrease of $\$ 372,000$, or $4.5 \%$, compared to $\$ 8.3$ million for the fourth quarter of 2013. The decrease in non-interest income in the fourth quarter of 2014 was primarily due to a decrease of $\$ 284,000$ in gains on sale of securities and a decrease of $\$ 177,000$ in letters of credit commissions.

## Non-interest expense

Non-interest expense increased $\$ 806,000$, or $2.0 \%$, to $\$ 41.1$ million in the fourth quarter of 2014 compared to $\$ 40.3$ million in the same quarter a year ago. The efficiency ratio was $42.96 \%$ in the fourth quarter of 2014 compared to $44.65 \%$ for the same quarter a year ago.

Marketing expenses increased $\$ 704,000$ primarily due to donations and contributions. Other real estate ("OREO") expense increased $\$ 446,000$ primarily due to higher gains on sales and transfers of loans to OREO in 2013. Offsetting the increases was a $\$ 663,000$ decrease in salaries and employee benefits, a $\$ 437,000$ decrease in operation expenses of affordable housing investments, and a $\$ 227,000$ decrease in amortization of core deposit intangibles.

## Income taxes

The effective tax rate for the fourth quarter of 2014 was $37.1 \%$ compared to $36.0 \%$ for the fourth quarter of 2013. The effective tax rate includes the impact of the utilization of low income housing tax credits.

## BALANCE SHEET REVIEW

Gross loans, excluding loans held for sale, were $\$ 8.91$ billion at December 31, 2014, an increase of $\$ 829.5$ million, or $10.3 \%$, from $\$ 8.08$ billion at December 31, 2013, primarily due to increases of $\$ 463.4$ million, or $11.5 \%$, in commercial mortgage loans, $\$ 214.8$ million, or $15.9 \%$, in residential mortgage loans, $\$ 83.8$ million, or $3.6 \%$, in commercial loans, and $\$ 77.0$ million, or $34.7 \%$, in real estate construction loans. The changes in loan balances and composition from December 31, 2013, are presented below:

|  | December 31, 2014 |  | December 31, 2013 |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |  |
| Commercial loans | \$ | 2,382,493 | \$ | 2,298,724 | 4 |
| Residential mortgage loans |  | 1,570,059 |  | 1,355,255 | 16 |
| Commercial mortgage loans |  | 4,486,443 |  | 4,023,051 | 12 |
| Equity lines |  | 172,879 |  | 171,277 | 1 |
| Real estate construction loans |  | 298,654 |  | 221,701 | 35 |
| Installment \& other loans |  | 3,552 |  | 14,555 | (76) |
| Gross loans | \$ | 8,914,080 | \$ | 8,084,563 | 10 |
| Allowance for loan losses |  | $(161,420)$ |  | $(173,889)$ | (7) |
| Unamortized deferred loan fees |  | $(12,392)$ |  | $(13,487)$ | (8) |
| Total loans, net | \$ | 8,740,268 | \$ | 7,897,187 | 11 |
| Loans held for sale | \$ | 973 | \$ | - | 100 |

Total deposits were $\$ 8.78$ billion at December 31, 2014, an increase of $\$ 802.2$ million, or $10.1 \%$, from $\$ 7.98$ billion at December 31, 2013, primarily due to a $\$ 251.8$ million, or $19.6 \%$, increase in money market deposits, a $\$ 231.3$ million, or $24.8 \%$, increase in time deposits under $\$ 100,000$, a $\$ 223.1$ million, or $15.4 \%$, increase in non-interest bearing demand deposits, a $\$ 94.8$ million, or $13.9 \%$, increase in NOW deposits, and a $\$ 34.4$ million, or $6.9 \%$, increase in savings deposits. The changes in deposit balances and composition from December 31, 2013, are presented below:

|  | December 31, 2014 |  | December 31, 2013 |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) |  |  |  |  |  |
| Non-interest-bearing demand deposits | \$ | 1,664,914 | \$ | 1,441,858 | 15 |
| NOW deposits |  | 778,691 |  | 683,873 | 14 |
| Money market deposits |  | 1,538,187 |  | 1,286,338 | 20 |
| Savings deposits |  | 533,940 |  | 499,520 | 7 |
| Time deposits under \$100,000 |  | 1,162,547 |  | 931,204 | 25 |
| Time deposits of \$100,000 or more |  | 3,105,181 |  | 3,138,512 | (1) |
| Total deposits | \$ | 8,783,460 | \$ | 7,981,305 | 10 |

## ASSET QUALITY REVIEW

At December 31, 2014, total non-accrual loans, excluding loans held for sale, were $\$ 70.2$ million, a decrease of $\$ 13.0$ million, or $15.7 \%$, from $\$ 83.2$ million at December 31, 2013.

The allowance for loan losses was $\$ 161.4$ million and the allowance for off-balance sheet unfunded credit commitments was $\$ 1.9$ million at December 31, 2014, which represented the amount believed by management to be sufficient to absorb credit losses inherent in the loan portfolio, including unfunded commitments. The allowance for loan losses was $\$ 161.4$ million at December 31, 2014, compared to $\$ 173.9$ million at December 31, 2013, a decrease of $\$ 12.5$ million, or $7.2 \%$. The allowance for loan losses represented $1.81 \%$ of period-end gross loans, excluding loans held for sale, and $230.1 \%$ of non-performing loans at December 31, 2014. The comparable ratios were $2.15 \%$ of period-end gross loans, excluding loans held for sale, and $206.6 \%$ of non-
performing loans at December 31, 2013. The changes in non-performing assets and troubled debt restructurings at December 31, 2014, compared to December 31, 2013, and to September 30, 2014, are highlighted below:

| (Dollars in thousands) |  | December 31, 2014 |  | December 31,2013 | \% Change |  | September 30, 2014 | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-performing assets |  |  |  |  |  |  |  |  |
| Accruing loans past due 90 days or more | \$ |  | \$ | 982 | (100) | \$ | 662 | (100) |
| Non-cccrual loans: |  |  |  |  |  |  |  |  |
| Construction-residential loans |  | 500 |  | 3,313 | (85) |  | - | 100 |
| Construction-non-residential loans |  | 19,463 |  | 25,273 | (23) |  | 25,728 | (24) |
| Land loans |  | 5,856 |  | 6,502 | (10) |  | 5,996 | (2) |
| Commercial real estate loans, exluding land loans |  | 29,750 |  | 13,119 | 127 |  | 17,834 | 67 |
| Commercial loans |  | 6,983 |  | 21,232 | (67) |  | 8,851 | (21) |
| Residential mortgage loans |  | 7,611 |  | 13,744 | (45) |  | 6,849 | 11 |
| Total non-accrual loans: | \$ | 70,163 | \$ | 83,183 | (16) | \$ | 65,258 | 8 |
| Total non-performing loans |  | 70,163 |  | 84,165 | (17) |  | 65,920 | 6 |
| Other real estate owned |  | 31,477 |  | 52,985 | (41) |  | 29,025 | 8 |
| Total non-performing asets | \$ | 101,640 | \$ | 137,150 | (26) | \$ | 94,945 | 7 |
| Accruing trouled debt restucturings (TDRs) | \$ | 104,356 | \$ | 117,597 | (11) | \$ | 123,089 | (15) |
| Non-accrual loans held for sale | \$ | 973 |  | \$ | 100 | \$ |  | 100 |
| Allowance for loan losses | \$ | 161,420 | \$ | 173,889 | (7) | \$ | 169,198 | (5) |
| Allowance for off-balance sheet credit commitments |  | 1,949 |  | 1,362 | 43 |  | 2,018 | (3) |
| Allowance for credit losses | \$ | 163,369 | \$ | 175,251 | (7) | \$ | 171,216 | (5) |
| Total gross loans outstanding, at period-end (1) | \$ | 8,914,080 | \$ | 8,884,563 | 10 | \$ | 8,558,254 | 1 |
| Allowance for loan losses to non-performing loans, at period-end (2) |  | 230.06\% |  | 206.60\% |  |  | 256.67\% |  |
| Allowance for loan losses to gross loans, at period-end (1) |  | 1.81\% |  | 2.15\% |  |  | 1.91\% |  |

(1) Excludes loans held for sale at period-end.
(2) Excludes non-accrual loans held for sale at period-end.

Troubled debt restructurings on accrual status totaled $\$ 104.4$ million at December 31, 2014, compared to $\$ 117.6$ million at December 31, 2013. These loans are classified as troubled debt restructurings as a result of granting a concession to borrowers. Although these loan modifications are considered troubled debt restructurings under Accounting Standard Codification 310-40 and Accounting Standard Update 2011-02, these loans have been performing under the restructured terms and have demonstrated sustained performance under the modified terms. The sustained performance considered by management includes the periods prior to the modification if the prior performance met or exceeded the modified terms as well as cash paid to set up interest reserves.

The ratio of non-performing assets, excluding non-accrual loans held for sale, to total assets was $0.9 \%$ at December 31, 2014, compared to $1.3 \%$ at December 31, 2013. Total non-performing assets decreased $\$ 35.6$ million, or $25.9 \%$, to $\$ 101.6$ million at December 31, 2014, compared to $\$ 137.2$
million at December 31, 2013, primarily due to a $\$ 13.0$ million, or $15.7 \%$, decrease in non-accrual loans and a $\$ 21.5$ million, or $40.6 \%$, decrease in OREO.

## CAPITAL ADEQUACY REVIEW

At December 31, 2014, the Company’s Tier 1 risk-based capital ratio of $14.97 \%$, total risk-based capital ratio of $16.22 \%$, and Tier 1 leverage capital ratio of $12.99 \%$, continue to place the Company in the "well capitalized" category for regulatory purposes, which is defined as institutions with a Tier 1 risk-based capital ratio equal to or greater than $6 \%$, a total risk-based capital ratio equal to or greater than $10 \%$, and a Tier 1 leverage capital ratio equal to or greater than $5 \%$. At December 31, 2013, the Company's Tier 1 risk-based capital ratio was $15.04 \%$, total risk-based capital ratio was $16.35 \%$, and Tier 1 leverage capital ratio was $12.48 \%$.

## FULL YEAR REVIEW

Net income attributable to common stockholders for the year ended December 31, 2014, was $\$ 137.8$ million, an increase of $\$ 24.3$ million, or $21.5 \%$, compared to net income attributable to common stockholders of $\$ 113.5$ million for the year ended December 31, 2013, due primarily to increases in net interest income, the elimination of dividends on preferred stock, a higher negative provision for credit losses, decreases in costs associated with debt redemption, decreases in amortization of core deposit premiums, decreases in professional services expense, and decreases in OREO expense. These were partially offset by decreases in gains on sale of securities, increases in salaries and incentive compensation expense, increases in litigation expenses, and increases in FDIC and state assessments. Diluted earnings per share attributable to common stockholders for the year ended December 31, 2014, was $\$ 1.72$ compared to $\$ 1.43$ for the year ended December 31, 2013. The net interest margin for the year ended December 31, 2014, increased to $3.35 \%$ from $3.33 \%$ for the year ended December 31, 2013.

Return on average stockholders' equity was $8.95 \%$ and return on average assets was $1.26 \%$ for the year ended December 31, 2014, compared to a return on average stockholders' equity of $8.00 \%$ and a return on average assets of $1.17 \%$ for the year ended December 31, 2013. The efficiency ratio for the year ended December 31, 2014, was $45.48 \%$ compared to $50.35 \%$ for the year ended December 31, 2013.

## CONFERENCE CALL

Cathay General Bancorp will host a conference call this afternoon to discuss its fourth quarter 2014 financial results. The call will begin at 3:00 p.m., Pacific Time. Analysts and investors may dial in and participate in the question-and-answer session. To access the call, please dial 1-877-4153180 and enter Participant Passcode 63032778. A listen-only live Webcast of the call will be available at www.cathaygeneralbancorp.com and a recorded version is scheduled to be available for replay for 12 months after the call.

## ABOUT CATHAY GENERAL BANCORP

Cathay General Bancorp is the holding company for Cathay Bank, a California state-chartered bank. Founded in 1962, Cathay Bank offers a wide range of financial services. Cathay Bank currently operates 33 branches in California, nine branches in New York State, one in Massachusetts, two in Texas, three in Washington State, three in the Chicago, Illinois area, one in New Jersey, one in Nevada, one in Hong Kong, and a representative office in Shanghai and in Taipei. Cathay Bank's website is found at http://www.cathaybank.com. Cathay General Bancorp's
website is found at http://www.cathaygeneralbancorp.com. Information set forth on such websites is not incorporated into this press release.

## FORWARD-LOOKING STATEMENTS AND OTHER NOTICES

Statements made in this press release, other than statements of historical fact, are forwardlooking statements within the meaning of the applicable provisions of the Private Securities Litigation Reform Act of 1995 regarding management's beliefs, projections, and assumptions concerning future results and events. These forward-looking statements may include, but are not limited to, such words as "aims," "anticipates," "believes," "can," "continue," "could," "estimates," "expects," "hopes," "intends," "may," "plans," "projects," "predicts," "potential," "possible," "optimistic," "seeks," "shall," "should," "will," and variations of these words and similar expressions. Forward-looking statements are based on estimates, beliefs, projections, and assumptions of management and are not guarantees of future performance. These forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our historical experience and our present expectations or projections. Such risks and uncertainties and other factors include, but are not limited to, adverse developments or conditions related to or arising from U.S. and international business and economic conditions; possible additional provisions for loan losses and charge-offs; credit risks of lending activities and deterioration in asset or credit quality; extensive laws and regulations and supervision that we are subject to including potential future supervisory action by bank supervisory authorities; increased costs of compliance and other risks associated with changes in regulation including the implementation of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "DoddFrank Act"); higher capital requirements from the implementation of the Basel III capital standards; compliance with the Bank Secrecy Act and other money laundering statutes and regulations; potential goodwill impairment; liquidity risk; fluctuations in interest rates; risks associated with acquisitions and the expansion of our business into new markets; inflation and deflation; real estate market conditions and the value of real estate collateral; environmental liabilities; our ability to compete with larger competitors; our ability to retain key personnel; successful management of reputational risk; natural disasters and geopolitical events; general economic or business conditions in Asia, and other regions where Cathay Bank has operations; failures, interruptions, or security breaches of our information systems; our ability to adapt our systems to technological changes; risk management processes and strategies; adverse results in legal proceedings; certain provisions in our charter and bylaws that may affect acquisition of the Company; changes in accounting standards or tax laws and regulations; market disruption and volatility; restrictions on dividends and other distributions by laws and regulations and by our regulators and our capital structure; issuance of preferred stock; successfully raising additional capital, if needed, and the resulting dilution of interests of holders of our common stock; and the soundness of other financial institutions.

These and other factors are further described in Cathay General Bancorp's Annual Report on Form 10-K for the year ended December 31, 2013 (Item 1A in particular), other reports filed with the Securities and Exchange Commission ("SEC"), and other filings Cathay General Bancorp makes with the SEC from time to time. Actual results in any future period may also vary from the past results discussed in this press release. Given these risks and uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements, which speak to the date of this press release. Cathay General Bancorp has no intention and undertakes no obligation to update any forward-looking statement or to publicly announce any revision of any forward-looking statement to reflect future developments or events, except as required by law.

Cathay General Bancorp's filings with the SEC are available at the website maintained by the SEC at http://www.sec.gov, or by request directed to Cathay General Bancorp, 9650 Flair Drive, El Monte, California 91731, Attention: Investor Relations, (626) 279-3286.

# CATHAY GENERAL BANCORP CONSOLIDATED FINANCIAL HIGHLIGHTS (Unaudited) 

| (Dollars in thousands, except per share data) | Three months ended December 31, |  |  |  | \% Change | Year ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 |  | 2013 |  |  | 2014 |  | 2013 |  | \% Change |
| FINANCIAL PERFORMANCE |  |  |  |  |  |  |  |  |  |  |
| Net interest income before provision for credit losses | \$ | 87,751 | \$ | 81,962 | 7 | \$ | 342,781 | \$ | 324,696 | 6 |
| Provision/(reversal) for credit losses |  | $(2,000)$ |  | - | (100) |  | $(10,800)$ |  | $(3,000)$ | 260 |
| Net interest income after provision for credit losses |  | 89,751 |  | 81,962 | 10 |  | 353,581 |  | 327,696 | 8 |
| Non-interest income |  | 7,973 |  | 8,345 | (4) |  | 40,527 |  | 60,307 | (33) |
| Non-interest expense |  | 41,125 |  | 40,319 | 2 |  | 174,313 |  | 193,833 | (10) |
| Income before income tax expense |  | 56,599 |  | 49,988 | 13 |  | 219,795 |  | 194,170 | 13 |
| Income tax expense |  | 21,021 |  | 17,946 | 17 |  | 81,965 |  | 70,435 | 16 |
| Net income |  | 35,578 |  | 32,042 | 11 |  | 137,830 |  | 123,735 | 11 |
| Net income atributable to noncontrolling interest |  | - |  | 140 | (100) |  | - |  | 592 | (100) |
| Net income attributable to Cathay General Bancorp | \$ | 35,578 | \$ | 31,902 | 12 | \$ | 137,830 | \$ | 123,143 | 12 |
| Dividends on preferred stock and noncash charge from repayment |  | - |  | - | - |  | - |  | $(9,685)$ | (100) |
| Net income attributable to common stockholders | \$ | 35,578 | \$ | 31,902 | 12 | \$ | $\underline{\text { 137,830 }}$ | \$ | $\underline{113,458}$ | 21 |
| Net income atributable to common stockholders per common share: |  |  |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.45 | \$ | 0.40 | 13 | \$ | 1.73 | \$ | 1.44 | 20 |
| Diluted | \$ | 0.44 | \$ | 0.40 | 10 | \$ | 1.72 | \$ | 1.43 | 20 |
| Cash dividends paid per common share | \$ | 0.10 | \$ | 0.05 | 100 | \$ | 0.29 | \$ | 0.08 | 263 |
| SELECTED RATIOS |  |  |  |  |  |  |  |  |  |  |
| Return on average assets |  | 1.27\% |  | 1.19\% | 7 |  | 1.26\% |  | 1.17\% | 8 |
| Return on average total stockholders' equity |  | 8.86\% |  | 8.70\% | 2 |  | 8.95\% |  | 8.00\% | 12 |
| Efficiency ratio |  | 42.96\% |  | 44.65\% | (4) |  | 45.48\% |  | 50.35\% | (10) |
| Dividend payout ratio |  | 22.40\% |  | 12.46\% | 80 |  | 16.76\% |  | 5.15\% | 225 |
| YIELD ANALYSIS (Fully taxable equivalent) |  |  |  |  |  |  |  |  |  |  |
| Total interest-earning assets |  | 4.06\% |  | 4.09\% | (1) |  | 4.10\% |  | 4.17\% | (2) |
| Total interest-bearing liabilities |  | 0.93\% |  | 1.03\% | (10) |  | 0.97\% |  | 1.09\% | (11) |
| Net interest spread |  | 3.13\% |  | 3.06\% | 2 |  | 3.13\% |  | 3.08\% | 2 |
| Net interest margin |  | 3.36\% |  | 3.30\% | 2 |  | 3.35\% |  | 3.33\% | 1 |



| CAPITAL RATIOS | December 31, 2014 | December 31, 2013 | September 30, 2014 | Well Capitalized Requirements | Minimum Regulatory Requirements |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Tier 1 risk-based capital ratio | 14.97\% | 15.04\% | 14.72\% | 6.0\% | 4.0\% |
| Total risk-based capital ratio | 16.22\% | 16.35\% | 16.00\% | 10.0\% | 8.0\% |
| Tier 1 leverage capital ratio | 12.99\% | 12.48\% | 12.66\% | 5.0\% | 4.0\% |

## CATHAY GENERAL BANCORP CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

| (In thousands, except share and per share data) | December 31, 2014 |  | December 31, 2013 |  | \% change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |
| Cash and due from banks | \$ | 176,830 | \$ | 153,747 | 15 |
| Short-term investments and interest bearing deposits |  | 489,614 |  | 516,938 | (5) |
| Securities available-for-sale (amortized cost of \$1,324,408 in 2014 and |  |  |  |  |  |
| \$1,637,965 in 2013) |  | 1,318,935 |  | 1,586,668 | (17) |
| Trading securities |  | - |  | 4,936 | (100) |
| Loans held for sale |  | 973 |  | - | 100 |
| Loans |  | 8,914,080 |  | 8,084,563 | 10 |
| Less: Allowance for loan losses |  | $(161,420)$ |  | $(173,889)$ | (7) |
| Unamortized deferred loan fees, net |  | $(12,392)$ |  | $(13,487)$ | (8) |
| Loans, net |  | 8,740,268 |  | 7,897,187 | 11 |
| Federal Home Loan Bank stock |  | 30,785 |  | 25,000 | 23 |
| Other real estate owned, net |  | 31,477 |  | 52,985 | (41) |
| Affordable housing investments, net |  | 99,579 |  | 84,108 | 18 |
| Premises and equipment, net |  | 99,682 |  | 102,045 | (2) |
| Customers' liability on acceptances |  | 35,656 |  | 32,194 | 11 |
| Accrued interest receivable |  | 25,364 |  | 24,274 | 4 |
| Goodwill |  | 316,340 |  | 316,340 | - |
| Other intangible assets, net |  | 3,237 |  | 2,230 | 45 |
| Other assets |  | 143,106 |  | 190,634 | (25) |
| Total assets | \$ | 11,511,846 | \$ | $\underline{10,989,286}$ | 5 |
| Liabilities and Stockholders' Equity |  |  |  |  |  |
| Deposits |  |  |  |  |  |
| Non-interest-bearing demand deposits | \$ | 1,664,914 | \$ | 1,441,858 | 15 |
| Interest-bearing deposits: |  |  |  |  |  |
| NOW deposits |  | 778,691 |  | 683,873 | 14 |
| Money market deposits |  | 1,538,187 |  | 1,286,338 | 20 |
| Savings deposits |  | 533,940 |  | 499,520 | 7 |
| Time deposits under \$100,000 |  | 1,162,547 |  | 931,204 | 25 |
| Time deposits of \$100,000 or more |  | 3,105,181 |  | 3,138,512 | (1) |
| Total deposits |  | 8,783,460 |  | 7,981,305 | 10 |
| Securities sold under agreements to repurchase |  | 450,000 |  | 800,000 | (44) |
| Advances from the Federal Home Loan Bank |  | 425,000 |  | 521,200 | (18) |
| Other borrowings for affordable housing investments |  | 19,934 |  | 19,062 | 5 |
| Long-term debt |  | 119,136 |  | 121,136 | (2) |
| Acceptances outstanding |  | 35,656 |  | 32,194 | 11 |
| Other liabilities |  | 75,772 |  | 55,418 | 37 |
| Total liabilities |  | 9,908,958 |  | 9,530,315 | 4 |
| Commitments and contingencies |  | - |  | $\square$ | - |
| Stockholders' Equity |  |  |  |  |  |
| Common stock, $\$ 0.01$ par value, $100,000,000$ shares authorized, $84,022,118$ issued and $79,814,553$ outstanding at December 31, 2014, and |  |  |  |  |  |
| 83,797,434 issued and 79,589,869 outstanding at December 31, 2013 |  | 840 |  | 838 | 0 |
| Additional paid-in-capital |  | 789,519 |  | 784,489 | 1 |
| Accumulated other comprehensive loss, net |  | $(5,569)$ |  | $(29,729)$ | (81) |
| Retained earnings |  | 943,834 |  | 829,109 | 14 |
| Treasury stock, at cost ( $4,207,565$ shares at December 31, 2014, and at December 31, 2013) |  | $(125,736)$ |  | $(125,736)$ | - |
| Total equity |  | 1,602,888 |  | 1,458,971 | 10 |
| Total liabilities and equity | \$ | 11,511,846 | \$ | 10,989,286 | 5 |
| Book value per common share |  | \$20.00 |  | \$18.24 | 10 |
| Number of common shares outstanding |  | 79,814,553 |  | 79,589,869 | 0 |

## CATHAY GENERAL BANCORP CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

## (Unaudited)

## INTEREST AND DIVIDEND INCOME

Loan receivable, including loan fees
Investment securities- taxable
Investment securities- nontaxable
Federal Home Loan Bank stock
Deposits with banks
Total interest and dividend income

## INTEREST EXPENSE

Time deposits of $\$ 100,000$ or more
Other deposits
Securities sold under agreements to repurchase
Advances from Federal Home Loan Bank
Long-term debt
Short-term borrowings
Total interest expense
Net interest income before reversal for credit losses Provision/(reversal) for credit losses

Net interest income after provision for credit losses

## NON-INTEREST INCOME

Securities gains/(losses), net
Letters of credit commissions
Depository service fees
Other operating income
Total non-interest income
NON-INTEREST EXPENSE
Salaries and employee benefits
Occupancy expense
Computer and equipment expense
Professional services expense
FDIC and State assessments
Marketing expense
Other real estate owned income
Operations of affordable housing investments
Amortization of core deposit intangibles
Cost associated with debt redemption
Other operating expense
Total non-interest expense
Income before income tax expense
Income tax expense
Net income
Less: net income attributable to noncontrolling interest
Net income attributable to Cathay General Bancorp
Dividends on preferred stock and noncash charge from repayment Net income attributable to common stockholders

Net income attributable to common stockholders per common share: Basic
Diluted
Cash dividends paid per common share
Basic average common shares outstanding
Diluted average common shares outstanding

| Three months ended December 31, |  |  |  | Year ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2014 |  | 2013 |  | 2014 |  | 2013 |  |
| (In thousands, except share and per share data) |  |  |  |  |  |  |  |
| \$ | 100,103 | \$ | 92,402 | \$ | 390,440 | \$ | 359,959 |
|  | 4,848 |  | 8,426 |  | 24,237 |  | 43,412 |
|  | - |  | - |  | - |  | 995 |
|  | 595 |  | 439 |  | 1,974 |  | 1,480 |
|  | 497 |  | 354 |  | 1,996 |  | 1,150 |
|  | 106,043 |  | 101,621 |  | 418,647 |  | 406,996 |
|  | 6,946 |  | 6,745 |  | 27,465 |  | 27,211 |
|  | 4,842 |  | 3,934 |  | 18,304 |  | 13,178 |
|  | 4,954 |  | 7,914 |  | 24,685 |  | 37,692 |
|  | 94 |  | 153 |  | 943 |  | 528 |
|  | 1,455 |  | 913 |  | 4,467 |  | 3,691 |
|  | 1 |  | - |  | 2 |  | - |
|  | 18,292 |  | 19,659 |  | 75,866 |  | 82,300 |
|  | 87,751 |  | 81,962 |  | 342,781 |  | 324,696 |
|  | $(2,000)$ |  | - |  | $(10,800)$ |  | $(3,000)$ |
|  | 89,751 |  | 81,962 |  | 353,581 |  | 327,696 |
|  | (79) |  | 205 |  | 6,748 |  | 27,362 |
|  | 1,496 |  | 1,673 |  | 6,043 |  | 6,281 |
|  | 1,289 |  | 1,371 |  | 5,288 |  | 5,701 |
|  | 5,267 |  | 5,096 |  | 22,448 |  | 20,963 |
|  | 7,973 |  | 8,345 |  | 40,527 |  | 60,307 |
|  | 20,421 |  | 21,084 |  | 89,893 |  | 88,276 |
|  | 4,043 |  | 3,880 |  | 15,735 |  | 14,846 |
|  | 2,486 |  | 2,280 |  | 9,793 |  | 9,768 |
|  | 6,224 |  | 6,090 |  | 22,634 |  | 24,574 |
|  | 2,104 |  | 1,920 |  | 8,796 |  | 7,351 |
|  | 1,404 |  | 700 |  | 4,126 |  | 3,403 |
|  | (675) |  | $(1,121)$ |  | $(1,304)$ |  | (235) |
|  | 1,864 |  | 2,301 |  | 6,990 |  | 7,253 |
|  | 209 |  | 436 |  | 719 |  | 4,533 |
|  | - |  | 2 |  | 3,348 |  | 22,557 |
|  | 3,045 |  | 2,747 |  | 13,583 |  | 11,507 |
|  | 41,125 |  | 40,319 |  | 174,313 |  | 193,833 |
|  | 56,599 |  | 49,988 |  | 219,795 |  | 194,170 |
|  | 21,021 |  | 17,946 |  | 81,965 |  | 70,435 |
|  | 35,578 |  | 32,042 |  | 137,830 |  | 123,735 |
|  | - |  | 140 |  | - |  | 592 |
|  | 35,578 |  | 31,902 |  | 137,830 |  | 123,143 |
|  | - |  | - |  | - |  | $(9,685)$ |
| \$ | 35,578 | \$ | 31,902 | \$ | 137,830 | \$ | 113,458 |
| \$ | 0.45 | \$ | 0.40 | \$ | 1.73 | \$ | 1.44 |
| \$ | 0.44 | \$ | 0.40 | \$ | 1.72 | \$ | 1.43 |
| \$ | 0.10 | \$ | 0.05 | \$ | 0.29 | \$ | 0.08 |
|  | 79,727,948 |  | 79,256,279 |  | 79,661,571 |  | 78,954,898 |
|  | 80,163,504 |  | 79,713,155 |  | 80,106,895 |  | 79,137,983 |

## CATHAY GENERAL BANCORP AVERAGE BALANCES - SELECTED CONSOLIDATED FINANCIAL INFORMATION (Unaudited)

|  | December 31, 2014 |  |  |  | onths end |  | September 30, 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  |  |  | December 31, 2013 |  |  |  |  |  |
| Interest-earning assets | Average Balance |  | Average Yield/Rate <br> (1) (2) |  | age Balance | Average Yield/Rate (1) (2) | Average Balance |  | Average Yield/Rate <br> (1) (2) |
| Loans (1) | \$ | 8,846,861 | 4.49\% | \$ | 7,945,343 | 4.61\% | \$ | 8,705,723 | 4.56\% |
| Taxable investment securities |  | 1,292,589 | 1.49\% |  | 1,683,358 | 1.99\% |  | 1,288,207 | 1.57\% |
| FHLB stock |  | 32,747 | 7.21\% |  | 26,801 | 6.50\% |  | 32,057 | 6.29\% |
| Deposits with banks |  | 199,519 | 0.99\% |  | 190,092 | 0.74\% |  | 363,722 | 0.62\% |
| Total interest-earning assets | \$ | 10,371,716 | 4.06\% | \$ | 9,845,594 | 4.09\% | \$ | 10,389,709 | 4.06\% |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |
| Interest-bearing demand deposits | \$ | 763,021 | 0.17\% | \$ | 667,005 | 0.16\% | \$ | 736,690 | 0.18\% |
| Money market deposits |  | 1,517,485 | 0.59\% |  | 1,323,759 | 0.61\% |  | 1,527,888 | 0.63\% |
| Savings deposits |  | 548,258 | 0.18\% |  | 504,411 | 0.08\% |  | 557,578 | 0.17\% |
| Time deposits |  | 4,252,265 | 0.84\% |  | 4,047,956 | 0.81\% |  | 4,345,065 | 0.83\% |
| Total interest-bearing deposits | \$ | 7,081,029 | 0.66\% | \$ | 6,543,131 | 0.65\% | \$ | 7,167,221 | 0.67\% |
| Securities sold under agreements to repurchase |  | 508,696 | 3.86\% |  | 800,000 | 3.92\% |  | 603,804 | 3.85\% |
| Other borrowed funds |  | 85,806 | 0.44\% |  | 87,746 | 0.69\% |  | 102,267 | 0.60\% |
| Long-term debt |  | 119,136 | 4.85\% |  | 164,614 | 2.20\% |  | 119,136 | 4.85\% |
| Total interest-bearing liabilities |  | 7,794,667 | 0.93\% |  | 7,595,491 | 1.03\% |  | 7,992,428 | 0.97\% |
| Non-interest-bearing demand deposits |  | 1,646,084 |  |  | 1,448,044 |  |  | 1,549,463 |  |
| Total deposits and other borrowed funds | \$ | 9,440,751 |  | \$ | 9,043,535 |  | \$ | 9,541,891 |  |
| Total average assets | \$ | 11,136,124 |  | \$ | 10,612,221 |  | \$ | 11,179,433 |  |
| Total average equity | \$ | 1,593,361 |  | \$ | 1,463,034 |  | \$ | 1,559,413 |  |
|  | Year ended, |  |  |  |  |  |  |  |  |
| (In thousands) | December 31, 2014 |  |  | December 31, 2013 |  |  |  |  |  |
| Interest-earning assets | Average Balance |  | Average Yield/Rate <br> (1) (2) | Average Balance |  | Average Yield/Rate (1) (2) |  |  |  |
| Loans (1) | \$ | 8,532,248 | 4.58\% | \$ | 7,630,530 | 4.72\% |  |  |  |
| Taxable investment securities |  | 1,417,007 | 1.71\% |  | 1,903,541 | 2.28\% |  |  |  |
| Tax-exempt investment securities (2) |  | - | - |  | 29,076 | 5.27\% |  |  |  |
| FHLB stock |  | 29,487 | 6.69\% |  | 33,446 | 4.43\% |  |  |  |
| Deposits with banks |  | 242,037 | 0.82\% |  | 184,654 | 0.62\% |  |  |  |
| Total interest-earning assets | \$ | 10,220,779 | 4.10\% | \$ | 9,781,247 | 4.17\% |  |  |  |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |
| Interest-bearing demand deposits | \$ | 721,435 | 0.17\% | \$ | 634,506 | 0.16\% |  |  |  |
| Money market deposits |  | 1,407,053 | 0.61\% |  | 1,215,347 | 0.58\% |  |  |  |
| Savings deposits |  | 532,184 | 0.15\% |  | 488,932 | 0.08\% |  |  |  |
| Time deposits |  | 4,257,736 | 0.82\% |  | 3,993,508 | 0.80\% |  |  |  |
| Total interest-bearing deposits | \$ | 6,918,408 | 0.66\% | \$ | 6,332,293 | 0.64\% |  |  |  |
| Securities sold under agreements to repurchase |  | 629,315 | 3.92\% |  | 972,329 | 3.88\% |  |  |  |
| Other borrowed funds |  | 146,120 | 0.65\% |  | 72,687 | 0.73\% |  |  |  |
| Long-term debt |  | 119,785 | 3.73\% |  | 169,492 | 2.18\% |  |  |  |
| Total interest-bearing liabilities |  | 7,813,628 | 0.97\% |  | 7,546,801 | 1.09\% |  |  |  |
| Non-interest-bearing demand deposits |  | 1,535,461 |  |  | 1,325,781 |  |  |  |  |
| Total deposits and other borrowed funds | \$ | 9,349,089 |  | \$ | 8,872,582 |  |  |  |  |
| Total average assets | \$ | 10,974,890 |  | \$ | 10,506,842 |  |  |  |  |
| Total average equity | \$ | 1,540,564 |  | \$ | 1,548,179 |  |  |  |  |

(1) Yields and interest earned include net loan fees. Non-accrual loans are included in the average balance.
(2) The average yield has been adjusted to a fully taxable-equivalent basis for certain securities of states and political subdivisions and other securities held using a statutory Federal income tax rate of $35 \%$.

