

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**FORM 10-Q**

**[ X ] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2017

**OR**

**[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 001-31830

CATHAY GENERAL BANCORP

(Exact name of registrant as specified in its charter)

Delaware

95-4274680

(State of other jurisdiction of incorporation  
or organization)

(I.R.S. Employer  
Identification No.)

777 North Broadway, Los Angeles, California

90012

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: (213) 625-4700

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company)

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common stock, \$.01 par value, 80,819,967 shares outstanding as of October 31, 2017.

**CATHAY GENERAL BANCORP AND SUBSIDIARIES**  
**3<sup>RD</sup> QUARTER 2017 REPORT ON FORM 10-Q**  
**TABLE OF CONTENTS**

PART I – FINANCIAL INFORMATION.....	3
Item 1. FINANCIAL STATEMENTS (Unaudited).....	3
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) .....	6
Item 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.....	42
Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK .....	67
Item 4. CONTROLS AND PROCEDURES. ....	68
PART II – OTHER INFORMATION.....	69
Item 1. LEGAL PROCEEDINGS.....	69
Item 1A. RISK FACTORS. ....	70
Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.....	70
Item 3. DEFAULTS UPON SENIOR SECURITIES.....	71
Item 4. MINE SAFETY DISCLOSURES. ....	71
Item 5. OTHER INFORMATION.....	71
Item 6. EXHIBITS.....	71
SIGNATURES.....	73

## Forward-Looking Statements

In this Quarterly Report on Form 10-Q, the term “Bancorp” refers to Cathay General Bancorp and the term “Bank” refers to Cathay Bank. The terms “Company,” “we,” “us,” and “our” refer to Bancorp and the Bank collectively.

The statements in this report include forward-looking statements within the meaning of the applicable provisions of the Private Securities Litigation Reform Act of 1995 regarding management’s beliefs, projections, and assumptions concerning future results and events. We intend such forward-looking statements to be covered by the safe harbor provision for forward-looking statements in these provisions. All statements other than statements of historical fact are “forward-looking statements” for purposes of federal and state securities laws, including statements about anticipated future operating and financial performance, financial position and liquidity, growth opportunities and growth rates, growth plans, acquisition and divestiture opportunities, business prospects, strategic alternatives, business strategies, financial expectations, regulatory and competitive outlook, loan and deposit growth, investment and expenditure plans, financing needs and availability, level of nonperforming assets, and other similar forecasts and statements of expectation and statements of assumptions underlying any of the foregoing. Words such as “aims,” “anticipates,” “believes,” “can,” “continue,” “could,” “estimates,” “expects,” “hopes,” “intends,” “may,” “optimistic,” “plans,” “potential,” “possible,” “predicts,” “projects,” “seeks,” “shall,” “should,” “will,” and variations of these words and similar expressions are intended to identify these forward-looking statements. Forward-looking statements by us are based on estimates, beliefs, projections, and assumptions of management and are not guarantees of future performance. These forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our historical experience and our present expectations or projections. Such risks and uncertainties and other factors include, but are not limited to, adverse developments or conditions related to or arising from:

- U.S. and international business and economic conditions;
- possible additional provisions for loan losses and charge-offs;
- credit risks of lending activities and deterioration in asset or credit quality;
- extensive laws and regulations and supervision that we are subject to, including potential supervisory action by bank supervisory authorities;
- increased costs of compliance and other risks associated with changes in regulation, including the implementation of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the “Dodd-Frank Act”);
- higher capital requirements from the implementation of the Basel III capital standards;
- compliance with the Bank Secrecy Act and other money laundering statutes and regulations;
- potential goodwill impairment;
- liquidity risk;
- fluctuations in interest rates;
- risks associated with acquisitions and the expansion of our business into new markets;
- inflation and deflation;

- real estate market conditions and the value of real estate collateral;
- environmental liabilities;
- our ability to compete, including against larger competitors;
- our ability to retain key personnel;
- successful management of reputational risk;
- natural disasters and geopolitical events;
- general economic or business conditions in Asia, and other regions where the Bank has operations;
- failures, interruptions, or security breaches of our information systems;
- our ability to adapt our systems to technological changes;
- risk management processes and strategies;
- adverse results in legal proceedings;
- the impact of regulatory enforcement actions, if any;
- certain provisions in our charter and bylaws that may affect acquisition of the Company;
- changes in accounting standards or tax laws and regulations;
- market disruption and volatility;
- fluctuations in the Bancorp's stock price;
- restrictions on dividends and other distributions by laws and regulations and by our regulators and our capital structure;
- issuances of preferred stock;
- capital level requirements and successfully raising additional capital, if needed, and the resulting dilution of interests of holders of our common stock; and
- the soundness of other financial institutions.

These and other factors are further described in Bancorp's Annual Report on Form 10-K for the year ended December 31, 2016 (Item 1A in particular), other reports and registration statements filed with the Securities and Exchange Commission ("SEC"), and other filings Bancorp makes with the SEC from time to time. Actual results in any future period may also vary from the past results discussed in this report. Given these risks and uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements, which speak to the date of this report. We have no intention and undertake no obligation to update any forward-looking statement or to publicly announce any revision of any forward-looking statement to reflect future developments or events, except as required by law.

Bancorp's filings with the SEC are available at the website maintained by the SEC at <http://www.sec.gov>, or by request directed to Cathay General Bancorp, 9650 Flair Drive, El Monte, California 91731, Attention: Investor Relations (626) 279-3286.

## PART I – FINANCIAL INFORMATION

### ITEM 1. FINANCIAL STATEMENTS (UNAUDITED)

#### CATHAY GENERAL BANCORP AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

(In thousands, except share and per share data)	September 30, 2017	December 31, 2016
<b>Assets</b>		
Cash and due from banks .....	\$ 167,886	\$ 218,017
Short-term investments and interest bearing deposits .....	573,059	967,067
Securities available-for-sale (amortized cost of \$1,364,955 in 2017 and \$1,317,012 in 2016) .....	1,368,487	1,314,345
Loans held for sale .....	-	7,500
Loans .....	12,597,434	11,201,275
Less: Allowance for loan losses .....	(121,535)	(118,966)
Unamortized deferred loan fees, net .....	(3,424)	(4,994)
Loans, net .....	12,472,475	11,077,315
Federal Home Loan Bank stock .....	30,681	17,250
Other real estate owned, net .....	18,115	20,070
Affordable housing investments and alternative energy partnerships, net .....	298,426	251,077
Premises and equipment, net .....	107,954	105,607
Customers' liability on acceptances .....	12,009	12,182
Accrued interest receivable .....	42,190	37,299
Goodwill .....	372,189	372,189
Other intangible assets, net .....	9,408	2,949
Other assets .....	255,538	117,902
Total assets	<u>\$ 15,728,417</u>	<u>\$ 14,520,769</u>
<b>Liabilities and Stockholders' Equity</b>		
<b>Deposits</b>		
Non-interest-bearing demand deposits .....	\$ 2,730,006	\$ 2,478,107
Interest-bearing deposits:		
Demand deposits .....	1,379,100	1,230,445
Money market deposits .....	2,370,724	2,198,938
Savings deposits .....	925,312	719,949
Time deposits .....	5,156,553	5,047,287
Total deposits	<u>12,561,695</u>	<u>11,674,726</u>
Securities sold under agreements to repurchase .....	100,000	350,000
Advances from the Federal Home Loan Bank .....	595,000	350,000
Other borrowings of affordable housing investments .....	17,518	17,662
Long-term debt .....	119,136	119,136
Deferred payments from acquisition .....	136,056	-
Acceptances outstanding .....	12,009	12,182
Other liabilities .....	218,304	168,524
Total liabilities	<u>13,759,718</u>	<u>12,692,230</u>
Commitments and contingencies .....	-	-
<b>Stockholders' Equity</b>		
Common stock, \$0.01 par value, 100,000,000 shares authorized, 89,027,259 issued and 80,816,616 outstanding at September 30, 2017, and 87,820,920 issued and 79,610,277 outstanding at December 31, 2016 .....	890	878
Additional paid-in-capital .....	932,521	895,480
Accumulated other comprehensive loss, net .....	(217)	(3,715)
Retained earnings .....	1,275,094	1,175,485
Treasury stock, at cost (8,210,643 shares at September 30, 2017, and at December 31, 2016) .....	(239,589)	(239,589)
Total equity	<u>1,968,699</u>	<u>1,828,539</u>
Total liabilities and equity	<u>\$ 15,728,417</u>	<u>\$ 14,520,769</u>

See accompanying notes to unaudited condensed consolidated financial statements

**CATHAY GENERAL BANCORP AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND**  
**COMPREHENSIVE INCOME**  
**(Unaudited)**

	Three months ended September 30,		Nine months ended September 30,	
	2017	2016	2017	2016
	(In thousands, except share and per share data)			
<b>Interest and Dividend Income</b>				
Loans receivable, including loan fees .....	\$ 146,383	\$ 118,500	\$ 401,129	\$ 349,212
Investment securities .....	5,692	4,850	14,817	16,974
Federal Home Loan Bank and FRB stock .....	607	393	1,317	1,122
Term federal funds sold .....	108	-	108	-
Deposits with banks .....	1,288	412	3,140	1,094
Total interest and dividend income	<u>154,078</u>	<u>124,155</u>	<u>420,511</u>	<u>368,402</u>
<b>Interest Expense</b>				
Time deposits .....	11,678	10,701	33,429	32,177
Other deposits .....	5,101	4,212	14,245	11,783
Securities sold under agreements to repurchase .....	874	3,828	3,489	11,696
Advances from Federal Home Loan Bank .....	872	134	1,465	442
Long-term debt .....	1,456	1,456	4,320	4,336
Deferred payments from acquisition .....	901	-	901	-
Total interest expense	<u>20,882</u>	<u>20,331</u>	<u>57,849</u>	<u>60,434</u>
Net interest income before reversal for credit losses .....	133,196	103,824	362,662	307,968
Reversal for loan losses .....	-	-	(2,500)	(15,650)
Net interest income after reversal for credit losses	<u>133,196</u>	<u>103,824</u>	<u>365,162</u>	<u>323,618</u>
<b>Non-Interest Income</b>				
Securities gains/(losses), net .....	24	1,692	(439)	3,141
Letters of credit commissions .....	1,302	1,212	3,618	3,698
Depository service fees .....	1,407	1,401	4,259	4,109
Gain from acquisition .....	5,440	-	5,440	-
Other operating income .....	4,788	4,506	12,953	14,461
Total non-interest income	<u>12,961</u>	<u>8,811</u>	<u>25,831</u>	<u>25,409</u>
<b>Non-Interest Expense</b>				
Salaries and employee benefits .....	27,913	22,881	79,929	71,313
Occupancy expense .....	5,312	4,734	14,733	13,587
Computer and equipment expense .....	2,643	2,337	7,895	7,360
Professional services expense .....	4,942	4,999	14,541	13,981
Data processing service expense .....	2,918	2,279	7,846	6,556
FDIC and regulatory assessments .....	2,552	2,288	7,261	7,640
Marketing expense .....	2,103	1,516	4,833	3,314
Other real estate owned expense/(income) .....	369	(176)	747	612
Amortization of investments in low income housing and alternative energy partnerships	5,723	5,432	16,797	35,626
Amortization of core deposit intangibles .....	281	172	626	517
Acquisition and integration costs .....	3,277	-	3,277	-
Other operating expense .....	3,215	4,275	11,307	10,681
Total non-interest expense	<u>61,248</u>	<u>50,737</u>	<u>169,792</u>	<u>171,187</u>
Income before income tax expense .....	84,909	61,898	221,201	177,840
Income tax expense .....	35,163	15,808	71,099	50,756
Net income	<u>\$ 49,746</u>	<u>\$ 46,090</u>	<u>\$ 150,102</u>	<u>\$ 127,084</u>
<b>Other comprehensive income, net of tax</b>				
Unrealized holding gain on securities available-for-sale .....	1,060	938	3,338	15,748
Less: reclassification adjustments for gains/(losses) included in net income .....	14	981	(254)	1,821
Unrealized holding gain/(loss) on cash flow hedge derivatives .....	157	804	(94)	(3,598)
Total other comprehensive gain, net of tax	<u>1,203</u>	<u>761</u>	<u>3,498</u>	<u>10,329</u>
Total other comprehensive income	<u>\$ 50,949</u>	<u>\$ 46,851</u>	<u>\$ 153,600</u>	<u>\$ 137,413</u>
<b>Net income per common share:</b>				
Basic	\$ 0.62	\$ 0.58	\$ 1.87	\$ 1.61
Diluted	\$ 0.61	\$ 0.58	\$ 1.86	\$ 1.59
Cash dividends paid per common share	\$ 0.21	\$ 0.18	\$ 0.63	\$ 0.54
<b>Average common shares outstanding</b>				
Basic	80,665,398	78,865,860	80,073,249	79,147,839
Diluted	81,404,854	79,697,069	80,797,179	79,902,846

See accompanying notes to unaudited condensed consolidated financial statements.

**CATHAY GENERAL BANCORP AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(Unaudited)**

	<b>Nine months ended September 30</b>	
	<b>2017</b>	<b>2016</b>
	<b>(In thousands)</b>	
<b>Cash Flows from Operating Activities</b>		
Net income.....	\$ 150,102	\$ 127,084
Adjustments to reconcile net income to net cash provided by/(used in) operating activities:		
Reversal for loan losses .....	(2,500)	(15,650)
Provision for losses on other real estate owned .....	889	176
Deferred tax liability.....	10,319	22,483
Depreciation and amortization.....	5,416	5,684
Net gains on sale and transfer of other real estate owned .....	(394)	(476)
Net gains on sale of loans.....	-	(285)
Proceeds from sales of loans .....	7,500	13,525
Originations of loans held-for-sale .....	-	(12,665)
Amortization on alternative energy partnerships, venture capital and other investments .....	2,778	27,282
Net loss/(gain) on sales and calls of securities .....	438	(3,347)
Amortization/accretion of security premiums/discounts, net .....	990	5,193
Loss on sales or disposal of fixed assets.....	-	19
Write-down on impaired securities.....	-	206
Stock based compensation and stock issued to officers as compensation .....	4,449	3,804
Net change in accrued interest receivable and other assets .....	(51,776)	2,101
Gain on acquisition.....	(5,440)	-
Net change in other liabilities .....	828	(4,537)
Net cash provided by operating activities .....	<u>123,599</u>	<u>170,597</u>
<b>Cash Flows from Investing Activities</b>		
Decrease/(increase) in short-term investments .....	516,008	(254,877)
Purchase of investment securities available-for-sale .....	(450,745)	(690,966)
Proceeds from sale of investment securities available-for-sale .....	99,541	415,543
Proceeds from repayments, maturities and calls of investment securities available-for-sale .....	389,829	585,285
Purchase of Federal Home Loan Bank stock.....	-	(1,650)
Redemptions of Federal Home Loan Bank stock .....	6,459	-
Net increase in loans .....	(686,225)	(853,453)
Purchase of premises and equipment .....	(976)	(3,166)
Proceeds from sales of premises and equipment.....	-	11
Proceeds from sales of other real estate owned .....	2,186	6,713
Net increase in investment in affordable housing and alternative energy partnerships .....	(20,867)	(59,844)
Acquisition, net of cash acquired .....	(14,309)	-
Net cash used for investing activities .....	<u>(159,099)</u>	<u>(856,404)</u>
<b>Cash Flows from Financing Activities</b>		
Net (decrease)/increase in deposits .....	73,120	429,976
Net decrease in federal funds purchased and securities sold under agreements to repurchase .....	(250,000)	(50,000)
Advances from Federal Home Loan Bank .....	2,608,000	2,730,000
Repayment of Federal Home Loan Bank borrowings .....	(2,393,000)	(2,305,000)
Cash dividends paid .....	(50,491)	(42,570)
Purchases of treasury stock .....	-	(54,441)
Proceeds from shares issued under Dividend Reinvestment Plan .....	1,849	1,643
Proceeds from exercise of stock options .....	1,018	49
Taxes paid related to net share settlement of RSUs.....	(5,127)	(103)
Net cash (used in) provided by financing activities .....	<u>(14,631)</u>	<u>709,554</u>
(Decrease)/increase in cash and cash equivalents .....	(50,131)	23,747
Cash and cash equivalents, beginning of the period .....	218,017	180,130
Cash and cash equivalents, end of the period .....	<u>\$ 167,886</u>	<u>\$ 203,877</u>
<b>Supplemental disclosure of cash flow information</b>		
Cash paid during the period:		
Interest .....	\$ 58,416	\$ 61,212
Income taxes paid.....	\$ 62,296	\$ 31,717
Non-cash investing and financing activities:		
Net change in unrealized holding gain on securities available-for-sale, net of tax .....	\$ 3,592	\$ 13,927
Net change in unrealized holding loss on cash flow hedge derivatives.....	\$ (94)	\$ (3,598)
Transfers to other real estate owned from loans held for investment .....	\$ 726	\$ 2,698
Loans transferred from held for sale to held for investment, net .....	\$ -	\$ 1,351
Loans to facilitate the sale of other real estate owned .....	\$ -	\$ 2,616

See accompanying notes to unaudited condensed consolidated financial statements.

**CATHAY GENERAL BANCORP AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

**1. Business**

Cathay General Bancorp (“Bancorp”) is the holding company for Cathay Bank (the “Bank” and, together, with Bancorp, the “Company”), seven limited partnerships investing in affordable housing investments in which the Bank is the sole limited partner, Asia Realty Corp. and GBC Venture Capital, Inc. Bancorp also owns 100% of the common stock of five statutory business trusts created for the purpose of issuing capital securities. The Bank was founded in 1962 and offers a wide range of financial services. As of September 30, 2017, the Bank operates 22 branches in Southern California, 12 branches in Northern California, 12 branches in New York State, three branches in Illinois, three branches in Washington State, two branches in Texas, one branch in Massachusetts, one branch in New Jersey, one branch in Maryland, one branch in Nevada, one branch in Hong Kong, and a representative office in Shanghai and in Taipei. Deposit accounts at the Hong Kong branch are not insured by the Federal Deposit Insurance Corporation (the “FDIC”).

**2. Business Combinations**

On July 14, 2017, the Company completed the acquisition of SinoPac Bancorp, the parent of Far East National Bank (FENB), pursuant to a Stock Purchase Agreement, dated as of July 8, 2016, by and between the Company and Bank SinoPac Co. Ltd. Under the terms of the Stock Purchase Agreement, the Company purchased all of the issued and outstanding share capital of SinoPac Bancorp for an aggregate purchase price of \$351.6 million plus additional post closing payments based on the realization of certain assets of FENB. The Company issued 926,192 shares of common stock as consideration and the remainder of the consideration is payable in cash. Pursuant to the Stock Purchase Agreement, (i) \$100 million of the purchase price was deferred and will be released within one year based on the timing of the contemplated merger of FENB into Cathay Bank and (ii) 10% of the purchase price was held back and will be released over a period of three years following the closing of the acquisition, subject to any indemnity claims. Founded in 1974, FENB offers a wide range of financial services. The acquisition allowed the Company to expand its number of branches in California. As of July 14, 2017, FENB operated nine branches in California, and a representative office in Beijing. The acquisition will be accounted for as a business combination, subject to the provisions of ASC 805-10-50, Business Combinations.

The assets and liabilities, both tangible and intangible, were recorded at their estimated fair values as of the July 14, 2017 acquisition date. The assets acquired and liabilities assumed have been accounted for under the acquisition method of accounting. We have included the financial results of the business combinations in the condensed consolidated statement of income beginning on the acquisition date. The purchase accounting adjustments are preliminary and subject to finalization during the one-year measurement period from the date of the acquisition.

The fair value of the assets and the liabilities acquired as of July 14, 2017 are shown below:

	<u>SinoPac Bancorp</u>	
<b>Assets acquired:</b>		
Cash and cash equivalents	\$	166,932
Short-term investments		122,000
Securities available-for-sale		107,934
Loans		703,787
Premises and equipment		6,198
Cash surrender value of life insurance		46,083
Deferred tax assets, net		40,136
Core deposit intangible		7,144
Accrued interest receivable and other assets		9,134
Total assets acquired		<u>1,209,348</u>
<b>Liabilities assumed:</b>		
Deposits		813,888
Long-term debt		30,000
Accrued interest payable and other liabilities		5,608
Total liabilities assumed		<u>849,496</u>
<b>Net assets acquired</b>	<b>\$</b>	<b><u>359,852</u></b>
Cash paid	\$	181,241
Fair value of common stock issued		34,862
<b>Total consideration paid</b>	<b>\$</b>	<b><u>216,103</u></b>
Purchase price payable to SinoPac		138,309
<b>Total consideration</b>	<b>\$</b>	<b><u>354,412</u></b>
<b>Gains on bargain purchase</b>	<b>\$</b>	<b><u>5,440</u></b>

### **3. Basis of Presentation**

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the interim periods presented are not necessarily indicative of the results that may be expected for the year ending December 31, 2017. For further information, refer to the audited consolidated financial statements and notes included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2016.

The preparation of the condensed consolidated financial statements in accordance with GAAP requires management of the Company to make a number of estimates and assumptions relating to the reported amount of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the condensed consolidated financial statements and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimates. The Company expects that the most significant estimates subject to change are the allowance for loan losses, goodwill impairment, and other-than-temporary impairment.

#### **4. Recent Accounting Pronouncements**

##### ***Accounting Standards adopted in 2017***

In March 2016, the FASB issued ASU 2016-09, “*Compensation Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting.*” ASU 2016-09 changes aspects of the accounting for share-based payment award transactions, including: (1) accounting for income taxes; (2) classification of excess tax benefits on the statement of cash flows; (3) forfeitures; (4) minimum statutory tax withholding requirements; and (5) classification of employee taxes paid on the statement of cash flows when an employer withholds shares for tax-withholding purposes. ASU 2016-09 became effective for interim and annual periods beginning on January 1, 2017. The method of adoption differs for each of the topics covered by the ASU. The Company elected to apply all topics covered by the ASU on a prospective basis and has elected to continue to estimate forfeitures expected to occur in determining the amount of compensation cost to be recognized each period.

Under ASU 2016-09, all excess tax benefits and tax deficiencies from share based payments are recognized as income tax expense or benefit in the income statement instead of the previous accounting which credited excess tax benefits to additional paid-in capital and tax deficiencies as a charge to income tax expense or as an offset to accumulated excess tax benefits, if any. Excess tax benefits or deficiencies are included in income tax expense as discrete items in the period in which they occur. For diluted earnings per share calculations, excess tax benefits are no longer included in assumed proceeds when determining average diluted shares outstanding under the treasury stock method. ASU 2016-09 resulted in a \$2.6 million tax benefit from the distribution of restricted stock units in the nine months ended September 30, 2017.

##### ***Other Accounting Standards***

In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)*. The new guidance replaces existing revenue recognition guidance for contracts to provide goods or services to customers and amends existing guidance related to recognition of gains and losses on the sale of certain nonfinancial assets such as real estate. ASU 2014-09 clarifies the principles for recognizing revenue and replaces nearly all existing revenue recognition guidance in U.S. GAAP. Quantitative and qualitative disclosures regarding the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers are also required. ASU 2014-09 as amended by ASU 2015-14, ASU 2016-08, ASU 2016-10 and ASU 2016-12, is effective for interim and annual periods beginning after December 15, 2017 and is applied on either a modified retrospective or full retrospective basis. Our revenue is primarily comprised of net interest income on financial assets and financial liabilities, which is explicitly excluded from the scope of ASU 2014-09, and non-interest income. The Company has completed the assessment phase of implementing this new standard. In the assessment phase, the Company determined which revenue streams are within the scope and those that are excluded from the scope of the new standard. Based on this assessment, the Company concluded that substantially all of the Company's revenues are excluded from the scope of the new standard. For the revenues within the scope of the new standard, the Company concluded that there will not be a material impact under the new standard.

In January 2016, the FASB issued ASU 2016-01, “*Financial Instruments Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities.*” This update requires an entity to measure equity investments with readily determinable fair values at fair value with changes in

fair value recognized in net income. Equity investment without readily determinable fair values will be measured at fair value either upon the occurrence of an observable price change or upon identification of an impairment and any amount by which the carrying value exceeding the fair value will be recognized as an impairment in net income. This update also requires an entity to disclose fair value of financial instruments measured at amortized cost on the balance sheet to measure that fair value using the exit price option. In addition, this update requires separate presentation in comprehensive income for changes in the fair value of a liability and in the balance sheet by measurement category and form of financial asset. ASU 2016-01 becomes effective for interim and annual periods beginning after December 15, 2017. The Company is currently evaluating the impact on its consolidated financial statements.

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*, which is intended to increase transparency and comparability in the accounting for lease transactions. ASU 2016-02 requires lessees to recognize all leases longer than twelve months on the consolidated balance sheet as lease assets and lease liabilities and quantitative and qualitative disclosures regarding key information about leasing arrangements. Lessor accounting is largely unchanged. ASU 2016-02 is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years with an option to early adopt. ASU 2016-02 mandates a modified retrospective transition method for all entities. The Company is evaluating the impact of ASU 2016-02 and has determined that the majority of our leases are operating leases. We expect, upon adoption, the Company will record a liability for the remaining obligation under the lease agreements and a corresponding right-of-use asset in its consolidated financial statements. ASU 2016-02 will be effective for us on January 1, 2019 and will require transition using a modified retrospective approach for leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements.

In June 2016, the FASB issued ASU 2016-13, *Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments.* This update requires an entity to use a broader range of reasonable and supportable forecasts, in addition to historical experience and current conditions, to develop an expected credit loss estimate for financial assets and net investments that are not accounted for at fair value through net income. Credit losses relating to available-for-sale debt securities should be recorded through an allowance for credit losses to the amount by which fair value is below amortized cost. ASU 2016-13 becomes effective for interim and annual periods beginning after December 15, 2019. The Company has designated a management team to evaluate ASU 2016-13 and develop an implementation strategy. The Company has not yet determined the effect of ASU 2016-13 on its accounting policies or the impact on the Company's consolidated financial statements.

In August 2016, the FASB issued ASU 2016-15, *Statement of Cash Flows – Classification of Certain Cash Receipts and Cash Payments.* This update provides guidance on eight cash flow issues with the objective of reducing the existing diversity in practice related to debt prepayment or debt extinguishment costs, settlement of zero-coupon debt instruments or other debt instruments with coupon interest rates that are insignificant in relation to the effective interest rate of the borrowing, contingent consideration payments made after a business combination, proceeds from the settlement of insurance claims, proceeds from the settlement of corporate-owned life insurance policies, including bank-owned life insurance policies, distributions received from equity method investees, beneficial interest in securitization transactions, separately identifiable cash flows and application of the predominance principle. The amendments reduce current and potential future diversity in practice. The amendments in this update apply to all entities that are required to present a statement of cash flows under Topic 230. ASU 2016-15

becomes effective for interim and annual periods beginning after December 15, 2017. The Company is currently evaluating the impact on its consolidated financial statements.

In October 2016, the FASB issued ASU 2016-16, *“Income Taxes – Intra-Entity Transfers of Assets Other Than Inventory.”* This update will allow the income tax consequences of intra-entity transfers of assets other than inventory when the transfer occurs. The amendments in this update are effective for annual reporting periods beginning after December 15, 2017, including interim reporting periods within those annual reporting periods. The Company is currently evaluating the impact on its consolidated financial statements.

In November 2016, the FASB issued ASU 2016-18, *“Statement of Cash Flows – Restricted Cash.”* This update requires that a statement of cash flows explain the change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. Therefore, amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. The amendments in this update do not provide a definition of restricted cash or restricted cash equivalents. The amendments in this update are effective for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. Adoption of ASU 2016-18 is not expected to have a significant impact on the Company’s consolidated financial statements.

In January 2017, the FASB issued ASU 2017-01, *“Business Combinations (Topic 805) – Clarifying the Definition of a Business.”* This update clarifies the definition of a business with the objective of adding guidance to assist entities with evaluating whether transactions should be accounted for as acquisitions (or disposals) of assets or businesses. The definition of a business affects many areas of accounting including acquisitions, disposals, goodwill, and consolidation. Under the current implementation guidance in Topic 805, there are three elements of a business—inputs, processes, and outputs. While an integrated set of assets and activities (collectively referred to as a “set”) that is a business usually has outputs, outputs are not required to be present. In addition, all the inputs and processes that a seller uses in operating a set are not required if market participants can acquire the set and continue to produce outputs, for example, by integrating the acquired set with their own inputs and processes. The amendments in this update also provide a screen to determine when a set is not a business. The amendments in this update affect all reporting entities that must determine whether they have acquired or sold a business. The amendments in this update are to be applied to annual periods beginning after December 15, 2017. Adoption of ASU 2017-01 is not expected to have a significant impact on the Company’s consolidated financial statements.

In January 2017, the FASB issued ASU 2017-04, *“Intangibles—Goodwill and Other (Topic 350)”*: *Simplifying the Test for Goodwill Impairment.* This update simplifies how an entity is required to test goodwill for impairment by eliminating Step 2 from the goodwill impairment test. Step 2 measures a goodwill impairment loss by comparing the implied fair value of a reporting unit’s goodwill with the carrying amount of that goodwill. Adoption of this update is on a prospective basis and the amendments in this update are to be applied to annual periods beginning after December 15, 2019. Adoption of ASU 2017-04 is not expected to have a significant impact on the Company’s consolidated financial statements.

In February 2017, the FASB issued ASU 2017-05, *“Other Income—Gains and Losses from the Derecognition of Nonfinancial Assets (Subtopic 610-20): Clarifying the Scope of Asset Derecognition Guidance and Accounting for Partial Sales of Nonfinancial Assets.”* This update clarifies that a financial

asset is within the scope of Subtopic 610-20 if it meets the definition of an in substance nonfinancial asset. The amendments define the term “in substance nonfinancial asset”, in part, as a financial asset promised to a counterparty in a contract if substantially all of the fair value of the assets (recognized and unrecognized) that are promised to the counterparty in the contract is concentrated in nonfinancial assets, then all of the financial assets promised to the counterparty are in substance nonfinancial assets with the scope of Subtopic 610-20. The amendments in this update clarify that an entity should identify each distinct nonfinancial asset or in substance nonfinancial asset promised to a counterparty and derecognize each asset when a counterparty obtains control of it. The amendments also clarify that an entity should allocate consideration to each distinct asset by applying the guidance in Topic 606 on allocating the transaction price to performance obligations. The amendments are effective for annual reporting periods beginning after December 15, 2017, including interim reporting periods within that reporting period. Adoption of ASU 2017-05 is not expected to have a significant impact on the Company’s consolidated financial statements.

In March 2017, the FASB issued ASU 2017-08, “Receivables- *Nonrefundable Fees and Other Costs (Subtopic 310-20): Premium Amortization on Purchased Callable Debt Securities*” This update amends the amortization period for certain purchased callable debt securities held at a premium. The amendments require the premium to be amortized to the earliest call date. The amendments do not require an accounting change for securities held at a discount; the discount continues to be amortized to maturity. This update affects all entities that hold investments in callable debt securities that have an amortized cost basis in excess of the amount that is repayable by the issuer at the earliest call date. This update is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2018. The Company is currently evaluating the impact on its consolidated financial statements.

In May 2017, the FASB issued ASU 2017-09, “Compensation – *Stock Compensation (Topic 718): Modification Accounting*.” The amendments in this update provide guidance about which changes to the terms or conditions of a share-based payment award require an entity to apply modification accounting in Topic 718. The amendments in this update affect any entity that changes the terms or conditions of a share-based payment award. The amendments should be applied prospectively to an award modified on or after the adoption date. The amendments in this update are effective for all entities for annual periods, and interim periods within those annual periods, beginning after December 15, 2017. Adoption of ASU 2017-09 is not expected to have a significant impact on the Company’s consolidated financial statements.

In July 2017, the FASB issued ASU 2017-11, “Earnings per Share (Topic 260), Distinguishing Liabilities from Equity (Topic 480) and Derivatives and Hedging (Topic 815).” There are two parts to this update. Part I of this update addresses the complexity of accounting for certain financial instruments with down round features. Down round features are features of certain equity-linked instruments that result in the strike price being reduced on the basis of the pricing of future equity offerings. Part II of this update addresses the difficulty in navigating topic 480, Distinguishing Liabilities from Equity, because of the existence of extensive pending content in the FASB Accounting Standards Codification. This pending content is the result of the indefinite deferral of accounting requirements about mandatorily redeemable financial instruments of certain nonpublic entities and certain mandatorily redeemable noncontrolling interests. The amendments in this update are effective for fiscal years beginning after December 15, 2020. Early adoption is permitted for all entities, including adoption in an interim period. If an entity early adopts the amendments in an interim period, any adjustments should be reflected as of the beginning of the fiscal year that includes that interim period. The amendments in part I of this update should be

applied in either of the following ways; (i) Retrospectively to outstanding financial instruments with a down round feature by means of a cumulative-effect adjustment to the statement of financial position as of the beginning of the first fiscal year and interim periods in which the pending content that links to this paragraph is effective or (ii) Retrospectively to outstanding financial instruments with a down round feature for each prior reporting period presented in accordance with the guidance on accounting changes in paragraphs 250-10-45-5 through 45-10. The amendments to Part II of this update do not require any transition guidance because those amendments do not have an accounting effect. The Company is currently evaluating the impact on its consolidated financial statements.

In August 2017, the FASB issued ASU 2017-12, “Derivatives and Hedging (Topic 815)”, targeted improvements to accounting for hedging activities. The amendments in this update better align an entity’s risk management activities and financial reporting for hedging relationships through changes to both the designation and measurement guidance for qualifying hedging relationships and the presentation of hedge results. To meet that objective, the amendments expand and refine hedge accounting for both nonfinancial and financial risk components and align the recognition and presentation of the effects of the hedging instrument and the hedged item in the financial statements. For public business entities, the amendments in this update are effective for fiscal years beginning after December 15, 2018, and interim periods within those fiscal years. For all other entities, the amendments are effective for fiscal years beginning after December 15, 2019, and interim periods within fiscal years beginning after December 15, 2020. Early application is permitted in any interim period after issuance of the update. The Company is currently evaluating the impact on its consolidated financial statements.

## **5. Earnings per Share**

Basic earnings per share excludes dilution and is computed by dividing net income available to common stockholders by the weighted-average number of common shares outstanding for the period. Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock and resulted in the issuance of common stock that then shared in earnings. Outstanding stock options with anti-dilutive effect were not included in the computation of diluted earnings per share. The following table sets forth earnings per common share calculations:

(Dollars in thousands, except share and per share data)	Three months ended September 30,		Nine months ended September 30,	
	2017	2016	2017	2016
Net income .....	\$49,746	\$46,090	\$150,102	\$127,084
Weighted-average shares:				
Basic weighted-average number of common shares outstanding.....	80,665,398	78,865,860	80,073,249	79,147,839
Dilutive effect of weighted-average outstanding common share equivalents				
Warrants .....	399,957	569,949	409,019	520,686
Options .....	19,221	95,850	25,706	90,461
Restricted stock units .....	320,278	165,410	289,205	143,860
Diluted weighted-average number of common shares outstanding.....	<u>81,404,854</u>	<u>79,697,069</u>	<u>80,797,179</u>	<u>79,902,846</u>
Average stock options and warrants with anti-dilutive effect.....	0	207,183	6,561	247,974
Earnings per common share:				
Basic .....	\$0.62	\$0.58	\$1.87	\$1.61
Diluted .....	<u>\$0.61</u>	<u>\$0.58</u>	<u>\$1.86</u>	<u>\$1.59</u>

## **6. Stock-Based Compensation**

Under the Company's equity incentive plans, directors and eligible employees may be granted incentive or non-statutory stock options and/or restricted stock units, or awarded non-vested stock. As of September 30, 2017, the only options granted by the Company were non-statutory stock options to selected Bank officers and non-employee directors at exercise prices equal to the fair market value of a share of the Company's common stock on the date of grant. Such options have a maximum ten-year term and vest in 20% annual increments (subject to early termination in certain events). There were no options granted during the first nine months of 2017 or 2016.

Option compensation expense was zero for the three months and for the nine months ended September 30, 2017, and September 30, 2016. Stock-based compensation was fully recognized over the requisite service period for all awards. There were 43,540 and 2,110 stock option shares exercised in the nine months ended September 30, 2017 and 2016, respectively. The Company received \$1.0 million from the exercise of stock options which had an aggregate intrinsic value of \$607,000 during the nine months ended September 30, 2017 compared to \$49,000 from the exercise of stock options which had an aggregate intrinsic value of \$9,000 during the nine months ended September 30, 2016. The table below summarizes stock option activity for the periods indicated:

	Shares	Weighted-average Exercise Price	Weighted-average Remaining Contractual Life (in years)	Aggregate Intrinsic Value (in thousands)
Balance, December 31, 2016.....	82,670	\$ 23.37	1.1	\$ 1,211
Exercised .....	(18,040)	23.37		
Balance, March 31, 2017 .....	<u>64,630</u>	<u>\$ 23.37</u>	0.9	\$ 925
Exercised .....	(19,500)	23.37		
Balance, June 30, 2017 .....	<u>45,130</u>	<u>\$ 23.37</u>	0.7	\$ 658
Exercised .....	(6,000)	23.37		
Balance, September 30, 2017 .....	<u>39,130</u>	<u>\$ 23.37</u>	0.4	\$ 659
Exercisable, September 30, 2017.....	<u><u>39,130</u></u>	<u><u>\$ 23.37</u></u>	0.4	\$ 659

In addition to stock options, the Company also grants restricted stock units to eligible employees that vest subject to continued employment at the vesting dates.

The Company granted restricted stock units for 87,781 shares at an average closing price of \$38.59 per share in the first nine months of 2017. The Company granted restricted stock units for 88,693 shares at an average closing price of \$30.37 per share in 2016.

Starting in December 2013, the Company granted performance share unit awards in which the number of units earned is calculated based on the relative total shareholder return (TSR) of the Company's common stock as compared to the TSR of the KBW Regional Banking Index. In addition, the Company granted performance share unit awards in which the number of units earned is determined by comparison to the targeted earnings per share (EPS) as defined in the award for the 2014 to 2016 period. In December 2016, in addition to TSR and EPS awards, the Company granted performance share unit awards in which the number of units earned is determined by comparison to the targeted return of assets ROA as defined in the award for December 2016. Performance TSR, performance EPS, and performance ROA units awarded are scheduled to vest on December 31 of the third full year from the grant date. The Company granted performance TSR restricted stock units for 30,319 shares in 2016, 61,209 shares in 2015 and 60,456 shares in 2014, performance EPS restricted stock units for 58,241 shares in 2016, 57,409 shares in 2015 and 57,642 shares in 2014, and performance ROA restricted stock units for 29,119 shares in 2016, to its seven executive officers. In February 2017, after approval by the Company's Compensation Committee, 297,171 shares of the Company's stock were distributed under the TSR and EPS grants awarded in December 2013 under the terms of the awards, including 76,623 shares granted and distributed based on higher than target actual performance and for cash dividends during the performance period.

The following table presents restricted stock unit activity during the nine months ended September 30, 2017:

	Units
Balance at December 31, 2016 .....	727,419
Granted.....	164,404
Distributed .....	(297,905)
Forfeited.....	(10,424)
Balance at September 30, 2017 .....	<u><u>583,494</u></u>

The compensation expense recorded for restricted stock units was \$1.3 million for the three months ended September 30, 2017, compared to \$1.2 million in the same period a year ago. For the nine months ended September 30, 2017 and 2016, compensation expense recorded related to the restricted stock units was \$3.9 million and \$3.3 million, respectively. Unrecognized stock-based compensation expense related to restricted stock units was \$9.1 million as of September 30, 2017, and is expected to be recognized over the next 2.0 years.

As of September 30, 2017, 3,465,411 shares were available under the Company's 2005 Incentive Plan (as Amended and Restated) for future grants.

Tax benefit from share-based payment arrangements of \$2.6 million reduced income tax expense in the first nine months of 2017 compared to a tax short-fall of \$3.4 million that was charged to income tax expense in the first nine months of 2016.

## 7. Investment Securities

Investment securities were \$1.4 billion as of September 30, 2017, compared to \$1.3 billion as of December 31, 2016. The following tables reflect the amortized cost, gross unrealized gains, gross unrealized losses, and fair value of investment securities as of September 30, 2017, and December 31, 2016:

	September 30, 2017			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
(In thousands)				
<b>Securities Available-for-Sale</b>				
U.S. treasury securities .....	\$ 399,741	\$ -	\$ 305	\$ 399,436
U.S. government agency entities .....	9,679	27	6	9,700
U.S. government sponsored entities .....	400,000	-	6,278	393,722
State and municipal securities .....	1,943		12	1,931
Mortgage-backed securities .....	447,959	468	2,362	446,065
Collateralized mortgage obligations .....	1,715	-	5	1,710
Corporate debt securities .....	80,007	904	5	80,906
Mutual funds .....	6,500	-	229	6,271
Preferred stock of government sponsored entities .....	4,117	3,970	-	8,087
Other equity securities .....	13,294	7,463	98	20,659
Total .....	<u>\$ 1,364,955</u>	<u>\$ 12,832</u>	<u>\$ 9,300</u>	<u>\$ 1,368,487</u>

	December 31, 2016			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
(In thousands)				
<b>Securities Available-for-Sale</b>				
U.S. treasury securities .....	\$ 489,839	\$ 35	\$ 857	\$ 489,017
U.S. government sponsored entities .....	400,000	-	9,669	390,331
Mortgage-backed securities .....	339,241	309	3,290	336,260
Collateralized mortgage obligations .....	48	-	20	28
Corporate debt securities .....	74,965	247	862	74,350
Mutual funds .....	6,500	-	270	6,230
Preferred stock of government sponsored entities .....	2,811	4,497	-	7,308
Other equity securities .....	3,608	7,213	-	10,821
Total .....	<u>\$ 1,317,012</u>	<u>\$ 12,301</u>	<u>\$ 14,968</u>	<u>\$ 1,314,345</u>

The amortized cost and fair value of investment securities as of September 30, 2017, by contractual maturities, are shown below. Actual maturities may differ from contractual maturities because borrowers may have the right to call or repay obligations with or without call or repayment penalties.

	Securities Available-For-Sale	
	Amortized cost	Fair value
	(In thousands)	
Due in one year or less .....	\$ 415,782	\$ 415,555
Due after one year through five years .....	465,328	459,924
Due after five years through ten years .....	8,658	8,647
Due after ten years <sup>(1)</sup> .....	475,187	484,361
Total .....	<u>\$ 1,364,955</u>	<u>\$ 1,368,487</u>

(1) Equity securities are reported in this category

There were no sales transactions of mortgage-backed securities during the first nine months of 2017. Proceeds of \$415.3 million were received from the sales transactions of mortgage-backed securities during the first nine months of 2016. Proceeds from repayments, maturities and calls of mortgage-backed securities were \$48.5 million and \$125.3 million for the nine months ended September 30, 2017 and 2016, respectively. Proceeds of \$99.5 million were received from the sale of other investment securities during the nine months ended September 30, 2017. There were no sales transactions of other investment securities during the nine months ended September 30, 2016. Proceeds from maturities and calls of other investment securities were \$341.3 million during the nine months ended September 30, 2017 compared to \$460.0 million during the same period a year ago. During the nine months ended September 30, 2017, \$439,000 of losses were realized on sales of investment securities. Other than temporary impairment write-downs of zero and \$206,000 were recorded during the first nine months of 2017 and 2016, respectively.

The tables below show the fair value and unrealized losses of the temporarily impaired securities in our investment securities portfolio as of September 30, 2017, and December 31, 2016:

	September 30, 2017					
	Temporarily impaired securities					
	Less than 12 months		12 months or longer		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
	(In thousands)					
<b>Securities Available-for-Sale</b>						
U.S. treasury securities .....	\$ 339,707	\$ 46	\$ 49,729	\$ 259	\$ 389,436	\$ 305
U.S. government sponsored entities .....	395,774	6,284	-	-	395,774	6,284
State and municipal securities .....	1,931	12	-	-	1,931	12
Mortgage-backed securities .....	359,112	2,359	122	3	359,234	2,362
Collateralized mortgage obligations .....	1,710	5	-	-	1,710	5
Corporate debt securities .....	5,029	5	-	-	5,029	5
Mutual funds .....	-	-	6,271	229	6,271	229
Other equity securities .....	4,680	98	-	-	4,680	98
Total .....	<u>\$ 1,107,943</u>	<u>\$ 8,809</u>	<u>\$ 56,122</u>	<u>\$ 491</u>	<u>\$ 1,164,065</u>	<u>\$ 9,300</u>

	December 31, 2016					
	Temporarily impaired securities					
	Less than 12 months		12 months or longer		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
(In thousands)						
<b>Securities Available-for-Sale</b>						
U.S. treasury securities .....	\$ 299,088	\$ 857	\$ -	\$ -	\$ 299,088	\$ 857
U.S. government sponsored entities .....	390,331	9,669	-	-	390,331	9,669
Mortgage-backed securities .....	328,236	3,288	62	2	328,298	3,290
Collateralized mortgage obligations .....	-	-	28	20	28	20
Corporate debt securities .....	-	-	29,138	862	29,138	862
Mutual funds .....	-	-	6,230	270	6,230	270
Total .....	<u>\$ 1,017,655</u>	<u>\$ 13,814</u>	<u>\$ 35,458</u>	<u>\$ 1,154</u>	<u>\$ 1,053,113</u>	<u>\$ 14,968</u>

As of September 30, 2017, the Company had unrealized losses on available-for-sale securities of \$9.3 million. The unrealized losses on these securities were primarily attributed to yield curve movement, together with widened liquidity spreads and credit spreads. The issuers have not, to the Company's knowledge, established any cause for default on these securities. Management believes the impairment was temporary and, accordingly, no impairment loss on these securities has been recognized in our condensed consolidated statements of operations. The Company expects to recover the amortized cost basis of its debt securities, and has no intent to sell and will not be required to sell available-for-sale debt securities that have declined below their cost before their anticipated recovery.

Investment securities having a carrying value of \$291.4 million as of September 30, 2017, and \$649.1 million as of December 31, 2016, were pledged to secure public deposits, other borrowings, treasury tax and loan, and securities sold under agreements to repurchase.

## 8. Loans

Most of the Company's business activities are with customers located in the predominately Asian-populated areas of Southern and Northern California; New York City, New York; Dallas and Houston, Texas; Seattle, Washington; Boston, Massachusetts; Chicago, Illinois; Edison, New Jersey; Rockville, Maryland; Las Vegas, Nevada, and Hong Kong. The Company has no specific industry concentration, and generally its loans are secured by real property or other collateral of the borrowers. Loans are generally expected to be paid off from the operating profits of the borrowers, from refinancing by other lenders, or through sale by the borrowers of the secured collateral.

The types of loans in the Company's condensed consolidated balance sheets as of September 30, 2017, and December 31, 2016, were as follows:

	September 30, 2017	December 31, 2016
	(In thousands)	
Commercial loans .....	\$ 2,419,891	\$ 2,248,187
Residential mortgage loans .....	2,922,537	2,444,048
Commercial mortgage loans .....	6,377,047	5,785,248
Real estate construction loans .....	691,486	548,088
Equity lines .....	181,751	171,711
Installment & other loans .....	4,722	3,993
Gross loans .....	\$ 12,597,434	\$ 11,201,275
Allowance for loan losses .....	(121,535)	(118,966)
Unamortized deferred loan fees .....	(3,424)	(4,994)
Total loans, net .....	\$ 12,472,475	\$ 11,077,315
Loans held for sale .....	\$ -	\$ 7,500

As of September 30, 2017, recorded investment in impaired loans totaled \$127.7 million and was comprised of non-accrual loans, excluding loans held for sale, of \$65.3 million and accruing troubled debt restructured loans (TDRs) of \$62.4 million. As of December 31, 2016, recorded investment in impaired loans totaled \$115.1 million and was comprised of non-accrual loans, excluding loans held for sale, of \$49.7 million and accruing TDRs of \$65.4 million. For impaired loans, the amounts previously charged off represent 7.1% as of September 30, 2017, and 8.4% as of December 31, 2016, of the contractual balances for impaired loans.

The following table presents the average balance and interest income recognized related to impaired loans for the periods indicated:

	Impaired Loans							
	Average Recorded Investment				Interest Income Recognized			
	Three months ended		Nine months ended		Three months ended		Nine months ended	
	September 30,		September 30,		September 30,		September 30,	
	2017	2016	2017	2016	2017	2016	2017	2016
	(In thousands)							
Commercial loans.....	\$ 24,987	\$ 28,091	\$ 22,572	\$ 18,602	\$ 678	\$ 170	\$ 760	\$ 488
Real estate construction loans.....	29,780	5,869	29,868	12,005	99	66	287	196
Commercial mortgage loans.....	58,555	81,005	60,074	86,456	391	776	1,015	2,124
Residential mortgage loans and equity lines.....	13,937	18,256	15,208	17,456	96	148	287	401
Total impaired loans .....	\$ 127,259	\$ 133,221	\$ 127,722	\$ 134,519	\$ 1,264	\$ 1,160	\$ 2,349	\$ 3,209

The following table presents impaired loans and the related allowance for loan losses as of the dates indicated:

	Impaired Loans					
	September 30, 2017			December 31, 2016		
	Unpaid Principal Balance	Recorded Investment	Allowance	Unpaid Principal Balance	Recorded Investment	Allowance
	(In thousands)					
<b>With no allocated allowance</b>						
Commercial loans.....	\$ 23,953	\$ 23,373	\$ -	\$ 24,037	\$ 23,121	\$ -
Real estate construction loans.....	22,309	21,748	-	5,776	5,458	-
Commercial mortgage loans.....	39,154	32,370	-	60,522	54,453	-
Residential mortgage loans and equity lines.....	2,264	2,264	-	5,472	5,310	-
Subtotal .....	<u>\$ 87,680</u>	<u>\$ 79,755</u>	<u>\$ -</u>	<u>\$ 95,807</u>	<u>\$ 88,342</u>	<u>\$ -</u>
<b>With allocated allowance</b>						
Commercial loans.....	\$ 14,082	\$ 13,985	\$ 1,461	\$ 5,216	\$ 4,640	\$ 1,827
Commercial mortgage loans.....	23,061	22,820	823	10,158	10,017	573
Residential mortgage loans and equity lines.....	12,461	11,111	322	13,263	12,075	396
Subtotal .....	<u>\$ 49,604</u>	<u>\$ 47,916</u>	<u>\$ 2,606</u>	<u>\$ 28,637</u>	<u>\$ 26,732</u>	<u>\$ 2,796</u>
<b>Total impaired loans.....</b>	<u><b>\$ 137,284</b></u>	<u><b>\$ 127,671</b></u>	<u><b>\$ 2,606</b></u>	<u><b>\$ 124,444</b></u>	<u><b>\$ 115,074</b></u>	<u><b>\$ 2,796</b></u>

The following tables present the aging of the loan portfolio by type as of September 30, 2017, and as of December 31, 2016:

Type of Loans:	September 30, 2017						
	30-59 Days Past Due	60-89 Days Past Due	90 Days or More Past Due	Non-accrual Loans	Total Past Due	Loans Not Past Due	Total
	(In thousands)						
Commercial loans .....	\$ 8,412	\$ 14,855	\$ 3,900	\$ 15,942	\$ 43,109	\$ 2,376,782	\$ 2,419,891
Real estate construction loans .....	-	-	-	14,267	14,267	677,219	691,486
Commercial mortgage loans .....	-	-	-	28,379	28,379	6,348,668	6,377,047
Residential mortgage loans and equity lines.....	-	89	-	6,725	6,814	3,097,474	3,104,288
Installment and other loans .....	-	-	-	-	-	4,722	4,722
Total loans .....	<u>\$ 8,412</u>	<u>\$ 14,944</u>	<u>\$ 3,900</u>	<u>\$ 65,313</u>	<u>\$ 92,569</u>	<u>\$ 12,504,865</u>	<u>\$ 12,597,434</u>
Type of Loans:	December 31, 2016						
	30-59 Days Past Due	60-89 Days Past Due	90 Days or More Past Due	Non-accrual Loans	Total Past Due	Loans Not Past Due	Total
	(In thousands)						
Commercial loans .....	\$ 22,753	\$ 27,190	\$ -	\$ 15,710	\$ 65,653	\$ 2,182,534	\$ 2,248,187
Real estate construction loans .....	10,390	5,835	-	5,458	21,683	526,405	548,088
Commercial mortgage loans .....	5,886	700	-	20,078	26,664	5,758,584	5,785,248
Residential mortgage loans and equity lines.....	4,390	-	-	8,436	12,826	2,602,933	2,615,759
Installment and other loans .....	-	-	-	-	-	3,993	3,993
Total loans .....	<u>\$ 43,419</u>	<u>\$ 33,725</u>	<u>\$ -</u>	<u>\$ 49,682</u>	<u>\$ 126,826</u>	<u>\$ 11,074,449</u>	<u>\$ 11,201,275</u>

The determination of the amount of the allowance for loan losses for impaired loans is based on management's current judgment about the credit quality of the loan portfolio and takes into consideration known relevant internal and external factors that affect collectability when determining the appropriate level for the allowance for loan losses. The nature of the process by which the Bank determines the appropriate allowance for loan losses requires the exercise of considerable judgment. This allowance



	Nine months ended September 30, 2017				September 30, 2017	
	No. of Contracts	Pre-Modification	Post-Modification	Charge-offs	Specific Reserve	
		Outstanding Recorded Investment	Outstanding Recorded Investment			
					(Dollars in thousands)	
Commercial loans.....	13	\$ 19,543	\$ 19,543	\$ -	\$	641
Real estate construction loans.....	2	28,489	28,489	-	-	-
Commercial mortgage loans.....	5	4,123	3,818	305	-	10
Residential mortgage loans and equity lines.....	1	483	483	-	-	32
<b>Total</b>	<b>21</b>	<b>\$ 52,638</b>	<b>\$ 52,333</b>	<b>\$ 305</b>	<b>\$</b>	<b>683</b>

	Nine months ended September 30, 2016				September 30, 2016	
	No. of Contracts	Pre-Modification	Post-Modification	Charge-offs	Specific Reserve	
		Outstanding Recorded Investment	Outstanding Recorded Investment			
					(Dollars in thousands)	
Commercial loans.....	11	\$ 23,102	\$ 23,102	\$ -	\$	222
Commercial mortgage loans.....	1	738	738	-	-	-
Residential mortgage loans and equity lines.....	2	367	367	-	-	-
<b>Total</b>	<b>14</b>	<b>\$ 24,207</b>	<b>\$ 24,207</b>	<b>\$ -</b>	<b>\$</b>	<b>222</b>

Modifications of the loan terms during the first nine months of 2017 were in the form of extensions of maturity dates. The length of time for which modifications involving extensions of maturity dates ranged from three to twelve months from the modification date.

We expect that the TDRs on accruing status as of September 30, 2017, which were all performing in accordance with their restructured terms, will continue to comply with the restructured terms because of the reduced principal or interest payments on these loans. A summary of TDRs by type of concession and by type of loan, as of September 30, 2017, and December 31, 2016, is shown below:

Accruing TDRs	September 30, 2017			
	Payment Deferral	Rate Reduction	Rate Reduction and Payment Deferral	Total
	(In thousands)			
Commercial loans .....	\$ 21,416	\$ -	\$ -	\$ 21,416
Real estate construction loans .....	7,480	-	-	7,480
Commercial mortgage loans .....	16,130	5,895	4,787	26,812
Residential mortgage loans .....	3,516	337	2,797	6,650
<b>Total accruing TDRs</b>	<b>\$ 48,542</b>	<b>\$ 6,232</b>	<b>\$ 7,584</b>	<b>\$ 62,358</b>

Non-accrual TDRs	September 30, 2017			
	Payment Deferral	Rate Reduction	Rate Reduction and Payment Deferral	Total
	(In thousands)			
Commercial loans .....	\$ 13,259	\$ -	\$ -	\$ 13,259
Commercial mortgage loans .....	1,347	1,706	16,508	19,561
Residential mortgage loans .....	714	-	157	871
<b>Total non-accrual TDRs</b>	<b>\$ 15,320</b>	<b>\$ 1,706</b>	<b>\$ 16,665</b>	<b>\$ 33,691</b>

December 31, 2016				
Accruing TDRs	Payment Deferral	Rate Reduction	Rate Reduction and Payment Deferral	Total
	(In thousands)			
Commercial loans .....	\$ 7,971	\$ -	\$ 4,081	\$ 12,052
Commercial mortgage loans .....	25,979	5,961	12,452	44,392
Residential mortgage loans .....	5,104	789	3,056	8,949
Total accruing TDRs	<u>\$ 39,054</u>	<u>\$ 6,750</u>	<u>\$ 19,589</u>	<u>\$ 65,393</u>

December 31, 2016				
Non-accrual TDRs	Payment Deferral	Rate Reduction	Rate Reduction and Payment Deferral	Total
	(In thousands)			
Commercial loans .....	\$ 14,565	\$ -	\$ -	\$ 14,565
Commercial mortgage loans .....	2,510	1,795	10,328	14,633
Residential mortgage loans .....	356	-	168	524
Total non-accrual TDRs	<u>\$ 17,431</u>	<u>\$ 1,795</u>	<u>\$ 10,496</u>	<u>\$ 29,722</u>

The activity within our TDRs for the periods indicated is shown below:

Accruing TDRs	Three months ended September 30,		Nine months ended September 30,	
	2017	2016	2017	2016
	(In thousands)			
Beginning balance .....	\$ 79,819	\$ 74,708	\$ 65,393	\$ 81,680
New restructurings .....	21,790	18,347	49,973	20,412
Restructured loans restored to accrual status .....	-	-	-	10,303
Payments .....	(35,677)	(6,500)	(41,372)	(9,816)
Restructured loans placed on non-accrual status .....	(3,574)	-	(9,396)	(1,138)
Expiration of loan concession upon renewal .....	-	-	(2,240)	(14,886)
Ending balance	<u>\$ 62,358</u>	<u>\$ 86,555</u>	<u>\$ 62,358</u>	<u>\$ 86,555</u>

Non-accrual TDRs	Three months ended September 30,		Nine months ended September 30,	
	2017	2016	2017	2016
	(In thousands)			
Beginning balance .....	\$ 30,045	\$ 25,442	\$ 29,722	\$ 39,923
New restructurings .....	2,360	649	2,360	3,794
Restructured loans placed on non-accrual status .....	3,574	-	9,396	1,138
Charge-offs .....	(355)	(3,407)	(1,901)	(4,352)
Payments .....	(1,933)	(1,814)	(5,160)	(9,330)
Foreclosures .....	-	-	(726)	-
Restructured loans restored to accrual status .....	-	-	-	(10,303)
Ending balance	<u>\$ 33,691</u>	<u>\$ 20,870</u>	<u>\$ 33,691</u>	<u>\$ 20,870</u>

The Company considers a loan to be in payment default once it is 60 to 90 days contractually past due under the modified terms. One commercial loan of \$50,000 with charge-offs of \$2.1 million had payments defaults within the previous twelve months ended September 30, 2017.

Under the Company's internal underwriting policy, an evaluation is performed of the probability that the borrower will be in payment default on any of its debt in the foreseeable future without the modification in order to determine whether a borrower is experiencing financial difficulty.

As of September 30, 2017, there were no commitments to lend additional funds to those borrowers whose loans had been restructured, were considered impaired, or were on non-accrual status.

As part of the on-going monitoring of the credit quality of our loan portfolio, the Company utilizes a risk grading matrix to assign a risk grade to each loan. The risk rating categories can be generally described by the following grouping for non-homogeneous loans:

- **Pass/Watch** – These loans range from minimal credit risk to lower than average, but still acceptable, credit risk.
- **Special Mention** – Borrower is fundamentally sound and loan is currently protected but adverse trends are apparent that, if not corrected, may affect ability to repay. Primary source of loan repayment remains viable but there is increasing reliance on collateral or guarantor support.
- **Substandard** – These loans are inadequately protected by current sound net worth, paying capacity, or collateral. Well-defined weaknesses exist that could jeopardize repayment of debt. Loss may not be imminent, but if weaknesses are not corrected, there is a good possibility of some loss.
- **Doubtful** – The possibility of loss is extremely high, but due to identifiable and important pending events (which may strengthen the loan), a loss classification is deferred until the situation is better defined.
- **Loss** – These loans are considered uncollectible and of such little value that to continue to carry the loan as an active asset is no longer warranted.

The following tables present the loan portfolio by risk rating as of September 30, 2017, and as of December 31, 2016:

	September 30, 2017				
	Pass/Watch	Special Mention	Substandard	Doubtful	Total
	(In thousands)				
Commercial loans.....	\$ 2,216,816	\$ 146,479	\$ 56,565	\$ 31	\$ 2,419,891
Real estate construction loans.....	604,364	65,375	21,747	-	691,486
Commercial mortgage loans.....	5,904,023	305,927	167,097	-	6,377,047
Residential mortgage loans and equity lines.....	3,064,118	31,858	8,313	-	3,104,289
Installment and other loans.....	4,722	-	-	-	4,722
Total gross loans	<u>\$ 11,794,043</u>	<u>\$ 549,639</u>	<u>\$ 253,722</u>	<u>\$ 31</u>	<u>\$ 12,597,435</u>
Loans held for sale.....	\$ -	\$ -	\$ -	\$ -	\$ -

December 31, 2016						
	Pass/Watch	Special Mention	Substandard	Doubtful	Total	
(In thousands)						
Commercial loans.....	\$ 2,023,114	\$ 140,682	\$ 84,293	\$ 98	\$ 2,248,187	
Real estate construction loans.....	469,909	44,129	34,050	-	548,088	
Commercial mortgage loans.....	5,410,623	250,221	124,404	-	5,785,248	
Residential mortgage loans and equity lines.....	2,605,834	-	9,925	-	2,615,759	
Installment and other loans.....	3,993	-	-	-	3,993	
Total gross loans	\$ 10,513,473	\$ 435,032	\$ 252,672	\$ 98	\$ 11,201,275	
Loans held for sale.....	\$ -	\$ -	\$ 7,500	\$ -	\$ 7,500	

The allowance for loan losses and the reserve for off-balance sheet credit commitments are significant estimates that can and do change based on management's process in analyzing the loan portfolio and on management's assumptions about specific borrowers, underlying collateral, and applicable economic and environmental conditions, among other factors.

The following table presents the balance in the allowance for loan losses by portfolio segment and based on impairment method as of September 30, 2017, and as of December 31, 2016:

	Commercial Loans	Real Estate Construction Loans	Commercial Mortgage Loans	Residential Mortgage Loans and Equity Lines	Installment and Other Loans	Total
(In thousands)						
<b>September 30, 2017</b>						
<b>Loans individually evaluated for impairment</b>						
Allowance.....	\$ 1,461	\$ -	\$ 823	\$ 322	\$ -	\$ 2,606
Balance.....	\$ 37,358	\$ 21,748	\$ 55,190	\$ 13,376	\$ -	\$ 127,672
<b>Loans collectively evaluated for impairment</b>						
Allowance.....	\$ 49,578	\$ 22,008	\$ 36,579	\$ 10,740	\$ 24	\$ 118,929
Balance.....	\$ 2,382,533	\$ 669,738	\$ 6,321,857	\$ 3,090,912	\$ 4,722	\$ 12,469,762
Total allowance	\$ 51,039	\$ 22,008	\$ 37,402	\$ 11,062	\$ 24	\$ 121,535
Total balance	\$ 2,419,891	\$ 691,486	\$ 6,377,047	\$ 3,104,288	\$ 4,722	\$ 12,597,434
<b>December 31, 2016</b>						
<b>Loans individually evaluated for impairment</b>						
Allowance.....	\$ 1,827	\$ -	\$ 573	\$ 396	\$ -	\$ 2,796
Balance.....	\$ 27,761	\$ 5,458	\$ 64,470	\$ 17,385	\$ -	\$ 115,074
<b>Loans collectively evaluated for impairment</b>						
Allowance.....	\$ 47,376	\$ 23,268	\$ 34,291	\$ 11,224	\$ 11	\$ 116,170
Balance.....	\$ 2,220,426	\$ 542,630	\$ 5,720,778	\$ 2,598,374	\$ 3,993	\$ 11,086,201
Total allowance	\$ 49,203	\$ 23,268	\$ 34,864	\$ 11,620	\$ 11	\$ 118,966
Total balance	\$ 2,248,187	\$ 548,088	\$ 5,785,248	\$ 2,615,759	\$ 3,993	\$ 11,201,275

The following tables detail activity in the allowance for loan losses by portfolio segment for the three and nine months ended September 30, 2017, and September 30, 2016. Allocation of a portion of the allowance to one category of loans does not preclude its availability to absorb losses in other categories.

**Three months ended September 30, 2017 and 2016**

	Commercial Loans	Real Estate Construction Loans	Commercial Mortgage Loans	Residential Mortgage Loans and Equity Lines	Installment and Other Loans	Total
(In thousands)						
June 30, 2017 Ending Balance	\$ 46,744	\$ 17,844	\$ 36,840	\$ 14,364	\$ 17	115,809
Provision/(credit) for possible credit losses.....	3,800	4,117	(4,615)	(3,309)	7	-
Charge-offs.....	(80)	-	(305)	-	-	(385)
Recoveries.....	575	47	5,482	7	-	6,111
Net (charge-offs)/recoveries.....	495	47	5,177	7	-	5,726
September 30, 2017 Ending Balance	\$ 51,039	\$ 22,008	\$ 37,402	\$ 11,062	\$ 24	\$ 121,535
June 30, 2016 Ending Balance	\$ 50,590	\$ 10,753	\$ 46,090	\$ 15,503	\$ 12	\$ 122,948
Provision/(credit) for possible credit losses.....	4,380	(2,056)	3,132	(5,452)	(4)	-
Charge-offs.....	(3,277)	-	(4,626)	-	-	(7,903)
Recoveries.....	2,006	548	337	6	-	2,897
Net (charge-offs)/recoveries.....	(1,271)	548	(4,289)	6	-	(5,006)
September 30, 2016 Ending Balance	\$ 53,699	\$ 9,245	\$ 44,933	\$ 10,057	\$ 8	\$ 117,942

**Nine months ended September 30, 2017 and 2016**

	Commercial Loans	Real Estate Construction Loans	Commercial Mortgage Loans	Residential Mortgage Loans and Equity Lines	Installment and Other Loans	Total
(In thousands)						
2017 Beginning Balance	\$ 49,203	\$ 23,268	\$ 34,864	\$ 11,620	\$ 11	\$ 118,966
Provision/(credit) for possible credit losses.....	2,245	(1,403)	(2,775)	(580)	13	(2,500)
Charge-offs.....	(1,810)	-	(860)	-	-	(2,670)
Recoveries.....	1,401	143	6,173	22	-	7,739
Net (charge-offs)/recoveries.....	(409)	143	5,313	22	-	5,069
September 30, 2017 Ending Balance	\$ 51,039	\$ 22,008	\$ 37,402	\$ 11,062	\$ 24	\$ 121,535
Reserve for impaired loans.....	\$ 1,461	\$ -	\$ 823	\$ 322	\$ -	\$ 2,606
Reserve for non-impaired loans.....	\$ 49,578	\$ 22,008	\$ 36,579	\$ 10,740	\$ 24	\$ 118,929
Reserve for off-balance sheet credit commitments.....	\$ 2,760	\$ 1,206	\$ 109	\$ 175	\$ 4	\$ 4,254
2016 Beginning Balance	\$ 56,199	\$ 22,170	\$ 49,440	\$ 11,145	\$ 9	\$ 138,963
Provision/(credit) for possible credit losses.....	5,815	(20,796)	295	(963)	(1)	(15,650)
Charge-offs.....	(12,035)	-	(5,681)	(149)	-	(17,865)
Recoveries.....	3,720	7,871	879	24	-	12,494
Net (charge-offs)/recoveries.....	(8,315)	7,871	(4,802)	(125)	-	(5,371)
September 30, 2016 Ending Balance	\$ 53,699	\$ 9,245	\$ 44,933	\$ 10,057	\$ 8	\$ 117,942
Reserve for impaired loans.....	\$ 1,320	\$ -	\$ 1,248	\$ 375	\$ -	\$ 2,943
Reserve for non-impaired loans.....	\$ 52,379	\$ 9,245	\$ 43,685	\$ 9,682	\$ 8	\$ 114,999
Reserve for off-balance sheet credit commitments.....	\$ 2,112	\$ -	\$ 35	\$ 80	\$ 2	\$ 2,229

## **9. Commitments and Contingencies**

The Company is involved in various litigation concerning transactions entered into in the normal course of business. Management, after consultation with legal counsel, does not believe that the resolution of such litigation will have a material effect upon its consolidated financial condition, results of operations, or liquidity taken as a whole. Although the Company establishes accruals for legal proceedings when information related to the loss contingencies represented by those matters indicates both that a loss is probable and that the amount of loss can be reasonably estimated, the Company does not have accruals for all legal proceedings where there is a risk of loss. In addition, amounts accrued may not represent the ultimate loss to the Company from the legal proceedings in question. Thus, ultimate losses may be higher or lower, and possibly significantly so, than the amounts accrued for legal loss contingencies.

In the normal course of business, the Company becomes a party to financial instruments with off-balance sheet risk to meet the financing needs of its customers. These financial instruments include commitments to extend credit in the form of loans, or through commercial or standby letters of credit and financial guarantees. These instruments represent varying degrees of exposure to risk in excess of the amounts included in the accompanying condensed consolidated balance sheets. The contractual or notional amount of these instruments indicates a level of activity associated with a particular class of financial instrument and is not a reflection of the level of expected losses, if any.

## **10. Borrowed Funds**

*Securities Sold Under Agreements to Repurchase.* Securities sold under agreements to repurchase were \$100 million with a weighted average rate of 2.86% as of September 30, 2017, compared to \$350 million with a weighted average rate of 4.06% as of December 31, 2016. Final maturity for the two fixed rate non-callable securities sold under agreements to repurchase was \$50.0 million in June 2018 and \$50.0 million in July 2018.

These transactions are accounted for as collateralized financing transactions and recorded at the amounts at which the securities were sold. The Company may have to provide additional collateral for the repurchase agreements, as necessary. The underlying collateral pledged for the repurchase agreements consists of U.S. Treasury securities and mortgage-backed securities with a fair value of \$109 million as of September 30, 2017, and \$372 million as of December 31, 2016.

*Borrowing from the FHLB.* As of September 30, 2017, over-night borrowings from the FHLB were \$450 million at a rate of 1.16% compared to \$275 million at a rate of 0.55% as of December 31, 2016. As of September 30, 2017, the advances from the FHLB were \$145 million at a rate of 1.35%. As of September 30, 2017, FHLB advances of \$490 million will mature in October 2017, \$55 million in 2018 and \$50 million in December 2019.

## **11. Income Taxes**

The effective tax rate for the third quarter of 2017 was 41.4% compared to 25.5% for the third quarter of 2016. The third quarter 2017 effective tax rate of 41.4% reflected additional tax expense to increase the full year effective tax rate to 34% compared to the 29% effective tax rate forecasted at June 30, 2017. This adjustment in the third quarter was the result of lower tax credits from the slow deployment of alternative energy investments. Income tax expense for the first quarter of 2017 was also reduced by \$2.6 million in benefits from the distribution of restricted stock units and exercises of stock options.

As of September 30, 2017 and December 31, 2016, the Company had income tax refunds receivable of \$19.4 million and \$14.6 million, respectively. These income tax receivables are included in other assets in the accompanying condensed consolidated balance sheets.

The Company's tax returns are open for audit by the Internal Revenue Service back to 2014 and by the California Franchise Tax Board back to 2012. As the Company is presently under audit by a number of tax authorities, it is reasonably possible that unrecognized tax benefits could change significantly over the next twelve months. The Company does not expect that any such changes would have a material impact on its annual effective tax rate.

## **12. Fair Value Measurements**

The Company adopted ASC Topic 820 on January 1, 2008, and determined the fair values of our financial instruments based on the following:

- Level 1 - Quoted prices in active markets for identical assets or liabilities.
- Level 2 - Observable prices in active markets for similar assets or liabilities; prices for identical or similar assets or liabilities in markets that are not active; directly observable market inputs for substantially the full term of the asset and liability; market inputs that are not directly observable but are derived from or corroborated by observable market data.
- Level 3 – Unobservable inputs based on the Company's own judgment about the assumptions that a market participant would use.

The Company uses the following methodologies to measure the fair value of its financial assets and liabilities on a recurring basis:

*Securities Available for Sale.* For certain actively traded agency preferred stock, mutual funds, U.S. Treasury securities, and other equity securities, the Company measures the fair value based on quoted market prices in active exchange markets at the reporting date, a Level 1 measurement. The Company also measures securities by using quoted market prices for similar securities or dealer quotes, a Level 2 measurement. This category generally includes U.S. Government agency securities, state and municipal securities, mortgage-backed securities ("MBS"), commercial MBS, collateralized mortgage obligations, asset-backed securities, corporate bonds and trust preferred securities.

*Warrants.* The Company measures the fair value of warrants based on unobservable inputs based on assumptions and management judgment, a Level 3 measurement.

*Foreign Exchange Contracts.* The Company measures the fair value of foreign exchange contracts based on dealer quotes, a Level 2 measurement.

*Interest Rate Swaps.* Fair value of interest rate swaps is derived from third party models with observable market data, a Level 2 measurement.

The valuation techniques for the assets and liabilities valued on a nonrecurring basis are as follows:

*Impaired Loans.* The Company does not record loans at fair value on a recurring basis. However, from time to time, nonrecurring fair value adjustments to collateral dependent impaired loans are recorded based on either the current appraised value of the collateral, a Level 2 measurement, or management's judgment and estimation of value reported on older appraisals that are then adjusted based on recent market trends, a Level 3 measurement.

*Goodwill.* The Company first assesses qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test described in ASC Topic 350. The two-step impairment testing process, if needed, begins by assigning net assets and goodwill to the two reporting units—Commercial Lending and Retail Banking. The Company then completes “step one” of the impairment test by comparing the fair value of each reporting unit (as determined based on the discussion below) with the recorded book value (or “carrying amount”) of its net assets, with goodwill included in the computation of the carrying amount. If the fair value of a reporting unit exceeds its carrying amount, goodwill of that reporting unit is not considered impaired, and “step two” of the impairment test is not necessary. If the carrying amount of a reporting unit exceeds its fair value, step two of the impairment test is performed to determine the amount of impairment. Step two of the impairment test compares the carrying amount of the reporting unit's goodwill to the “implied fair value” of that goodwill. The implied fair value of goodwill is computed by assuming that all assets and liabilities of the reporting unit would be adjusted to the current fair value, with the offset as an adjustment to goodwill. This adjusted goodwill balance is the implied fair value used in step two. An impairment charge is recognized for the amount by which the carrying amount of goodwill exceeds its implied fair value. In connection with the determination of fair value, certain data and information is utilized, including earnings forecasts at the reporting unit level for the next four years. Other key assumptions include terminal values based on future growth rates and discount rates for valuing the cash flows, which have inputs for the risk-free rate, market risk premium, and adjustments to reflect inherent risk and required market returns. Because of the significance of unobservable inputs in the valuation of goodwill impairment, goodwill subject to nonrecurring fair value adjustments is classified as a Level 3 measurement.

*Core Deposit Intangibles.* Core deposit intangibles is initially recorded at fair value based on a valuation of the core deposits acquired and is amortized over its estimated useful life, which range from 4 to 10 years, to its residual value in proportion to the economic benefits consumed. The Company assesses the recoverability of this intangible asset on a nonrecurring basis using the core deposits remaining at the assessment date and the fair value of cash flows expected to be generated from the core deposits, a Level 3 measurement.

*Other Real Estate Owned.* Real estate acquired in the settlement of loans is initially recorded at fair value based on the appraised value of the property on the date of transfer, less estimated costs to sell, a Level 2 measurement. From time to time, nonrecurring fair value adjustments are made to other real estate owned based on the current updated appraised value of the property, also a Level 2 measurement,

or management's judgment and estimation of value reported on older appraisals that are then adjusted based on recent market trends, a Level 3 measurement.

*Investments in Venture Capital.* The Company periodically reviews its investments in venture capital for other-than-temporary impairment on a nonrecurring basis. Investments in venture capital were written down to their fair value based on available financial reports from venture capital partnerships and management's judgment and estimation, a Level 3 measurement.

*Equity Investments.* The Company records equity investments at fair value on a nonrecurring basis based on quoted market prices in active exchange markets at the reporting date, a Level 1 measurement.

The following tables present the Company's hierarchy for its assets and liabilities measured at fair value on a recurring basis as of September 30, 2017, and December 31, 2016:

September 30, 2017	Fair Value Measurements Using			Total at Fair Value
	Level 1	Level 2	Level 3	
<b>Assets</b>	(In thousands)			
Securities available-for-sale				
U.S. Treasury securities.....	\$ 399,436	\$ -	\$ -	\$ 399,436
U.S. government agencies.....	-	9,700	-	9,700
U.S. government sponsored entities.....	-	393,722	-	393,722
State and municipal securities.....	-	1,931	-	1,931
Mortgage-backed securities.....	-	446,065	-	446,065
Collateralized mortgage obligations.....	-	1,710	-	1,710
Corporate debt securities.....	-	80,906	-	80,906
Mutual funds.....	6,271	-	-	6,271
Preferred stock of government sponsored entities.....	8,087	-	-	8,087
Other equity securities.....	20,659	-	-	20,659
Total securities available-for-sale.....	434,453	934,034	-	1,368,487
Warrants.....	-	-	97	97
Foreign exchange contracts.....	-	1,725	-	1,725
Interest rate swaps.....	-	2,314	-	2,314
Total assets	\$ 434,453	\$ 938,073	\$ 97	\$ 1,372,623
<b>Liabilities</b>				
Option contracts.....	\$ -	\$ 234	\$ -	\$ 234
Foreign exchange contracts.....	-	1,083	-	1,083
Interest rate swaps.....	-	5,049	-	5,049
Total liabilities	\$ -	\$ 6,366	\$ -	\$ 6,366

December 31, 2016	Fair Value Measurements Using			Total at Fair Value
	Level 1	Level 2	Level 3	
<b>Assets</b>	(In thousands)			
Securities available-for-sale				
U.S. Treasury securities.....	\$ 489,017	\$ -	\$ -	\$ 489,017
U.S. government sponsored entities.....	-	390,331	-	390,331
Mortgage-backed securities.....	-	336,260	-	336,260
Collateralized mortgage obligations.....	-	28	-	28
Corporate debt securities.....	-	74,350	-	74,350
Mutual funds.....	6,230	-	-	6,230
Preferred stock of government sponsored entities.....	7,308	-	-	7,308
Other equity securities.....	10,821	-	-	10,821
Total securities available-for-sale.....	513,376	800,969	-	1,314,345
Warrants.....	-	-	79	79
Interest rate swaps.....	-	938	-	938
Foreign exchange contracts.....	-	1,302	-	1,302
Total assets	\$ 513,376	\$ 803,209	\$ 79	\$ 1,316,664
<b>Liabilities</b>				
Option contracts.....	\$ -	\$ 121	\$ -	\$ 121
Interest rate swaps.....	-	3,744	-	3,744
Foreign exchange contracts.....	-	3,132	-	3,132
Total liabilities	\$ -	\$ 6,997	\$ -	\$ 6,997

The Company measured the fair value of its warrants on a recurring basis using significant unobservable inputs. The fair value of warrants was \$97,000 as of September 30, 2017, compared to \$79,000 as of December 31, 2016. The fair value adjustment of warrants was included in other operating income in the third quarter of 2017. The significant unobservable inputs in the Black-Scholes option pricing model for the fair value of warrants are their expected life ranging from 1 to 6 years, risk-free interest rate from 1.51% to 2.28%, and stock volatility from 5.05% to 12.6%.

For financial assets measured at fair value on a nonrecurring basis that were still reflected in the condensed consolidated balance sheet as of September 30, 2017, the following tables provide the level of valuation assumptions used to determine each adjustment, the carrying value of the related individual assets as of September 30, 2017, and December 31, 2016, and the total losses for the periods indicated:

Assets	September 30, 2017				Total (Gains)/Losses			
	Fair Value Measurements Using			Total at Fair Value	Three Months Ended		Nine Months Ended	
	Level 1	Level 2	Level 3		September 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016
(In thousands)								
Impaired loans by type:								
Commercial loans.....	\$ -	\$ -	\$ 12,525	\$ 12,525	\$ -	\$ -	\$ 25	\$ -
Commercial mortgage loans.....	-	-	21,997	21,997	-	-	-	-
Residential mortgage loans and equity lines.....	-	-	10,790	10,790	-	-	-	-
Total impaired loans.....	-	-	45,312	45,312	-	-	25	-
Other real estate owned <sup>(1)</sup> .....	-	6,317	4,322	10,639	405	(206)	654	9
Investments in venture capital and private company stock.....	-	-	3,023	3,023	12	187	365	419
Total assets	\$ -	\$ 6,317	\$ 52,657	\$ 58,974	\$ 417	\$ (19)	\$ 1,044	\$ 428

(1) Other real estate owned balance of \$18.1 million in the condensed consolidated balance sheet is net of estimated disposal costs.

Assets	December 31, 2016			Total at Fair Value	Total Losses	
	Fair Value Measurements Using				Twelve Months Ended	
	Level 1	Level 2	Level 3		December 31, 2016	December 31, 2015
	(In thousands)					
Impaired loans by type:						
Commercial loans.....	\$ -	\$ -	\$ 2,813	\$ 2,813	\$ 322	\$ 806
Commercial mortgage loans.....	-	-	9,444	9,444	-	598
Residential mortgage loans and equity lines.....	-	-	11,679	11,679	-	146
Total impaired loans.....	-	-	23,936	23,936	322	1,550
Other real estate owned <sup>(1)</sup> .....	-	6,006	4,372	10,378	9	404
Investments in venture capital and private company stock.....	-	-	3,667	3,667	976	553
Total assets	\$ -	\$ 6,006	\$ 31,975	\$ 37,981	\$ 1,307	\$ 2,507

(1) Other real estate owned balance of \$20.1 million in the condensed consolidated balance sheet is net of estimated disposal costs.

The significant unobservable (Level 3) inputs used in the fair value measurement of collateral for collateral-dependent impaired loans was primarily based on the appraised value of collateral adjusted by estimated sales cost and commissions. The Company generally obtains new appraisal reports every nine months. As the Company's primary objective in the event of default would be to monetize the collateral to settle the outstanding balance of the loan, less marketable collateral would receive a larger discount. During the reported periods, collateral discounts ranged from 55% in the case of accounts receivable collateral to 65% in the case of inventory collateral.

The significant unobservable inputs used in the fair value measurement of loans held for sale was primarily based on the quoted price or sale price adjusted by estimated sales cost and commissions.

The significant unobservable inputs used in the fair value measurement of other real estate owned ("OREO") was primarily based on the appraised value of OREO adjusted by estimated sales cost and commissions. The Company applies estimated sales cost and commissions ranging from 3% to 6% of the collateral value of impaired loans, quoted price, or loan sale price of loans held for sale, and appraised value of OREO.

### **13. Fair Value of Financial Instruments**

The Company uses the following methods and assumptions to estimate the fair value of each class of financial instruments.

*Cash and Cash Equivalents.* For cash and cash equivalents, the carrying amount was assumed to be a reasonable estimate of fair value, a Level 1 measurement.

*Short-term Investments.* For short-term investments, the carrying amount was assumed to be a reasonable estimate of fair value, a Level 1 measurement.

*Securities Purchased under Agreements to Resell.* The fair value of securities purchased under agreements to resell is based on dealer quotes, a Level 2 measurement.

*Securities.* For securities, including securities held-to-maturity, available-for-sale, and for trading, fair values were based on quoted market prices at the reporting date. If a quoted market price was not available, fair value was estimated using quoted market prices for similar securities or dealer quotes. For

certain actively traded agency preferred stock, U.S. Treasury securities, and other equity securities, the Company measures the fair value based on quoted market prices in active exchange markets at the reporting date, a Level 1 measurement. The Company also measures securities by using quoted market prices for similar securities or dealer quotes, a Level 2 measurement. This category generally includes U.S. Government agency securities, state and municipal securities, mortgage-backed securities (“MBS”), commercial MBS, collateralized mortgage obligations, asset-backed securities, and corporate bonds.

*Loans Held for Sale.* The Company records loans held for sale at fair value based on quoted prices from third party sources, or appraisal reports adjusted by sales commission assumptions.

*Loans.* Fair values were estimated for portfolios of loans with similar financial characteristics. Each loan category was further segmented into fixed and adjustable rate interest terms and by performing and non-performing categories.

The fair value of performing loans was calculated by discounting scheduled cash flows through the estimated maturity using estimated market discount rates that reflect the credit and interest rate risk inherent in the loan, a Level 3 measurement.

The fair value of impaired loans was calculated based on the net realizable fair value of the collateral or the observable market price of the most recent sale or quoted price from loans held for sale. The Company does not record loans at fair value on a recurring basis. Nonrecurring fair value adjustments to collateral dependent impaired loans are recorded based on the current appraised value or adjusted appraised value of the collateral, a Level 2 or Level 3 measurement.

*Deposit Liabilities.* The fair value of demand deposits, savings accounts, and certain money market deposits was assumed to be the amount payable on demand at the reporting date. The fair value of fixed-maturity certificates of deposit was estimated using the rates currently offered for deposits with similar remaining maturities, a Level 3 measurement.

*Securities Sold under Agreements to Repurchase.* The fair value of securities sold under agreements to repurchase is based on dealer quotes, a Level 2 measurement.

*Advances from Federal Home Loan Bank (“FHLB”).* The fair value of the advances is based on quotes from the FHLB to settle the advances, a Level 2 measurement.

*Other Borrowings.* This category includes borrowings from other financial institutions. The fair value of other borrowings is calculated by discounting scheduled cash flows through the estimated maturity using estimated market discount rates that reflect the credit and interest rate risk, a Level 3 measurement.

*Long-term Debt.* The fair value of long-term debt is estimated based on the quoted market prices or dealer quotes, a Level 2 measurement.

*Currency Option and Foreign Exchange Contracts.* The Company measures the fair value of currency option and foreign exchange contracts based on dealer quotes, a Level 2 measurement.

*Interest Rate Swaps.* Fair value of interest rate swaps is derived from third party models with observable market data, a Level 2 measurement.

*Off-Balance-Sheet Financial Instruments.* The fair value of commitments to extend credit, standby letters of credit, and financial guarantees written were estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. The fair value of guarantees and letters of credit was based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligations with the counterparties at the reporting date. The fair value of off-balance-sheet financial instruments was based on the assumptions that a market participant would use, a Level 3 measurement.

Fair value was estimated in accordance with ASC Topic 825. Fair value estimates were made at specific points in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Bank's entire holdings of a particular financial instrument. Because no market exists for a significant portion of the Bank's financial instruments, fair value estimates were based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates were subjective in nature and involved uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

The following table presents the carrying and notional amounts and estimated fair value of financial instruments as of September 30, 2017, and as of December 31, 2016:

	September 30, 2017		December 31, 2016	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
(In thousands)				
<b>Financial Assets</b>				
Cash and due from banks .....	\$ 167,886	\$ 167,886	\$ 218,017	\$ 218,017
Short-term investments.....	573,059	573,059	967,067	967,067
Securities available-for-sale .....	1,368,487	1,368,487	1,314,345	1,314,345
Loans held for sale .....	-	-	7,500	7,500
Loans, net .....	12,472,475	12,403,100	11,077,315	11,006,344
Investment in Federal Home Loan Bank stock.....	21,948	21,948	17,250	17,250
Investment in Federal Reserve Bank stock.....	8,733	8,733	-	-
Warrants.....	97	97	79	79
	<b>Notional Amount</b>	<b>Fair Value</b>	<b>Notional Amount</b>	<b>Fair Value</b>
Foreign exchange contracts.....	\$ 69,278	\$ 1,725	\$ 82,439	\$ 1,302
Interest rate swaps.....	155,671	2,314	361,526	938
	<b>Carrying Amount</b>	<b>Fair Value</b>	<b>Carrying Amount</b>	<b>Fair Value</b>
<b>Financial Liabilities</b>				
Deposits .....	\$ 12,561,695	\$ 12,573,127	\$ 11,674,726	\$ 11,680,017
Securities sold under agreements to repurchase .....	100,000	100,549	350,000	351,989
Advances from Federal Home Loan Bank .....	595,000	595,037	350,000	350,062
Other borrowings .....	153,574	151,643	17,662	15,944
Long-term debt .....	119,136	68,056	119,136	63,169
	<b>Notional Amount</b>	<b>Fair Value</b>	<b>Notional Amount</b>	<b>Fair Value</b>
Option contracts.....	\$ 12,307	\$ 234	\$ 12,117	\$ 121
Foreign exchange contracts.....	86,625	1,083	89,545	3,132
Interest rate swaps.....	510,841	5,049	119,136	3,744
	<b>Notional Amount</b>	<b>Fair Value</b>	<b>Notional Amount</b>	<b>Fair Value</b>
<b>Off-Balance Sheet Financial Instruments</b>				
Commitments to extend credit .....	\$ 2,287,498	\$ (6,924)	\$ 2,062,241	\$ (6,025)
Standby letters of credit .....	140,682	(1,699)	75,396	(668)
Other letters of credit .....	41,868	(218)	37,283	(16)
Bill of lading guarantees .....	24	-	75	-

The following tables present the level in the fair value hierarchy for the estimated fair values of financial instruments as of September 30, 2017, and December 31, 2016.

<b>September 30, 2017</b>				
<b>Estimated Fair Value</b>				
<b>Measurements</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	
(In thousands)				
<b>Financial Assets</b>				
Cash and due from banks .....	\$ 167,886	\$ 167,886	\$ -	\$ -
Short-term investments.....	573,059	573,059	-	-
Securities available-for-sale .....	1,368,487	434,453	934,034	-
Loans held-for-sale.....	-	-	-	-
Loans, net .....	12,403,100	-	-	12,403,100
Investment in Federal Home Loan Bank stock.....	21,948	-	21,948	-
Investment in Federal Reserve Bank stock.....	8,733	-	8,733	-
Warrants.....	97	-	-	97
<b>Financial Liabilities</b>				
Deposits .....	12,573,127	-	-	12,573,127
Securities sold under agreements to repurchase .....	100,549	-	100,549	-
Advances from Federal Home Loan Bank .....	595,037	-	595,037	-
Other borrowings .....	151,643	-	-	151,643
Long-term debt .....	68,056	-	68,056	-
<b>December 31, 2016</b>				
<b>Estimated Fair Value</b>				
<b>Measurements</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	
(In thousands)				
<b>Financial Assets</b>				
Cash and due from banks .....	\$ 218,017	\$ 218,017	\$ -	\$ -
Short-term investments.....	967,067	967,067	-	-
Securities available-for-sale .....	1,314,345	513,376	800,969	-
Loans held-for-sale.....	7,500	-	-	7,500
Loans, net .....	11,006,344	-	-	11,006,344
Investment in Federal Home Loan Bank stock.....	17,250	-	17,250	-
Warrants.....	79	-	-	79
<b>Financial Liabilities</b>				
Deposits .....	11,680,017	-	-	11,680,017
Securities sold under agreements to repurchase .....	351,989	-	351,989	-
Advances from Federal Home Loan Bank .....	350,062	-	350,062	-
Other borrowings .....	15,944	-	-	15,944
Long-term debt .....	63,169	-	63,169	-

#### **14. Goodwill and Goodwill Impairment**

The Company's policy is to assess goodwill for impairment at the reporting unit level on an annual basis or between annual assessments if a triggering event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. Impairment is the condition that exists when the carrying amount of goodwill exceeds its implied fair value.

The Company first assesses qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test described in ASC Topic 350. The two-step impairment testing process, if needed, begins by assigning net assets and goodwill to our two reporting units—Commercial Lending and Retail Banking. The Company then completes “step one” of the impairment

test by comparing the fair value of each reporting unit (as determined based on the discussion below) with the recorded book value (or “carrying amount”) of its net assets, with goodwill included in the computation of the carrying amount. If the fair value of a reporting unit exceeds its carrying amount, goodwill of that reporting unit is not considered impaired, and “step two” of the impairment test is not necessary. If the carrying amount of a reporting unit exceeds its fair value, step two of the impairment test is performed to determine the amount of impairment. Step two of the impairment test compares the carrying amount of the reporting unit’s goodwill to the “implied fair value” of that goodwill. The implied fair value of goodwill is computed by assuming that all assets and liabilities of the reporting unit would be adjusted to the current fair value, with the offset as an adjustment to goodwill. This adjusted goodwill balance is the implied fair value used in step two. An impairment charge is recognized for the amount by which the carrying amount of goodwill exceeds its implied fair value.

As of September 30, 2017, the Company’s market capitalization was above book value and there was no triggering event that required the Company to assess goodwill for impairment as of an interim date.

### **15. Financial Derivatives**

It is the policy of the Company not to speculate on the future direction of interest rates. However, the Company enters into financial derivatives in order to seek mitigation of exposure to interest rate risks related to our interest-earning assets and interest-bearing liabilities. We believe that these transactions, when properly structured and managed, may provide a hedge against inherent interest rate risk in the Company’s assets or liabilities and against risk in specific transactions. In such instances, the Company may enter into interest rate swap contracts or other types of financial derivatives. Prior to considering any hedging activities, we seek to analyze the costs and benefits of the hedge in comparison to other viable alternative strategies. All hedges must be approved by the Bank’s Investment Committee.

The Company follows ASC Topic 815 that establishes accounting and reporting standards for financial derivatives, including certain financial derivatives embedded in other contracts, and hedging activities. It requires the recognition of all financial derivatives as assets or liabilities in the Company’s consolidated balance sheet and measurement of those financial derivatives at fair value. The accounting treatment of changes in fair value is dependent upon whether or not a financial derivative is designated as a hedge and, if so, the type of hedge. Fair value is determined using third-party models with observable market data. For derivatives designated as cash flow hedges, changes in fair value are recognized in other comprehensive income and are reclassified to earnings when the hedged transaction is reflected in earnings. For derivatives designated as fair value hedges, changes in the fair value of the derivatives are reflected in current earnings, together with changes in the fair value of the related hedged item if there is a highly effective correlation between changes in the fair value of the interest rate swaps and changes in the fair value of the underlying asset or liability that is intended to be hedged. If there is not a highly effective correlation between changes in the fair value of the interest rate swap and changes in the fair value of the underlying asset or liability that is intended to be hedged, then only the changes in the fair value of the interest rate swaps are reflected in the Company’s consolidated financial statements.

In May 2014, Bancorp entered into interest rate swap contracts in the notional amount of \$119.1 million for a period of ten years. The objective of these interest rate swap contracts, which were designated as hedging instruments in cash flow hedges, was to hedge on Bancorp’s \$119.1 million of Junior Subordinated Debentures that had been issued to five trusts, with the quarterly interest payments

throughout the ten-year period beginning in June 2014 and ending in June 2024, from the risk of variability of these payments resulting from changes in the three-month LIBOR interest rate. Bancorp pays a weighted average fixed interest rate of 2.61% and receives a variable interest rate of the three-month LIBOR at a weighted average rate of 1.32%. As of September 30, 2017, the notional amount of cash flow interest rate swaps was \$119.1 million and their unrealized loss of \$2.3 million, net of taxes, was included in other comprehensive income. The amount of periodic net settlement of interest rate swaps included in interest expense was \$407,000 for the three months ended September 30, 2017 compared to \$588,000 for the same quarter a year ago. For the nine months ended September 30, 2017, the periodic net settlement of interest rate swaps included in interest expense was \$1.3 million compared to \$1.8 million for the same period in 2016.

As of September 30, 2017, the Bank has entered into interest rate swap contracts with various terms from four to eight years. These interest rate swap contracts are matched to individual fixed-rate commercial real estate loans in the Bank's loan portfolio. These contracts have been designated as hedging instruments to hedge the risk of changes in the fair value of the underlying commercial real estate loan due to changes in interest rates. The swap contracts are structured so that the notional amounts reduce over time to match the contractual amortization of the underlying loan and allow prepayments with the same pre-payment penalty amounts as the related loan. The Bank pays a weighted average fixed rate of 4.55% and receives a variable rate at the one month LIBOR rate plus a weighted average spread of 293 basis points, or at a weighted average rate of 4.16%. As of September 30, 2017, the notional amount of fair value interest rate swaps was \$510.6 million and their unrealized gain of \$1.9 million was included in other non-interest income. The amount of periodic net settlement of interest rate swaps reducing interest income was \$514,000 for the three months ended September 30, 2017, compared to \$879,000 for the same quarter a year ago. The amount of periodic net settlement of interest rate swaps reducing interest income was \$1.9 million for the nine months ended September 30, 2017, compared to \$2.8 million for the same period a year ago. As of September 30, 2017, the ineffective portion of these interest rate swaps was not significant.

Interest rate swap contracts involve the risk of dealing with institutional derivative counterparties and their ability to meet contractual terms. Institutional counterparties must have a strong credit profile and be approved by the Company's Board of Directors. The Company's credit exposure on interest rate swaps is limited to the net favorable value and interest payments of all swaps by each counterparty. Credit exposure may be reduced by the amount of collateral pledged by the counterparty. Bancorp's interest rate swaps have been assigned by the counterparties to a derivatives clearing organization and daily margin is indirectly maintained with the derivatives clearing organization. Cash posted as collateral by Bancorp related to derivative contracts totaled \$6.3 million as of September 30, 2017.

The Company enters into foreign exchange forward contracts with various counterparties to mitigate the risk of fluctuations in foreign currency exchange rates for foreign exchange certificates of deposit or foreign exchange contracts entered into with our clients. These contracts are not designated as hedging instruments and are recorded at fair value in our condensed consolidated balance sheets. Changes in the fair value of these contracts as well as the related foreign exchange certificates of deposit and foreign exchange contracts are recognized immediately in net income as a component of non-interest income. Period end gross positive fair values are recorded in other assets and gross negative fair values are recorded in other liabilities. As of September 30, 2017, the notional amount of option contracts totaled

\$12.3 million with a net negative fair value of \$234,000. As of September 30, 2017, spot, forward, and swap contracts with a total notional amount of \$69.3 million had a positive fair value of \$1.7 million. Spot, forward, and swap contracts with a total notional amount of \$86.6 million had a negative fair value of \$1.1 million as of September 30, 2017. As of December 31, 2016, the notional amount of option contracts totaled \$12.1 million with a net negative fair value of \$121,000. As of December 31, 2016, spot, forward, and swap contracts with a total notional amount of \$82.4 million had a positive fair value of \$1.3 million. Spot, forward, and swap contracts with a total notional amount of \$89.5 million had a negative fair value of \$3.1 million as of December 31, 2016.

### **16. Balance Sheet Offsetting**

Certain financial instruments, including resell and repurchase agreements, securities lending arrangements and derivatives, may be eligible for offset in the condensed consolidated balance sheets and/or subject to master netting arrangements or similar agreements. The Company's securities sold with agreements to repurchase and derivative transactions with upstream financial institution counterparties are generally executed under International Swaps and Derivative Association master agreements that include "right of set-off" provisions. In such cases, there is generally a legally enforceable right to offset recognized amounts and there may be an intention to settle such amounts on a net basis. Nonetheless, the Company does not generally offset such financial instruments for financial reporting purposes.

Financial instruments that are eligible for offset in the condensed consolidated balance sheets, as of September 30, 2017, and December 31, 2016, are presented in the following table:

	Gross Amounts Recognized	Gross Amounts Offset in the Balance Sheet	Net Amounts Presented in the Balance Sheet	Gross Amounts Not Offset in the Balance Sheet		
				Financial Instruments	Collateral Posted	Net Amount
<b>September 30, 2017</b>						
(In thousands)						
<b>Assets:</b>						
Derivatives	\$ 2,314	\$ -	\$ 2,314	\$ -	\$ -	\$ 2,314
<b>Liabilities:</b>						
Securities sold under agreements to repurchase	\$ 100,000	\$ -	\$ 100,000	\$ -	\$ (100,000)	\$ -
Derivatives	\$ 5,049	\$ -	\$ 5,049	\$ -	\$ (5,049)	\$ -
<b>December 31, 2016</b>						
<b>Assets:</b>						
Derivatives	\$ 938	\$ -	\$ 938	\$ -	\$ -	\$ 938
<b>Liabilities:</b>						
Securities sold under agreements to repurchase	\$ 350,000	\$ -	\$ 350,000	\$ -	\$ (350,000)	\$ -
Derivatives	\$ 3,744	\$ -	\$ 3,744	\$ -	\$ (3,744)	\$ -

## 17. Stockholders' Equity

Total equity was \$2.0 billion as of September 30, 2017, an increase of \$140.2 million, from \$1.8 billion as of December 31, 2016, primarily due to net income of \$150.1 million and equity consideration for the acquisition of SinoPac Bancorp of \$34.9 million partially offset by common stock cash dividends of \$50.5 million and shares withheld related to net share settlement of RSUs of \$5.1 million.

The U.S. Treasury received warrants to purchase common stock of 1,846,374 shares at an exercise price of \$20.96 as part of the Company's participation in the U.S. Treasury Troubled Asset Relief Program Capital Purchase Program. As a result of the anti-dilution adjustments under the warrant, the exercise price at December 31, 2016 has been adjusted to \$20.65 and the number of warrants increased by 1.5%. At September 30, 2017, 932,461 warrants remain exercisable compared to 943,345 warrants at December 31, 2016.

Activity in accumulated other comprehensive income, net of tax, and reclassification out of accumulated other comprehensive income for the three months and nine months ended September 30, 2017, and September 30, 2016, was as follows:

	Three months ended September 30, 2017			Three months ended September 30, 2016		
	Pre-tax	Tax expense/ (benefit)	Net-of-tax	Pre-tax	Tax expense/ (benefit)	Net-of-tax
<b>Beginning balance, loss, net of tax</b>						
			(In thousands)			
Securities available-for-sale			\$ 1,001			\$ 8,539
Cash flow hedge derivatives			(2,421)			(7,397)
Total			<u>\$ (1,420)</u>			<u>\$ 1,142</u>
<b>Net unrealized (losses)/gains arising during the period</b>						
Securities available-for-sale	\$ 1,829	\$ 769	\$ 1,060	\$ 1,618	\$ 680	\$ 938
Cash flow hedge derivatives	271	114	157	1,387	583	804
Total	<u>2,100</u>	<u>883</u>	<u>1,217</u>	<u>3,005</u>	<u>1,263</u>	<u>\$ 1,742</u>
<b>Reclassification adjustment for net losses in net income</b>						
Securities available-for-sale	(24)	(10)	(14)	(1,692)	(711)	(981)
Cash flow hedge derivatives	-	-	-	-	-	-
Total	<u>(24)</u>	<u>(10)</u>	<u>(14)</u>	<u>(1,692)</u>	<u>(711)</u>	<u>(981)</u>
<b>Total other comprehensive (loss)/income</b>						
Securities available-for-sale	1,805	759	1,046	(74)	(31)	(43)
Cash flow hedge derivatives	271	114	157	1,387	583	804
Total	<u>\$ 2,076</u>	<u>\$ 873</u>	<u>\$ 1,203</u>	<u>\$ 1,313</u>	<u>\$ 552</u>	<u>\$ 761</u>
<b>Ending balance, (loss)/gain, net of tax</b>						
Securities available-for-sale			\$ 2,047			\$ 8,496
Cash flow hedge derivatives			(2,264)			(6,593)
Total			<u>\$ (217)</u>			<u>\$ 1,903</u>

	Nine months ended September 30, 2017			Nine months ended September 30, 2016		
	Pre-tax	Tax expense/ (benefit)	Net-of-tax	Pre-tax	Tax expense/ (benefit)	Net-of-tax
<b>Beginning balance, loss, net of tax</b>	(In thousands)					
Securities available-for sale			\$ (1,545)			\$ (5,431)
Cash flow hedge derivatives			(2,170)			(2,995)
Total			<u>\$ (3,715)</u>			<u>\$ (8,426)</u>
<b>Net unrealized gains/(losses) arising during the period</b>						
Securities available-for sale	\$ 5,758	\$ 2,420	\$ 3,338	\$ 27,170	\$ 11,422	\$ 15,748
Cash flow hedge derivatives	(162)	(68)	(94)	(6,208)	(2,610)	(3,598)
Total	<u>5,596</u>	<u>2,352</u>	<u>3,244</u>	<u>20,962</u>	<u>8,812</u>	<u>\$ 12,150</u>
<b>Reclassification adjustment for net (gains)/losses in net income</b>						
Securities available-for sale	439	185	254	(3,141)	(1,320)	(1,821)
Cash flow hedge derivatives	-	-	-	-	-	-
Total	<u>439</u>	<u>185</u>	<u>254</u>	<u>(3,141)</u>	<u>(1,320)</u>	<u>(1,821)</u>
<b>Total other comprehensive income/(loss)</b>						
Securities available-for sale	6,197	2,605	3,592	24,029	10,102	13,927
Cash flow hedge derivatives	(162)	(68)	(94)	(6,208)	(2,610)	(3,598)
Total	<u>\$ 6,035</u>	<u>\$ 2,537</u>	<u>\$ 3,498</u>	<u>\$ 17,821</u>	<u>\$ 7,492</u>	<u>\$ 10,329</u>
<b>Ending balance, gain/(loss), net of tax</b>						
Securities available-for sale			\$ 2,047			\$ 8,496
Cash flow hedge derivatives			(2,264)			(6,593)
Total			<u>\$ (217)</u>			<u>\$ 1,903</u>

### **18. Stock Repurchase Program**

On February 1, 2016, the Company's Board of Directors approved a new stock repurchase program to buy back up to \$45.0 million of our common stock. In 2016, the Company repurchased 1,380,578 shares for \$37.5 million, or \$27.13 per share under the February 2016 repurchase program. The Company did not repurchase any shares under the February 2016 repurchase program for the nine months ended September 30, 2017. As of September 30, 2017 and December 31, 2016, the Company may repurchase up to \$7.5 million of its common stock under the February 2016 repurchase program.

## **19. Subsequent Events**

The Company has evaluated the effect of the following events that have occurred subsequent to the quarter ended September 30, 2017 through the date of issuance of the accompanying condensed consolidated financial statements.

The Bank received final regulatory approval and the merger of Far East National Bank into Cathay Bank was completed on October 27, 2017. Each of the nine former FENB branches in California and its representative office in Beijing became a branch and representative office of Cathay Bank as a result of the merger. As of the filing date of this report, Cathay Bank operates 43 branches in California, 12 branches in New York State, three in the Chicago, Illinois area, three in Washington State, two in Texas, one in Maryland, one in Massachusetts, one in Nevada, one in New Jersey, one in Hong Kong, and a representative office in Taipei, Shanghai, and Beijing.

## **Item 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.**

The following discussion is based on the assumption that the reader has access to and has read the Company’s Annual Report on Form 10-K for the year ended December 31, 2016.

### **Critical Accounting Policies**

The discussion and analysis of the Company’s financial condition and results of operations are based upon its unaudited condensed consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these condensed consolidated financial statements requires management to make estimates and judgments that affect the reported amounts of assets and liabilities, revenues, and expenses, and related disclosures of contingent assets and liabilities at the date of our financial statements. Actual results may differ from these estimates under different assumptions or conditions.

Management of the Company considers the following to be critical accounting policies:

Accounting for the allowance for loan losses involves significant judgments and assumptions by management, which have a material impact on the carrying value of net loans. The judgments and assumptions used by management are based on historical experience and other factors, which are believed to be reasonable under the circumstances as described in “*Allowance for Credit Losses*” under “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Critical Accounting Policies” in the Company’s Annual Report on Form 10-K for the year ended December 31, 2016.

Accounting for investment securities involves significant judgments and assumptions by management, which have a material impact on the carrying value of securities and the recognition of any “other-than-temporary” impairment to our investment securities. The judgments and assumptions used by management are described in “*Investment Securities*” under “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Critical Accounting Policies” in the Company’s Annual Report on Form 10-K for the year ended December 31, 2016.

Accounting for income taxes involves significant judgments and assumptions by management, which have a material impact on the amount of taxes currently payable and the income tax expense recorded in the financial statements. The judgments and assumptions used by management are described in “*Income Taxes*” under “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Critical Accounting Policies” in the Company’s Annual Report on Form 10-K for the year ended December 31, 2016.

Accounting for goodwill and goodwill impairment involves significant judgments and assumptions by management, which have a material impact on the amount of goodwill and noninterest expense recorded in the financial statements. The judgments and assumptions used by management are described in “*Goodwill and Goodwill Impairment*” under “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Critical Accounting Policies” in the Company’s Annual Report on Form 10-K for the year ended December 31, 2016.

## Highlights

- Completed the acquisition of SinoPac Bancorp, the holding company for Far East National Bank, (“FENB”) on July 14, 2017.
- Total loans during the third quarter increased by \$1.0 billion to \$12.6 billion.
- Net interest margin increased to 3.75% in the third quarter compared to 3.63% in the second quarter of 2017.

## Quarterly Statement of Operations Review

### Net Income

Net income for the quarter ended September 30, 2017, was \$49.7 million, an increase of \$3.6 million, or 7.8%, compared to net income of \$46.1 million for the same quarter a year ago. Diluted earnings per share for the quarter ended September 30, 2017, was \$0.61 compared to \$0.58 for the same quarter a year ago.

Return on average stockholders’ equity was 9.77% and return on average assets was 1.29% for the quarter ended September 30, 2017, compared to a return on average stockholders’ equity of 10.30% and a return on average assets of 1.38% for the same quarter a year ago.

### Financial Performance

	Three months ended	
	September 30, 2017	September 30, 2016
Net income	\$49.7 million	\$46.1 million
Basic earnings per common share	\$0.62	\$0.58
Diluted earnings per common share	\$0.61	\$0.58
Return on average assets	1.29%	1.38%
Return on average total stockholders' equity	9.77%	10.30%
Efficiency ratio	41.91%	45.05%

### Net Interest Income Before Provision for Credit Losses

Net interest income before provision for credit losses increased \$29.4 million, or 28.3%, to \$133.2 million during the third quarter of 2017 compared to \$103.8 million during the same quarter a year ago. The increase was due primarily to an increase in interest income from loans and a decrease in interest expense from securities sold under agreements to repurchase.

The net interest margin was 3.75% for the third quarter of 2017 compared to 3.36% for the third quarter of 2016 and 3.63% for the second quarter of 2017. The increase from the second quarter of 2017 was primarily the result of interest recoveries and prepayment penalties of \$5.6 million.

For the third quarter of 2017, the yield on average interest-earning assets was 4.34%, the cost of funds on average interest-bearing liabilities was 0.81%, and the cost of interest-bearing deposits was 0.68%. In comparison, for the third quarter of 2016, the yield on average interest-earning assets was 4.02%, the cost of funds on average interest-bearing liabilities was 0.89%, and the cost of average interest-bearing

deposits was 0.70%. The increase in the yield on average interest earning assets was a result of higher interest rates, interest income collected from nonaccrual loans and loan prepayment penalties. The net interest spread, defined as the difference between the yield on average interest-earning assets and the cost of funds on average interest-bearing liabilities, was 3.53% for the quarter ended September 30, 2017, compared to 3.13% for the same quarter a year ago.

The following table sets forth information concerning average interest-earning assets, average interest-bearing liabilities, and the average yields and rates paid on those assets and liabilities for the three months ended September 30, 2017, and 2016. Average outstanding amounts included in the table are daily averages.

<b>Interest-Earning Assets and Interest-Bearing Liabilities</b>						
Three months ended September 30,						
	2017			2016		
	Average Balance	Interest Income/ Expense	Average Yield/ Rate <sup>(1)(2)</sup>	Average Balance	Interest Income/ Expense	Average Yield/ Rate <sup>(1)(2)</sup>
<b>(Dollars in thousands)</b>						
<b>Interest earning assets:</b>						
Total loans and leases <sup>(1)</sup> .....	\$ 12,317,721	\$ 146,383	4.71%	10,670,253	118,500	4.42
Investment securities .....	1,396,859	5,692	1.62	1,303,598	4,850	1.48
Federal Home Loan Bank and FRB stock .....	32,369	607	7.44	17,268	393	9.05
Interest bearing deposits .....	292,595	1,288	1.75	294,292	412	0.56
Federal funds sold and securities purchased under agreements to resell .....	35,707	108	1.20	-	-	-
Total interest-earning assets .....	<u>14,075,251</u>	<u>154,078</u>	<u>4.34</u>	<u>12,285,411</u>	<u>124,155</u>	<u>4.02</u>
<b>Non-interest earning assets:</b>						
Cash and due from banks .....	294,466			223,925		
Other non-earning assets .....	1,094,648			884,006		
Total non-interest earning assets .....	1,389,114			1,107,931		
Less: Allowance for loan losses .....	(105,390)			(123,609)		
Deferred loan fees .....	(4,852)			(6,348)		
Total assets .....	<u>\$ 15,354,123</u>			<u>\$ 13,263,385</u>		
<b>Interest bearing liabilities:</b>						
Interest bearing demand accounts .....	\$ 1,349,508	\$ 588	0.17	\$ 1,060,065	\$ 441	0.17
Money market accounts .....	2,496,548	3,944	0.63	2,117,831	3,511	0.66
Savings accounts .....	942,452	569	0.24	627,912	260	0.16
Time deposits .....	4,939,189	11,678	0.94	4,651,593	10,701	0.92
Total interest-bearing deposits .....	<u>9,727,697</u>	<u>16,779</u>	<u>0.68</u>	<u>8,457,401</u>	<u>14,913</u>	<u>0.70</u>
Securities sold under agreements to repurchase .....	109,239	874	3.17	378,261	3,828	4.03
Other borrowings .....	324,581	1,773	2.17	107,203	134	0.50
Long-term debt .....	119,136	1,456	4.85	119,136	1,456	4.86
Total interest-bearing liabilities .....	<u>10,280,653</u>	<u>20,882</u>	<u>0.81</u>	<u>9,062,001</u>	<u>20,331</u>	<u>0.89</u>
<b>Non-interest bearing liabilities:</b>						
Demand deposits .....	2,714,244			2,254,123		
Other liabilities .....	339,001			167,409		
Total equity .....	2,020,224			1,779,852		
Total liabilities and equity .....	<u>\$ 15,354,122</u>			<u>\$ 13,263,385</u>		
Net interest spread .....			<u>3.53%</u>			<u>3.13%</u>
Net interest income .....		<u>\$ 133,196</u>			<u>\$ 103,824</u>	
Net interest margin .....			<u>3.75%</u>			<u>3.36%</u>

(1) Yields and amounts of interest earned include loan fees. Non-accrual loans are included in the average balance.

(2) Calculated by dividing net interest income by average outstanding interest-earning assets.

The following table summarizes the changes in interest income and interest expense attributable to changes in volume and changes in interest rates:

<b>Taxable-Equivalent Net Interest Income — Changes Due to Volume and Rate<sup>(1)</sup></b>			
Three months ended September 30,			
2017-2016			
Increase (Decrease) in			
Net Interest Income Due to:			
(In thousands)	Changes in Volume	Changes in Rate	Total Change
<b>Interest-earning assets:</b>			
Loans and leases .....	\$ 19,431	\$ 8,452	\$ 27,883
Investment securities .....	368	474	842
Federal Home Loan Bank and FRB stock .....	294	(80)	214
Deposits with other banks .....	(2)	878	876
Federal funds sold and securities purchased under agreements to resell	108	-	108
<b>Total changes in interest income</b>	<b>20,199</b>	<b>9,724</b>	<b>29,923</b>
<b>Interest-bearing liabilities:</b>			
Interest bearing demand accounts .....	126	21	147
Money market accounts .....	610	(177)	433
Savings accounts .....	162	147	309
Time deposits .....	696	281	977
Securities sold under agreements to repurchase.....	(2,277)	(677)	(2,954)
Other borrowed funds .....	617	1,022	1,639
Long-term debt	-	-	-
<b>Total changes in interest expense</b>	<b>(66)</b>	<b>617</b>	<b>551</b>
<b>Changes in net interest income</b>	<b>\$ 20,265</b>	<b>\$ 9,107</b>	<b>\$ 29,372</b>

(1) Changes in interest income and interest expense attributable to changes in both volume and rate have been allocated proportionately to changes due to volume and changes due to rate.

### **Provision/(reversal) for credit losses**

The provision for credit losses was zero for the third quarter of 2017 and 2016. The provision/(reversal) for credit losses was based on a review of the appropriateness of the allowance for loan losses at September 30, 2017. The following table summarizes the charge-offs and recoveries for the periods indicated:

	Three months ended		Nine months ended September 30,	
	September 30, 2017	September 30, 2016	2017	2016
	(In thousands)			
Charge-offs:				
Commercial loans	\$ 80	\$ 3,278	\$ 1,810	\$ 12,035
Real estate loans <sup>(1)</sup>	305	4,626	860	5,830
Total charge-offs	<u>385</u>	<u>7,904</u>	<u>2,670</u>	<u>17,865</u>
Recoveries:				
Commercial loans	575	2,006	1,401	3,720
Construction loans	47	548	143	7,871
Real estate loans <sup>(1)</sup>	5,489	343	6,195	903
Total recoveries	<u>6,111</u>	<u>2,897</u>	<u>7,739</u>	<u>12,494</u>
Net (recoveries)/charge-offs	<u>\$ (5,726)</u>	<u>\$ 5,007</u>	<u>\$ (5,069)</u>	<u>\$ 5,371</u>

(1) Real estate loans include commercial mortgage loans, residential mortgage loans, and equity lines.

### Non-Interest Income

Non-interest income, which includes revenues from depository service fees, letters of credit commissions, securities gains (losses), wire transfer fees, and other sources of fee income, was \$13.0 million for the third quarter of 2017, an increase of \$4.2 million, or 47.1%, compared to \$8.8 million for the third quarter of 2016. The increase was primarily due to the gain of \$5.4 million on the acquisition of SinoPac Bancorp and was offset by a decrease in securities gains of \$1.7 million from the quarter a year ago.

### Non-Interest Expense

Non-interest expense increased \$10.5 million, or 20.7%, to \$61.2 million in the third quarter of 2017 compared to \$50.7 million in the same quarter a year ago. The increase in non-interest expense in the third quarter of 2017 was primarily due to a \$5.0 million increase in salary and employee benefit expenses and a \$3.3 million increase in acquisition related expense when compared to the same quarter a year ago. Acquisition related expenses during the third quarter totaled approximately, \$3.3 million, including \$2.8 million in legal and investment banking fees and \$0.5 million in severance and retention expenses. The efficiency ratio was 41.9% in the third quarter of 2017 compared to 45.1% for the same quarter a year ago.

### Income Taxes

The effective tax rate for the third quarter of 2017 was 41.4% compared to 25.5% for the third quarter of 2016. The third quarter 2017 effective tax rate of 41.4% reflected additional tax expense to increase the full year effective tax rate to 34% compared to the 29% effective tax rate forecasted at June 30, 2017. This adjustment in the third quarter was the result of lower tax credits from the slow deployment of alternative energy investments. Income tax expense for the first quarter of 2017 was also reduced by \$2.6 million in benefits from the distribution of restricted stock units and exercises of stock options.

### **Year-to-Date Statement of Operations Review**

Net income for the nine months ended September 30, 2017, was \$150.1 million, an increase of \$23.0 million, or 18.1%, compared to net income of \$127.1 million for the same period a year ago. Diluted earnings per share was \$1.86 compared to \$1.59 per share for the same period a year ago. The net interest margin for the nine months ended September 30, 2017, was 3.63% compared to 3.39% for the same period a year ago.

Return on average stockholders' equity was 10.46% and return on average assets was 1.39% for the nine months ended September 30, 2017, compared to a return on average stockholders' equity of 9.66% and a return on average assets of 1.29% for the same period of 2016. The efficiency ratio for the nine months ended September 30, 2017, was 43.71% compared to 51.35% for the same period a year ago.

The following table sets forth information concerning average interest-earning assets, average interest-bearing liabilities, and the average yields and rates paid on those assets and liabilities for the nine months ended September 30, 2017, and 2016. Average outstanding amounts included in the table are daily averages.

<b>Interest-Earning Assets and Interest-Bearing Liabilities</b>						
Nine months ended September 30,						
	2017			2016		
	Average Balance	Interest Income/ Expense	Average Yield/ Rate <sup>(1)(2)</sup>	Average Balance	Interest Income/ Expense	Average Yield/ Rate <sup>(1)(2)</sup>
<b>(Dollars in thousands)</b>						
<b>Interest earning assets:</b>						
Total loans and leases <sup>(1)</sup> .....	\$ 11,668,814	\$ 401,129	4.60	10,468,328	349,212	4.46
Investment securities .....	1,297,789	14,817	1.53	1,384,019	16,974	1.64
Federal Home Loan Bank and FRB stock .....	22,345	1,317	7.88	17,256	1,122	8.69
Interest bearing deposits .....	359,580	3,140	1.17	272,690	1,094	0.54
Federal funds sold and securities purchased under agreements to resell .....	12,033	108	1.20	-	-	-
<b>Total interest-earning assets</b> .....	<b>13,360,561</b>	<b>420,511</b>	<b>4.21</b>	<b>12,142,293</b>	<b>368,402</b>	<b>4.05</b>
<b>Non-interest earning assets:</b>						
Cash and due from banks .....	235,097			215,415		
Other non-earning assets .....	965,906			891,974		
<b>Total non-interest earning assets</b> .....	<b>1,201,003</b>			<b>1,107,389</b>		
Less: Allowance for loan losses .....	(113,299)			(133,232)		
Deferred loan fees .....	(4,531)			(7,225)		
<b>Total assets</b> .....	<b>\$ 14,443,734</b>			<b>\$ 13,109,225</b>		
<b>Interest bearing liabilities:</b>						
Interest bearing demand accounts .....	\$ 1,282,904	\$ 1,639	0.17	\$ 1,013,129	\$ 1,256	0.17
Money market accounts .....	2,359,871	11,362	0.64	2,020,725	9,768	0.65
Savings accounts .....	817,540	1,244	0.20	626,200	759	0.16
Time deposits .....	4,840,293	33,429	0.92	4,752,938	32,177	0.90
<b>Total interest-bearing deposits</b> .....	<b>9,300,608</b>	<b>47,674</b>	<b>0.69</b>	<b>8,412,992</b>	<b>43,960</b>	<b>0.70</b>
Securities sold under agreements to repurchase .....	149,267	3,489	3.13	392,701	11,696	3.98
Other borrowings .....	177,372	2,366	1.78	119,348	442	0.49
Long-term debt .....	119,136	4,320	4.85	119,136	4,336	4.86
<b>Total interest-bearing liabilities</b> .....	<b>9,746,383</b>	<b>57,849</b>	<b>0.79</b>	<b>9,044,177</b>	<b>60,434</b>	<b>0.89</b>
<b>Non-interest bearing liabilities:</b>						
Demand deposits .....	2,542,754			2,131,742		
Other liabilities .....	236,332			175,714		
<b>Total equity</b> .....	<b>1,918,265</b>			<b>1,757,592</b>		
<b>Total liabilities and equity</b> .....	<b>\$ 14,443,734</b>			<b>\$ 13,109,225</b>		
Net interest spread .....			<u>3.42%</u>			<u>3.16%</u>
Net interest income .....		<u>\$ 362,662</u>			<u>\$ 307,968</u>	
Net interest margin .....			<u>3.63%</u>			<u>3.39%</u>

(1) Yields and amounts of interest earned include loan fees. Non-accrual loans are included in the average balance.

(2) Calculated by dividing net interest income by average outstanding interest-earning assets.

The following table summarizes the changes in interest income and interest expense attributable to changes in volume and changes in interest rates:

<b>Taxable-Equivalent Net Interest Income — Changes Due to Volume and Rate<sup>(1)</sup></b>			
Nine months ended September 30, 2017-2016			
Increase (Decrease) in Net Interest Income Due to:			
(Dollars in thousands)	Changes in Volume	Changes in Rate	Total Change
<b>Interest-earning assets:</b>			
Loans and leases .....	\$ 40,745	\$ 11,172	\$ 51,917
Investment securities .....	(1,030)	(1,127)	(2,157)
Federal Home Loan Bank and FRB stock .....	307	(112)	195
Deposits with other banks .....	435	1,611	2,046
Federal funds sold and securities purchased under agreements to resell .....	108	-	108
<b>Total changes in interest income</b>	<b>40,565</b>	<b>11,544</b>	<b>52,109</b>
<b>Interest-bearing liabilities:</b>			
Interest bearing demand accounts .....	343	40	383
Money market accounts .....	1,624	(30)	1,594
Savings accounts .....	264	221	485
Time deposits .....	583	669	1,252
Securities sold under agreements to repurchase .....	(6,097)	(2,110)	(8,207)
Other borrowed funds .....	303	1,621	1,924
Long-term debt .....	-	(16)	(16)
<b>Total changes in interest expense</b>	<b>(2,980)</b>	<b>395</b>	<b>(2,585)</b>
<b>Changes in net interest income</b>	<b>\$ 43,545</b>	<b>\$ 11,149</b>	<b>\$ 54,694</b>

(1) Changes in interest income and interest expense attributable to changes in both volume and rate have been allocated proportionately to changes due to volume and changes due to rate.

## **Balance Sheet Review**

### **Assets**

Total assets were \$15.7 billion as of September 30, 2017, an increase of \$1.2 billion, or 8.3%, from \$14.5 billion as of December 31, 2016, primarily due to the acquisition of SinoPac Bancorp which had total assets of \$1.2 billion.

### **Investment Securities**

Investment securities represented 8.7% of total assets as of September 30, 2017, compared to 9.1% of total assets as of December 31, 2016. The carrying value of investment securities as of September 30, 2017, was \$1.4 billion compared to \$1.3 billion as of December 31, 2016. Securities available-for-sale are carried at fair value and had a net unrealized gain, net of tax, of \$2.0 million as of September 30, 2017, compared to a net unrealized loss, net of tax, of \$1.5 million as of December 31, 2016.

The following tables reflect the amortized cost, gross unrealized gains, gross unrealized losses, and fair value of investment securities as of September 30, 2017, and December 31, 2016:

	<b>September 30, 2017</b>			
	<b>Amortized Cost</b>	<b>Gross</b>		<b>Fair Value</b>
		<b>Unrealized Gains</b>	<b>Unrealized Losses</b>	
(In thousands)				
<b>Securities Available-for-Sale</b>				
U.S. treasury securities .....	\$ 399,741	\$ -	\$ 305	\$ 399,436
U.S. government agency entities .....	9,679	27	6	9,700
U.S. government sponsored entities .....	400,000	-	6,278	393,722
State and municipal securities .....	1,943	-	12	1,931
Mortgage-backed securities .....	447,959	468	2,362	446,065
Collateralized mortgage obligations .....	1,715	-	5	1,710
Corporate debt securities .....	80,007	904	5	80,906
Mutual funds .....	6,500	-	229	6,271
Preferred stock of government sponsored entities .....	4,117	3,970	-	8,087
Other equity securities .....	13,294	7,463	98	20,659
Total	<u>\$ 1,364,955</u>	<u>\$ 12,832</u>	<u>\$ 9,300</u>	<u>\$ 1,368,487</u>

	<b>December 31, 2016</b>			
	<b>Amortized Cost</b>	<b>Gross</b>		<b>Fair Value</b>
		<b>Unrealized Gains</b>	<b>Unrealized Losses</b>	
(In thousands)				
<b>Securities Available-for-Sale</b>				
U.S. treasury securities .....	\$ 489,839	\$ 35	\$ 857	\$ 489,017
U.S. government sponsored entities .....	400,000	-	9,669	390,331
Mortgage-backed securities .....	339,241	309	3,290	336,260
Collateralized mortgage obligations .....	48	-	20	28
Corporate debt securities .....	74,965	247	862	74,350
Mutual funds .....	6,500	-	270	6,230
Preferred stock of government sponsored entities .....	2,811	4,497	-	7,308
Other equity securities .....	3,608	7,213	-	10,821
Total	<u>\$ 1,317,012</u>	<u>\$ 12,301</u>	<u>\$ 14,968</u>	<u>\$ 1,314,345</u>

For additional information, see Note 7 to the Company's unaudited condensed consolidated financial statements.

Investment securities having a carrying value of \$291.4 million as of September 30, 2017, and \$649.1 million as of December 31, 2016, were pledged to secure public deposits, other borrowings, treasury tax and loan and securities sold under agreements to repurchase.

## Loans

Gross loans, excluding loans held for sale, were \$12.6 billion at September 30, 2017, an increase of \$1.4 billion, or 12.5%, from \$11.2 billion at December 31, 2016. The increase was primarily due to increases of \$591.8 million, or 10.2%, in commercial mortgage loans, \$478.5 million, or 19.6%, in residential mortgage loans, \$171.7 million, or 7.6%, in commercial loans, and \$143.4 million, or 26.2%, in real estate construction loans. The loan balances and composition at September 30, 2017, compared to December 31, 2016, and to September 30, 2016, are presented below:

Type of Loans	September 30, 2017		December 31, 2016		% Change
		% of Gross Loans		% of Gross Loans	
	(Dollars in thousands)				
Commercial loans .....	\$ 2,419,891	19.2%	\$ 2,248,187	20.1%	7.6%
Residential mortgage loans .....	2,922,537	23.3	2,444,048	21.8	19.6
Commercial mortgage loans .....	6,377,047	50.6	5,785,248	51.7	10.2
Equity lines .....	181,751	1.4	171,711	1.5	5.8
Real estate construction loans ...	691,486	5.5	548,088	4.9	26.2
Installment and other loans .....	4,722	0.0	3,993	0.0	18.3
Gross loans	\$ 12,597,434	100%	\$ 11,201,275	100%	12.5%
Allowance for loan losses .....	(121,535)		(118,966)		2.2
Unamortized deferred loan fees .....	(3,424)		(4,994)		(31.4)
Total loans, net	\$ 12,472,475		\$ 11,077,315		12.6%
Loans held for sale	\$ -		\$ 7,500		(100.0%)

## Non-performing Assets

Non-performing assets include loans past due 90 days or more and still accruing interest, non-accrual loans, and other real estate owned (“OREO”). The Company’s policy is to place loans on non-accrual status if interest and/or principal is past due 90 days or more, or in cases where management deems the full collection of principal and interest unlikely. After a loan is placed on non-accrual status, any previously accrued but unpaid interest is reversed and charged against current income and subsequent payments received are generally first applied towards the outstanding principal balance of the loan. Depending on the circumstances, management may elect to continue the accrual of interest on certain past due loans if partial payment is received and/or the loan is well collateralized and in the process of collection. The loan is generally returned to accrual status when the borrower has brought the past due principal and interest payments current and, in the opinion of management, the borrower has demonstrated the ability to make future payments of principal and interest as scheduled.

Management reviews the loan portfolio regularly for problem loans. During the ordinary course of business, management becomes aware of borrowers that may not be able to meet the contractual requirements of the loan agreements. Such loans are placed under closer supervision with consideration given to placing the loans on non-accrual status, the need for an additional allowance for loan losses, and (if appropriate) partial or full charge-off.

The ratio of non-performing assets, excluding non-accrual loans held for sale, to total assets was 0.6% at September 30, 2017, compared to 0.5% at December 31, 2016. Total non-performing assets increased \$17.6 million, or 25.2%, to \$87.4 million at September 30, 2017, compared to \$69.8 million at December 31, 2016, primarily due to an increase of \$15.7 million, or 31.6%, in non-accrual loans offset by a decrease of \$2.0 million, or 9.7%, in other real estate owned.

As a percentage of gross loans, excluding loans held for sale, plus OREO, our non-performing assets was 0.69% as of September 30, 2017, compared to 0.62% as of December 31, 2016. The non-performing portfolio loan coverage ratio, defined as the allowance for credit losses to non-performing loans, decreased to 181.6% as of September 30, 2017, from 245.9% as of December 31, 2016.

The following table presents the changes in non-performing assets and troubled debt restructurings (“TDRs”) as of September 30, 2017, compared to December 31, 2016, and to September 30, 2016:

(Dollars in thousands)	September 30, 2017	December 31, 2016	% Change	September 30, 2016	% Change
<b>Non-performing assets</b>					
Accruing loans past due 90 days or more	\$ 3,900	\$ -	100	\$ -	100
Non-accrual loans:					
Construction loans	14,267	5,458	161	5,507	159
Commercial mortgage loans	28,379	20,078	41	21,077	35
Commercial loans	15,942	15,710	1	9,251	72
Residential mortgage loans	6,763	8,436	(20)	8,524	(21)
Total non-accrual loans:	<u>\$ 65,351</u>	<u>\$ 49,682</u>	32	<u>\$ 44,359</u>	47
Total non-performing loans	<u>69,251</u>	<u>49,682</u>	39	<u>44,359</u>	56
Other real estate owned	<u>18,115</u>	<u>20,070</u>	(10)	<u>20,986</u>	(14)
Total non-performing assets	<u>\$ 87,366</u>	<u>\$ 69,752</u>	25	<u>\$ 65,345</u>	34
Accruing troubled debt restructurings	<u>\$ 62,358</u>	<u>\$ 65,393</u>	(5)	<u>\$ 86,555</u>	(28)
Non-accrual loans held for sale	\$ -	\$ 7,500	(100)	\$ 4,750	(100)
Allowance for loan losses	\$ 121,535	\$ 118,966	2	\$ 117,942	3
Total gross loans outstanding, at period-end <sup>(1)</sup>	\$ 12,597,434	\$ 11,201,275	12	\$ 11,010,457	14
Allowance for loan losses to non-performing loans, at period-end <sup>(2)</sup>	175.50%	239.45%		265.88%	
Allowance for loan losses to gross loans, at period-end <sup>(1)</sup>	0.96%	1.06%		1.07%	

(1) Excludes loans held for sale at period-end.

(2) Excludes non-accrual loans held for sale at period-end.

## Non-accrual Loans

At September 30, 2017, total non-accrual loans were \$65.4 million, an increase of \$15.7 million, or 31.6%, resulting from several construction and commercial real estate loans placed on nonaccrual, from \$49.7 million at December 31, 2016, and an increase of \$21.0 million, or 47.3%, from \$44.4 million at September 30, 2016. The allowance for the collateral-dependent loans is calculated based on the difference between the outstanding loan balance and the value of the collateral as determined by recent appraisals, sales contracts, or other available market price information. The allowance for collateral-dependent loans varies from loan to loan based on the collateral coverage of the loan at the time of designation as non-performing. We continue to monitor the collateral coverage of these loans, based on recent appraisals, on a quarterly basis and adjust the allowance accordingly. Non-accrual loans also include those TDRs that do not qualify for accrual status.

The following tables present the type of properties securing the non-accrual portfolio loans and the type of businesses the borrowers engaged in as of the dates indicated:

	<u>September 30, 2017</u>		<u>December 31, 2016</u>	
	<u>Real Estate <sup>(1)</sup></u>	<u>Commercial</u>	<u>Real Estate <sup>(1)</sup></u>	<u>Commercial</u>
	(In thousands)			
<b>Type of Collateral</b>				
Single/multi-family residence .....	\$ 23,780	\$ 7,742	\$ 9,368	\$ 218
Commercial real estate .....	25,591	-	24,321	-
Land .....	-	-	283	-
Personal property (UCC) .....	-	8,200	-	15,492
Total	<u>\$ 49,371</u>	<u>\$ 15,942</u>	<u>\$ 33,972</u>	<u>\$ 15,710</u>

(1) Real estate includes commercial mortgage loans, real estate construction loans, residential mortgage loans and equity lines.

	<u>September 30, 2017</u>		<u>December 31, 2016</u>	
	<u>Real Estate <sup>(1)</sup></u>	<u>Commercial</u>	<u>Real Estate <sup>(1)</sup></u>	<u>Commercial</u>
	(In thousands)			
<b>Type of Business</b>				
Real estate development .....	\$ 31,890	\$ 20	\$ 13,804	\$ -
Wholesale/Retail .....	10,807	7,924	12,312	9,213
Food/Restaurant .....	140	-	153	-
Import/Export .....	-	7,998	-	6,174
Other .....	6,534	-	7,703	323
Total	<u>\$ 49,371</u>	<u>\$ 15,942</u>	<u>\$ 33,972</u>	<u>\$ 15,710</u>

(1) Real estate includes commercial mortgage loans, real estate construction loans, residential mortgage loans and equity lines.

## Impaired Loans

A loan is considered impaired when it is probable that a creditor will be unable to collect all amounts due according to the contractual terms of the loan agreement based on current circumstances and events. The assessment for impairment occurs when and while such loans are on non-accrual as a result of delinquency status of over 90 days or receipt of information indicating that full collection of principal is doubtful, or when the loan has been restructured in a troubled debt restructuring (TDRs). Those loans with a balance less than our defined selection criteria, generally a loan amount less than \$500,000, are treated as a homogeneous portfolio. If loans meeting the defined criteria are not collateral dependent, we measure the impairment based on the present value of the expected future cash flows discounted at the loan's effective interest rate. If loans meeting the defined criteria are collateral dependent, we measure the impairment by using the loan's observable market price or the fair value of the collateral. We obtain an appraisal to determine the amount of impairment at the date that the loan becomes impaired. The appraisals are based on "as is" or bulk sale valuations. To ensure that appraised values remain current, we generally obtain an updated appraisal every twelve months from qualified independent appraisers. If the fair value of the collateral, less cost to sell, is less than the recorded amount of the loan, we then recognize impairment by creating or adjusting an existing valuation allowance with a corresponding charge to the provision for loan losses. If an impaired loan is expected to be collected through liquidation of the collateral, the amount of impairment, excluding disposal costs, which range between 3% to 6% of the fair

value, depending on the size of the impaired loan, is charged off against the allowance for loan losses. Non-accrual impaired loans, including TDRs, are not returned to accrual status unless the unpaid interest has been brought current and full repayment of the recorded balance is expected or if the borrower has made six consecutive monthly payments of the scheduled amounts due, and TDRs are reviewed for continued impairment until they are no longer reported as TDRs.

As of September 30, 2017, recorded investment in impaired loans totaled \$127.7 million and was comprised of non-accrual loans, excluding loans held for sale, of \$65.3 million and accruing troubled debt restructured loans (TDRs) of \$62.4 million. As of December 31, 2016, recorded investment in impaired loans totaled \$115.1 million and was comprised of non-accrual loans, excluding loans held for sale, of \$49.7 million and accruing TDRs of \$65.4 million. For impaired loans, the amounts previously charged off represent 7.1% as of September 30, 2017, and 8.4% as of December 31, 2016, of the contractual balances for impaired loans. As of September 30, 2017, \$49.4 million, or 75.7%, of the \$65.3 million of non-accrual loans, excluding loans held for sale, was secured by real estate compared to \$34.0 million, or 68.4%, of the \$49.7 million of non-accrual loans, excluding loans held for sale, that was secured by real estate as of December 31, 2016. The Bank obtains current appraisals, sales contracts, or other available market price information which provide updated factors in evaluating potential loss.

As of September 30, 2017, \$2.1 million of the \$121.5 million allowance for loan losses was allocated for impaired loans and \$119.4 million was allocated to the general allowance. As of December 31, 2016, \$2.8 million of the \$119.0 million allowance for loan losses was allocated for impaired loans and \$116.2 million was allocated to the general allowance.

The allowance for loan losses to non-accrual loans was 186.0% as of September 30, 2017, from 239.5% as of December 31, 2016, primarily due to an increase in the non-accrual loans. Non-accrual loans also include those TDRs that do not qualify for accrual status.

The following table presents impaired loans and the related allowance as of the dates indicated:

	Impaired Loans					
	September 30, 2017			December 31, 2016		
	Unpaid Principal Balance	Recorded Investment	Allowance	Unpaid Principal Balance	Recorded Investment	Allowance
	(In thousands)					
<b>With no allocated allowance</b>						
Commercial loans.....	\$ 23,953	\$ 23,373	\$ -	\$ 24,037	\$ 23,121	\$ -
Real estate construction loans.....	22,309	21,748	-	5,776	5,458	-
Commercial mortgage loans.....	39,154	32,370	-	60,522	54,453	-
Residential mortgage loans and equity lines.....	2,264	2,264	-	5,472	5,310	-
Subtotal .....	<u>\$ 87,680</u>	<u>\$ 79,755</u>	<u>\$ -</u>	<u>\$ 95,807</u>	<u>\$ 88,342</u>	<u>\$ -</u>
<b>With allocated allowance</b>						
Commercial loans.....	\$ 14,082	\$ 13,985	\$ 1,461	\$ 5,216	\$ 4,640	\$ 1,827
Commercial mortgage loans.....	23,061	22,820	823	10,158	10,017	573
Residential mortgage loans and equity lines.....	12,461	11,111	322	13,263	12,075	396
Subtotal .....	<u>\$ 49,604</u>	<u>\$ 47,916</u>	<u>\$ 2,606</u>	<u>\$ 28,637</u>	<u>\$ 26,732</u>	<u>\$ 2,796</u>
<b>Total impaired loans.....</b>	<u><u>\$ 137,284</u></u>	<u><u>\$ 127,671</u></u>	<u><u>\$ 2,606</u></u>	<u><u>\$ 124,444</u></u>	<u><u>\$ 115,074</u></u>	<u><u>\$ 2,796</u></u>

## Loan Interest Reserves

In accordance with customary banking practice, we originate construction loans and land development loans where interest on the loan is disbursed from pre-established interest reserves included in the total original loan commitment. Our construction loans and land development loans generally include optional renewal terms after the maturity of the initial loan term. New appraisals are obtained prior to extension or renewal of these loans in part to determine the appropriate interest reserve to be established for the new loan term. Loans with interest reserves are underwritten to the same criteria, including loan to value and, if applicable, pro forma debt service coverage ratios, as loans without interest reserves. Construction loans with interest reserves are monitored on a periodic basis to gauge progress towards completion. Interest reserves are frozen if it is determined that additional draws would result in a loan to value ratio that exceeds policy maximums based on collateral property type. Our policy limits in this regard are consistent with supervisory limits and range from 65% in the case of land to 85% in the case of one to four family residential construction projects.

As of September 30, 2017, construction loans of \$515.4 million were disbursed with pre-established interest reserves of \$61.8 million compared to \$500.2 million of such loans disbursed with pre-established interest reserves of \$58.9 million at December 31, 2016. The balance for construction loans with interest reserves which have been extended was \$81.3 million with pre-established interest reserves of \$1.8 million at September 30, 2017, compared to \$113.1 million with pre-established interest reserves of \$2.1 million at December 31, 2016. Land loans of \$23.2 million were disbursed with pre-established interest reserves of \$680,000 at September 30, 2017, compared to \$51.3 million land loans disbursed with pre-established interest reserves of \$1.0 million at December 31, 2016. The balance for land loans with interest reserves which have been extended was \$5.9 million at September 30, 2017 with pre-established interest reserves of \$360,000 compared to \$2.0 million in land loans with pre-established interest reserves of \$40,000 at December 31, 2016.

At September 30, 2017 and December 31, 2016, the Bank had no loans on non-accrual status with available interest reserves. At September 30, 2017, \$14.3 million of non-accrual non-residential construction loans, and \$8.0 million land loans had been originated with pre-established interest reserves. At December 31, 2016, \$5.5 million of non-accrual non-residential construction loans, and \$7.8 million of non-accrual land loans had been originated with pre-established interest reserves. While we typically expect loans with interest reserves to be repaid in full according to the original contractual terms, some loans require one or more extensions beyond the original maturity before full repayment. Typically, these extensions are required due to construction delays, delays in the sale or lease of property, or some combination of these two factors.

### **Loan Concentration**

Most of the Company's business activities are with customers located in the predominantly Asian-populated areas of Southern and Northern California; New York City, New York; Dallas and Houston, Texas; Seattle, Washington; Boston, Massachusetts; Chicago, Illinois; Edison, New Jersey; Rockville, Maryland; Las Vegas, Nevada, and Hong Kong. The Company has no specific industry concentration, and generally its loans are collateralized with real property or other pledged collateral of the borrowers. The Company generally expects loans to be paid off from the operating profits of the borrowers, refinancing by another lender, or through sale by the borrowers of the collateral. There were no loan concentrations to multiple borrowers in similar activities that exceeded 10% of total loans as of September 30, 2017, or as of December 31, 2016.

The federal banking regulatory agencies issued final guidance on December 6, 2006, regarding risk management practices for financial institutions with high or increasing concentrations of commercial real estate ("CRE") loans on their balance sheets. The regulatory guidance reiterates the need for sound internal risk management practices for those institutions that have experienced rapid growth in CRE lending, have notable exposure to specific types of CRE, or are approaching or exceeding the supervisory criteria used to evaluate the CRE concentration risk, but the guidance is not to be construed as a limit for CRE exposure. The supervisory criteria are: (1) total reported loans for construction, land development, and other land represent 100% of the institution's total risk-based capital, and (2) total CRE loans represent 300% or more of the institution's total risk-based capital and the institution's CRE loan portfolio has increased 50% or more within the last thirty-six months. Total loans for construction, land development, and other land represented 40.7% of the Bank's total risk-based capital as of September 30, 2017, and 40.4% as of December 31, 2016. Total CRE loans represented 305% of total risk-based capital as of September 30, 2017, and 300% as of December 31, 2016 and were below the Bank's internal limit for CRE loans of 400% of total capital at both dates.

### **Allowance for Credit Losses**

The Bank maintains the allowance for credit losses at a level that the Bank consider appropriate to absorb the estimated and known risks in the loan portfolio and off-balance sheet unfunded credit commitments. Allowance for credit losses is comprised of the allowance for loan losses and the reserve for off-balance sheet unfunded credit commitments. With this risk management objective, the Bank's management has an established monitoring system that is designed to identify impaired and potential problem loans, and to permit periodic evaluation of impairment and the appropriate level of the allowance for credit losses in a timely manner.

In addition, the Bank's Board of Directors has established a written credit policy that includes a credit review and control system that the Board of Directors believes should be effective in ensuring that the Bank maintains an appropriate allowance for credit losses. The Board of Directors provides oversight for the allowance evaluation process, including quarterly evaluations, and determines whether the allowance is appropriate to absorb losses in the credit portfolio. The determination of the amount of the allowance for credit losses and the provision for credit losses are based on management's current judgment about the credit quality of the loan portfolio and takes into consideration known relevant internal and external factors that affect collectability when determining the appropriate level for the allowance for credit losses. The nature of the process by which the Bank determines the appropriate allowance for credit losses requires the exercise of considerable judgment. Additions to the allowance for credit losses are made by charges to the provision for credit losses. While management utilizes its best judgment based on the information available, the ultimate appropriateness of the allowance is dependent upon a variety of factors beyond the Bank's control, including the performance of the Bank's loan portfolio, the economy, changes in interest rates, and the view of the regulatory authorities toward loan classifications. Identified credit exposures that are determined to be uncollectible are charged against the allowance for credit losses. Recoveries of previously charged off amounts, if any, are credited to the allowance for credit losses. A weakening of the economy or other factors that adversely affect asset quality could result in an increase in the number of delinquencies, bankruptcies, or defaults, and a higher level of non-performing assets, net charge-offs, and provision for credit losses in future periods.

The allowance for loan losses was \$121.5 million and the allowance for off-balance sheet unfunded credit commitments was \$4.3 million at September 30, 2017, which represented the amount believed by management to be appropriate to absorb credit losses inherent in the loan portfolio, including unfunded commitments. The \$121.5 million allowance for loan losses at September 30, 2017, increased \$2.5 million, or 2.1%, from \$119.0 million at December 31, 2016. The allowance for loan losses represented 0.96% of period-end gross loans, excluding loans held for sale, and 175.5% of non-performing loans at September 30, 2017. The comparable ratios were 1.06% of period-end gross loans, excluding loans held for sale, and 239.5% of non-performing loans at December 31, 2016. The following table sets forth information relating to the allowance for loan losses, charge-offs, recoveries, and the reserve for off-balance sheet credit commitments for the periods indicated:

	Three months ended September 30,		Nine months ended September 30,	
	2017	2016	2017	2016
<b>Allowance for loan losses</b>	<b>(Dollars in thousands)</b>			
Balance at beginning of period	\$ 115,809	\$ 122,948	\$ 118,966	\$ 138,963
Reversal for credit losses	-	-	(2,500)	(15,650)
Charge-offs:				
Commercial loans	(80)	(3,278)	(1,810)	(12,036)
Real estate loans	(305)	(4,625)	(860)	(5,829)
Total charge-offs	(385)	(7,903)	(2,670)	(17,865)
Recoveries:				
Commercial loans	575	2,006	1,401	3,720
Construction loans	47	548	143	7,871
Real estate loans	5,489	343	6,195	903
Total recoveries	6,111	2,897	7,739	12,494
Balance at end of period	<u>\$ 121,535</u>	<u>\$ 117,942</u>	<u>\$ 121,535</u>	<u>\$ 117,942</u>
<b>Reserve for off-balance sheet credit commitments</b>				
Balance at beginning of period	\$ 4,513	\$ 2,124	\$ 3,224	\$ 1,494
Provision for credit losses	(259)	100	1,030	730
Balance at end of period	<u>\$ 4,254</u>	<u>\$ 2,224</u>	<u>\$ 4,254</u>	<u>\$ 2,224</u>
Average loans outstanding				
during the period <sup>(1)</sup>	\$ 12,317,721	\$ 10,668,341	\$ 11,668,814	\$ 10,466,764
Total gross loans outstanding, at period-end <sup>(1)</sup>	\$ 12,597,434	\$ 11,010,457	\$ 12,597,434	\$ 11,010,457
Total non-performing loans, at period-end <sup>(2)</sup>	\$ 69,251	\$ 44,359	\$ 69,251	\$ 44,359
Ratio of net charge-offs/(recoveries) to average				
loans outstanding during the period <sup>(1)</sup>	(0.18)%	0.19%	(0.06)%	0.07%
Provision for credit losses to average				
loans outstanding during the period <sup>(1)</sup>	(0.01)%	0.00%	(0.02)%	(0.19)%
Allowance for credit losses to				
non-performing loans, at period-end <sup>(2)</sup>	181.64%	270.89%	181.64%	270.89%
Allowance for credit losses to				
gross loans, at period-end <sup>(1)</sup>	<u>1.00%</u>	<u>1.09%</u>	<u>1.00%</u>	<u>1.09%</u>

(1) Excluding loans held for sale.

(2) Excluding non-accrual loans held for sale.

Our allowance for loan losses consists of the following:

- **Specific allowance:** For impaired loans, we provide specific allowances for loans that are not collateral dependent based on an evaluation of the present value of the expected future cash flows discounted at the loan's effective interest rate and for loans that are collateral dependent based on the fair value of the underlying collateral determined by the most recent valuation information received, which may be adjusted based on factors such as changes in market conditions from the time of valuation. If the measure of the impaired loan is less than the recorded investment in the loan, the deficiency will be charged off against the allowance for loan losses or, alternatively, a specific allocation will be established.
- **General allowance:** The unclassified portfolio is segmented on a group basis. Segmentation is determined by loan type and common risk characteristics. The non-impaired loans are grouped into 19 segments: two commercial segments, ten commercial real estate segments, one residential construction segment, one non-residential construction segment, one SBA segment, one installment loans segment, one residential mortgage segment, one equity lines of credit segment, and one overdrafts segment. The allowance is provided for each segmented group based on the group's historical loan loss experience aggregated based on loan risk classifications which take into account the current financial condition of the borrowers and guarantors, the prevailing value

of the underlying collateral if collateral dependent, charge-off history, management's knowledge of the portfolio, general economic conditions, environmental factors including the trends in delinquency and non-accrual, and other significant factors, such as the national and local economy, volume and composition of the portfolio, strength of management and loan staff, underwriting standards, and concentration of credit. In addition, management reviews reports on past-due loans to ensure appropriate classification.

The table set forth below reflects management's allocation of the allowance for loan losses by loan category and the ratio of each loan category to the average gross loans as of the dates indicated:

	September 30, 2017		December 31, 2016	
	Amount	Percentage of Loans in Each Category to Average Gross Loans	Amount	Percentage of Loans in Each Category to Average Gross Loans
Type of Loan:	(Dollars in thousands)			
Commercial loans .....	\$ 51,039	19.1%	\$ 49,203	21.1%
Residential mortgage loans <sup>(1)</sup> .....	11,062	24.3	11,620	22.0
Commercial mortgage loans .....	37,402	51.5	34,864	52.2
Real estate construction loans .....	22,008	5.0	23,268	4.7
Installment and other loans .....	24	0.0	11	0.0
Total	<u>\$ 121,535</u>	<u>100%</u>	<u>\$ 118,966</u>	<u>100%</u>

(1) Residential mortgage loans includes equity lines.

The allowance allocated to commercial loans increased \$1.8 million, or 3.7%, to \$51.0 million at September 30, 2017, from \$49.2 million at December 31, 2016. The increase is due primarily to commercial loan growth.

The allowance allocated for residential mortgage loans decreased \$0.5 million, or 4.8%, to \$11.1 million at as of September 30, 2017, from \$11.6 million at December 31, 2016 as a result of the decrease in the amount of general allowance determined to be required for residential mortgage loans.

The allowance allocated to commercial mortgage loans increased \$2.5 million, or 7.3%, to \$37.4 million at September 30, 2017, from \$34.9 million at December 31, 2016 as a result of the increase in the amount of general allowance determined to be required for commercial mortgage loans.

The allowance allocated to real estate construction loans decreased \$1.3 million, or 5.4%, to \$22.0 million at September 30, 2017 from \$23.3 million at December 31, 2016. The decrease is due primarily to the increase in the amount of specific reserves and general allowance determined to be required for construction loans.

## Deposits

Total deposits were \$12.6 billion at September 30, 2017, an increase of \$887 million, or 7.6%, from \$11.7 billion at December 31, 2016. The following table displays the deposit mix as of the dates indicated:

	September 30, 2017		December 31, 2016	
	Amount	Percentage	Amount	Percentage
<b>Deposits</b>	<b>(Dollars in thousands)</b>			
Non-interest-bearing demand deposits .....	\$ 2,730,006	21.7%	\$ 2,478,107	21.2%
Interest bearing demand deposits .....	1,379,100	11.0	1,230,445	10.6
Money market deposits .....	2,370,724	18.9	2,198,938	18.8
Savings deposits .....	925,312	7.4	719,949	6.2
Time deposits .....	5,156,553	41.0	5,047,287	43.2
Total deposits	<u>\$ 12,561,695</u>	<u>100.0%</u>	<u>\$ 11,674,726</u>	<u>100.0%</u>

The following table shows the maturity distribution of time deposits as of September 30, 2017:

	<u>Time Deposits -under \$100,000</u>	<u>Time Deposits - \$100,000 and over</u>	<u>Total Time Deposits</u>
	<b>(In thousands)</b>		
Less than three months .....	\$ 320,157	\$ 921,819	\$ 1,241,976
Three to six months .....	320,580	836,506	1,157,086
Six to twelve months .....	371,407	1,704,311	2,075,718
Over one year .....	224,168	457,605	681,773
Total	<u>\$ 1,236,312</u>	<u>\$ 3,920,241</u>	<u>\$ 5,156,553</u>
Percent of total deposits .....	9.8%	31.2%	41.0%

## Borrowings

Borrowings include federal funds purchased, securities sold under agreements to repurchase, funds obtained as advances from the Federal Home Loan Bank (“FHLB”) of San Francisco, and borrowings from other financial institutions.

*Securities Sold Under Agreements to Repurchase.* Securities sold under agreements to repurchase were \$100 million with a weighted average rate of 2.86% as of September 30, 2017, compared to \$350 million with a weighted average rate of 4.06% as of December 31, 2016. Final maturity for the two fixed rate non-callable securities sold under agreements to repurchase was \$50.0 million in June 2018 and \$50.0 million in July 2018.

These transactions are accounted for as collateralized financing transactions and recorded at the amounts at which the securities were sold. The Company may have to provide additional collateral for the repurchase agreements, as necessary. The underlying collateral pledged for the repurchase agreements consists of U.S. Treasury securities and mortgage-backed securities with a fair value of \$109 million as of September 30, 2017, and \$372 million as of December 31, 2016.

*Borrowing from the FHLB.* As of September 30, 2017, over-night borrowings from the FHLB were \$450 million at a rate of 1.16% compared to \$275 million at a rate of 0.55% as of December 31, 2016. As of September 30, 2017, the advances from the FHLB were \$145 million at a rate of 1.35%. As of September 30, 2017, FHLB advances of \$490 million will mature in October 2017, \$55 million in 2018 and \$50 million in December 2019.

### Long-term Debt

Long-term debt was \$255.2 million as of September 30, 2017, and December 31, 2016. Long-term debt is comprised of a \$119.1 million Junior Subordinated Notes, which qualify as Tier I capital for regulatory purposes, issued in connection with our various pooled trust preferred securities offerings, and \$136.1 million of deferred payments to Bank SinoPac.

### Off-Balance-Sheet Arrangements and Contractual Obligations

The following table summarizes the Company's contractual obligations to make future payments as of September 30, 2017. Payments for deposits and borrowings do not include interest. Payments related to leases are based on actual payments specified in the underlying contracts.

	Payment Due by Period				Total
	1 year or less	More than 1 year but less than 3 years	3 years or more but less than 5 years	5 years or more	
	(In thousands)				
Contractual obligations:					
Deposits with stated maturity dates .....	\$ 4,474,779	\$ 680,903	\$ 860	\$ 11	\$ 5,156,553
Non-callable securities sold under agreements to repurchase .....	100,000	-	-	-	100,000
Advances from the Federal Home Loan Bank .....	540,000	55,000	-	-	595,000
Other borrowings .....	-	-	-	17,518	17,518
Long-term debt .....	-	-	-	119,136	119,136
Deferred payments from acquisition .....	-	-	136,056	-	136,056
Operating leases .....	9,820	12,853	8,791	8,052	39,516
Total contractual obligations and other commitments	<u>\$ 5,124,599</u>	<u>\$ 748,756</u>	<u>\$ 145,707</u>	<u>\$ 144,717</u>	<u>\$ 6,163,779</u>

In the normal course of business, we enter into various transactions, which, in accordance with U.S. generally accepted accounting principles, are not included in our condensed consolidated balance sheets. We enter into these transactions to meet the financing needs of our customers. These transactions include commitments to extend credit and standby letters of credit, which involve, to varying degrees, elements of credit risk and interest rate risk in excess of the amounts recognized in the condensed consolidated balance sheets.

*Loan Commitments.* We enter into contractual commitments to extend credit, normally with fixed expiration dates or termination clauses, at specified rates and for specific purposes. Substantially all of our commitments to extend credit are contingent upon customers maintaining specific credit standards at

the time of loan funding. We minimize our exposure to loss under these commitments by subjecting them to credit approval and monitoring procedures. Management assesses the credit risk associated with certain commitments to extend credit in determining the level of the allowance for credit losses.

*Standby Letters of Credit.* Standby letters of credit are written conditional commitments issued by us to secure the obligations of a customer to a third party. In the event the customer does not perform in accordance with the terms of an agreement with the third party, we would be required to fund the commitment. The maximum potential amount of future payments we could be required to make is represented by the contractual amount of the commitment. If the commitment is funded, we would be entitled to seek reimbursement from the customer. Our policies generally require that standby letter of credit arrangements contain security and debt covenants similar to those contained in loan agreements.

### **Capital Resources**

Total equity was \$2.0 billion as of September 30, 2017, an increase of \$140.2 million, from \$1.8 billion as of December 31, 2016, primarily due to net income of \$150.1 million and \$34.9 million of common stock issued for the acquisition of SinoPac Bancorp partially offset by common stock cash dividends of \$50.5 million and shares withheld related to net share settlement of RSUs of \$5.1 million.

The following table summarizes changes in total equity for the nine months ended September 30, 2017:

(In thousands)	Nine months ended September 30, 2017
Net income .....	\$ 150,102
Stock issued to directors .....	549
Stock options exercised and RSUs distributed.....	1,018
Proceeds from shares issued through the Dividend Reinvestment Plan .....	1,849
Shares withheld related to net share settlement of RSUs .....	(5,127)
Share-based compensation .....	3,900
Other comprehensive income .....	3,498
Equity consideration for acquisition.....	34,862
Cash dividends paid to common stockholders .....	(50,491)
Net increase in total equity	<u>\$ 140,160</u>

### **Capital Adequacy Review**

Management seeks to maintain the Company’s capital at a level sufficient to support future growth, protect depositors and stockholders, and comply with various regulatory requirements.

Both Bancorp’s and the Bank’s regulatory capital continued to exceed the regulatory minimum requirements under Basel III rules that became effective January 1, 2015, with transitional provisions as of September 30, 2017. In addition, the capital ratios of the Bank place it in the “well capitalized” category, which is defined as institutions with a common equity tier 1 capital ratio equal to or greater than 6.5%, a Tier 1 risk-based capital ratio equal to or greater than 8%, a total risk-based capital ratio equal to or greater than 10%, and a Tier 1 leverage capital ratio equal to or greater than 5%.

The following table presents Bancorp's and the Bank's capital and leverage ratios as of September 30, 2017, and December 31, 2016:

(Dollars in thousands)	Cathay General Bancorp				Cathay Bank			
	September 30, 2017		December 31, 2016		September 30, 2017		December 31, 2016	
	Balance	%	Balance	%	Balance	%	Balance	%
Common equity Tier 1 capital (to risk-weighted assets) .....	\$1,555,919	12.22	\$1,459,351	12.84	\$1,461,917	12.34	\$1,515,096	13.35
Common equity Tier 1 capital minimum requirement .....	573,075	4.50	511,590	4.50	532,962	4.50	510,582	4.50
Excess .....	<u>\$982,844</u>	<u>7.72</u>	<u>\$947,761</u>	<u>8.34</u>	<u>\$928,955</u>	<u>7.84</u>	<u>\$1,004,514</u>	<u>8.85</u>
Tier 1 capital (to risk-weighted assets)	\$1,555,919	12.22	\$1,574,806	13.85	\$1,461,917	12.34	\$1,515,096	13.35
Tier 1 capital minimum requirement	764,100	6.00	682,120	6.00	710,616	6.00	680,776	6.00
Excess .....	<u>\$791,819</u>	<u>6.22</u>	<u>\$892,686</u>	<u>7.85</u>	<u>\$751,301</u>	<u>6.34</u>	<u>\$834,320</u>	<u>7.35</u>
Total capital (to risk-weighted assets)	\$1,802,206	14.15	\$1,702,144	14.97	\$1,587,501	13.40	\$1,637,286	14.43
Total capital minimum requirement	1,018,800	8.00	909,493	8.00	947,487	8.00	907,701	8.00
Excess .....	<u>\$783,406</u>	<u>6.15</u>	<u>\$792,651</u>	<u>6.97</u>	<u>\$640,014</u>	<u>5.40</u>	<u>\$729,585</u>	<u>6.43</u>
Tier 1 capital (to average assets)								
– Leverage ratio .....	\$1,555,919	10.41	\$1,574,806	11.57	\$1,461,917	10.54	\$1,515,096	11.16
Minimum leverage requirement .....	597,635	4.00	544,614	4.00	554,685	4.00	543,059	4.00
Excess .....	<u>\$958,284</u>	<u>6.41</u>	<u>\$1,030,192</u>	<u>7.57</u>	<u>\$907,232</u>	<u>6.54</u>	<u>\$972,037</u>	<u>7.16</u>
Risk-weighted assets .....	\$12,734,995		\$11,368,663		\$11,843,593		\$11,346,260	
Total average assets <sup>(1)</sup> .....	<u>\$14,940,863</u>		<u>\$13,615,348</u>		<u>\$13,867,125</u>		<u>\$13,576,477</u>	

(1) The quarterly total average assets reflect all debt securities at amortized cost, equity securities with readily determinable fair values at the lower of cost or fair value, and equity securities without readily determinable fair values at historical cost.

### **Dividend Policy**

Holders of common stock are entitled to dividends as and when declared by our Board of Directors out of funds legally available for the payment of dividends. Although we have historically paid cash dividends on our common stock, we are not required to do so. The amount of future dividends will depend on our earnings, financial condition, capital requirements and other factors, and will be determined by our Board of Directors. The terms of our Junior Subordinated Notes also limit our ability to pay dividends. Our Board of Directors increased the common stock dividend to \$0.21 per share in December 2016. The terms of our Junior Subordinated Notes also limit our ability to pay dividends.

The Company declared a cash dividend of \$0.21 per share on 80,795,512 shares outstanding on September 1, 2017, for distribution to holders of our common stock on September 11, 2017, \$0.21 per share on 79,847,124 shares outstanding on June 1, 2017, for distribution to holders of our common stock on June 12, 2017, and \$0.21 per share on 79,788,541 shares outstanding on March 1, 2017, for distribution to holders of our common stock on March 10, 2017. The Company paid total cash dividends of \$50.5 million during the first nine months of 2017.

### **Country Risk Exposures**

The Company's total assets were \$15.7 billion and total foreign country risk net exposures were \$454.7 million as of September 30, 2017. Total foreign country risk net exposures as of September 30, 2017, were comprised primarily of \$277.3 million from Hong Kong, \$45.6 million from China, \$30.8 million

from Australia, \$25.2 million from France, \$15.6 million from Singapore, \$13.5 million from Germany, \$10.0 million from Virgin Island, \$9.3 million from England, \$7.6 million from Taiwan, \$5.1 million from Canada, \$5.0 million from Cayman Island, \$4.2 million from Macau, \$2.2 million from Indonesia, \$1.4 million from Switzerland, \$1.1 million from Japan, \$0.3 million from New Zealand, and \$0.3 million from Venezuela. Risk is determined based on location of the borrowers, issuers, and counterparties.

All foreign country risk net exposures as of September 30, 2017, were to non-sovereign counterparties, except \$11.8 million due from the Hong Kong Monetary Authority.

Unfunded loans to foreign entities exposures were \$10.7 million as of September 30, 2017, primarily due to \$10.0 million of unfunded loans to financial institutions in China and \$0.7 million of unfunded loans to borrowers in Canada.

### **Financial Derivatives**

It is the policy of the Company not to speculate on the future direction of interest rates. However, the Company enters into financial derivatives in order to seek mitigation of exposure to interest rate risks related to our interest-earning assets and interest-bearing liabilities. We believe that these transactions, when properly structured and managed, may provide a hedge against inherent interest rate risk in the Company's assets or liabilities and against risk in specific transactions. In such instances, the Company may enter into interest rate swap contracts or other types of financial derivatives. Prior to considering any hedging activities, we seek to analyze the costs and benefits of the hedge in comparison to other viable alternative strategies. All hedges must be approved by the Bank's Investment Committee.

The Company follows ASC Topic 815 that establishes accounting and reporting standards for financial derivatives, including certain financial derivatives embedded in other contracts, and hedging activities. It requires the recognition of all financial derivatives as assets or liabilities in the Company's consolidated balance sheet and measurement of those financial derivatives at fair value. The accounting treatment of changes in fair value is dependent upon whether or not a financial derivative is designated as a hedge and, if so, the type of hedge. Fair value is determined using third-party models with observable market data. For derivatives designated as cash flow hedges, changes in fair value are recognized in other comprehensive income and are reclassified to earnings when the hedged transaction is reflected in earnings. For derivatives designated as fair value hedges, changes in the fair value of the derivatives are reflected in current earnings, together with changes in the fair value of the related hedged item if there is a highly effective correlation between changes in the fair value of the interest rate swaps and changes in the fair value of the underlying asset or liability that is intended to be hedged. If there is not a highly effective correlation between changes in the fair value of the interest rate swap and changes in the fair value of the underlying asset or liability that is intended to be hedged, then only the changes in the fair value of the interest rate swaps are reflected in the Company's consolidated financial statements.

In May 2014, Bancorp entered into interest rate swap contracts in the notional amount of \$119.1 million for a period of ten years. The objective of these interest rate swap contracts, which were designated as hedging instruments in cash flow hedges, was to hedge on Bancorp's \$119.1 million of Junior Subordinated Debentures that had been issued to five trusts, with the quarterly interest payments throughout the ten-year period beginning in June 2014 and ending in June 2024, from the risk of

variability of these payments resulting from changes in the three-month LIBOR interest rate. Bancorp pays a weighted average fixed interest rate of 2.61% and receives a variable interest rate of the three-month LIBOR at a weighted average rate of 1.32%. As of September 30, 2017, the notional amount of cash flow interest rate swaps was \$119.1 million and their unrealized loss of \$2.3 million, net of taxes, was included in other comprehensive income. The amount of periodic net settlement of interest rate swaps included in interest expense was \$407,000 for the three months ended September 30, 2017 compared to \$588,000 for the same quarter a year ago. For the nine months ended September 30, 2017, the periodic net settlement of interest rate swaps included in interest expense was \$1.3 million compared to \$1.8 million for the same period in 2016.

As of September 30, 2017, the Bank has entered into interest rate swap contracts with various terms from four to eight years. These interest rate swap contracts are matched to individual fixed-rate commercial real estate loans in the Bank's loan portfolio. These contracts have been designated as hedging instruments to hedge the risk of changes in the fair value of the underlying commercial real estate loan due to changes in interest rates. The swap contracts are structured so that the notional amounts reduce over time to match the contractual amortization of the underlying loan and allow prepayments with the same pre-payment penalty amounts as the related loan. The Bank pays a weighted average fixed rate of 4.55% and receives a variable rate at the one month LIBOR rate plus a weighted average spread of 293 basis points, or at a weighted average rate of 4.16%. As of September 30, 2017, the notional amount of fair value interest rate swaps was \$510.6 million and their unrealized gain of \$1.9 million was included in other non-interest income. The amount of periodic net settlement of interest rate swaps reducing interest income was \$514,000 for the three months ended September 30, 2017, compared to \$879,000 for the same quarter a year ago. The amount of periodic net settlement of interest rate swaps reducing interest income was \$1.9 million for the nine months ended September 30, 2017, compared to \$2.8 million for the same period a year ago. As of September 30, 2017, the ineffective portion of these interest rate swaps was not significant.

Interest rate swap contracts involve the risk of dealing with institutional derivative counterparties and their ability to meet contractual terms. Institutional counterparties must have a strong credit profile and be approved by the Company's Board of Directors. The Company's credit exposure on interest rate swaps is limited to the net favorable value and interest payments of all swaps by each counterparty. Credit exposure may be reduced by the amount of collateral pledged by the counterparty. Bancorp's interest rate swaps have been assigned by the counterparties to a derivatives clearing organization and daily margin is indirectly maintained with the derivatives clearing organization. Cash posted as collateral by Bancorp related to derivative contracts totaled \$6.3 million as of September 30, 2017.

The Company enters into foreign exchange forward contracts with various counterparties to mitigate the risk of fluctuations in foreign currency exchange rates for foreign exchange certificates of deposit or foreign exchange contracts entered into with our clients. These contracts are not designated as hedging instruments and are recorded at fair value in our condensed consolidated balance sheets. Changes in the fair value of these contracts as well as the related foreign exchange certificates of deposit and foreign exchange contracts are recognized immediately in net income as a component of non-interest income. Period end gross positive fair values are recorded in other assets and gross negative fair values are recorded in other liabilities. As of September 30, 2017, the notional amount of option contracts totaled \$12.3 million with a net negative fair value of \$234,000. As of September 30, 2017, spot, forward, and swap contracts with a total notional amount of \$69.3 million had a positive fair value of \$1.7 million. Spot, forward, and swap contracts with a total notional amount of \$86.6 million had a negative fair value

of \$1.1 million as of September 30, 2017. As of December 31, 2016, the notional amount of option contracts totaled \$12.1 million with a net negative fair value of \$121,000. As of December 31, 2016, spot, forward, and swap contracts with a total notional amount of \$82.4 million had a positive fair value of \$1.3 million. Spot, forward, and swap contracts with a total notional amount of \$89.5 million had a negative fair value of \$3.1 million as of December 31, 2016.

## **Liquidity**

Liquidity is our ability to maintain sufficient cash flow to meet maturing financial obligations and customer credit needs, and to take advantage of investment opportunities as they are presented in the marketplace. Our principal sources of liquidity are growth in deposits, proceeds from the maturity or sale of securities and other financial instruments, repayments from securities and loans, federal funds purchased, securities sold under agreements to repurchase, and advances from the FHLB. As of September 30, 2017, our average monthly liquidity ratio (defined as net cash plus short-term and marketable securities to net deposits and short-term liabilities) was 14.0% compared to 12.6% as of December 31, 2016.

Before merging on October 27, 2017, the two subsidiary banks of the Company were both shareholders of the FHLB of San Francisco, enabling them to have access to lower cost FHLB financing when necessary. As of September 30, 2017, the two subsidiary banks' approved credit line with the FHLB totaled \$5.5 billion. Advances from the FHLB were \$595.0 million and standby letter of credits issued by FHLB on the Company's behalf were \$100.7 million as of September 30, 2017. The Bank expects to be able to continue to access this source of funding, if required, in the near term. The Bank has pledged a portion of its commercial loans to the Federal Reserve Bank's Discount Window under the Borrower-in-Custody program to secure these borrowings. As of September 30, 2017, the borrowing capacity under the Borrower-in-Custody program was \$47.3 million.

Liquidity can also be provided through the sale of liquid assets, which consist of federal funds sold, securities sold under agreements to repurchase, and unpledged investment securities. As of September 30, 2017, investment securities totaled \$1.4 billion, with \$291.4 million pledged as collateral for borrowings and other commitments. The remaining \$1.1 billion was available as additional liquidity or to be pledged as collateral for additional borrowings.

Approximately 87% of the Company's time deposits mature within one year or less as of September 30, 2017. Management anticipates that there may be some outflow of these deposits upon maturity due to, among other factors, the keen competition in the Bank's marketplace. However, based on our historical run-off experience, we expect that the outflow will be minimal and can be replenished through our normal growth in deposits. Management believes the above-mentioned sources will provide adequate liquidity to the Bank to meet its daily operating needs.

The business activities of Bancorp consist primarily of the operation of the Bank and limited activities in other investments. The Bank paid dividends to Bancorp totaling \$113.4 million in 2016 and \$208.2 million in the first nine months of 2017.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We use a net interest income simulation model to measure the extent of the differences in the behavior of the lending and funding rates to changing interest rates, so as to project future earnings or market values under alternative interest rate scenarios. Interest rate risk arises primarily through the Company's traditional business activities of extending loans and accepting deposits. Many factors, including economic and financial conditions, movements in interest rates, and consumer preferences affect the spread between interest earned on assets and interest paid on liabilities. The net interest income simulation model is designed to measure the volatility of net interest income and net portfolio value,

defined as net present value of assets and liabilities, under immediate rising or falling interest rate scenarios in 100 basis point increments.

Although the modeling is very helpful in managing interest rate risk, it does require significant assumptions for the projection of loan prepayment rates on mortgage related assets, loan volumes and pricing, and deposit and borrowing volume and pricing, that might prove inaccurate. Because these assumptions are inherently uncertain, the model cannot precisely estimate net interest income, or precisely predict the effect of higher or lower interest rates on net interest income. Actual results will differ from simulated results due to the timing, magnitude, and frequency of interest rate changes, the differences between actual experience and the assumed volume, changes in market conditions, and management strategies, among other factors. The Company monitors its interest rate sensitivity and attempts to reduce the risk of a significant decrease in net interest income caused by a change in interest rates.

We have established a tolerance level in our policy to define and limit net interest income volatility to a change of plus or minus 5% when the hypothetical rate change is plus or minus 200 basis points. When the net interest rate simulation projects that our tolerance level will be met, or exceeded, we seek corrective action after considering, among other things, market conditions, customer reaction, and the estimated impact on profitability. The Company’s simulation model also projects the net economic value of our portfolio of assets and liabilities. We have established a tolerance level in our policy to limit the loss in the net economic value of our portfolio of assets and liabilities to zero when the hypothetical rate change is plus or minus 200 basis points.

The table below shows the estimated impact of changes in interest rates on net interest income and market value of equity as of September 30, 2017:

Change in Interest Rate (Basis Points)	Net Interest Income Volatility <sup>(1)</sup>	Market Value of Equity Volatility <sup>(2)</sup>
+200	8.9	3.1
+100	4.5	1.8
-100	-1.9	4.9
-200	-4.7	-0.9

(1) The percentage change in this column represents net interest income of the Company for 12 months in a stable interest rate environment versus the net interest income in the various rate scenarios.

(2) The percentage change in this column represents the net portfolio value of the Company in a stable interest rate environment versus the net portfolio value in the various rate scenarios.

#### **ITEM 4. CONTROLS AND PROCEDURES.**

The Company’s principal executive officer and principal financial officer have evaluated the effectiveness of the Company’s “disclosure controls and procedures,” as such term is defined in Rule 13a-15(e) or 15d-15(e) under the Securities Exchange Act of 1934, as amended (the “Exchange Act”), as of the end of the period covered by this quarterly report. Based upon their evaluation, the principal executive officer and principal financial officer have concluded that the Company’s disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in the reports filed or

submitted by it under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and include controls and procedures designed to ensure that information required to be disclosed by the Company in such reports is accumulated and communicated to the Company's management, including its principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

There has not been any change in our internal control over financial reporting that occurred during the third quarter of 2017 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## **PART II – OTHER INFORMATION**

### **ITEM 1. LEGAL PROCEEDINGS.**

Bancorp's wholly-owned subsidiary, Cathay Bank, is a party to ordinary routine litigation from time to time incidental to various aspects of its operations. Management does not believe that any such litigation is expected to have a material adverse impact on the Company's consolidated financial condition or results of operations.

**ITEM 1A. RISK FACTORS.**

There is no material change in the risk factors as previously disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2016, in response to Item 1A in Part I of Form 10-K.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.**

<b>ISSUER PURCHASES OF EQUITY SECURITIES</b>				
<b>Period</b>	<b>(a) Total Number of Shares (or Units) Purchased</b>	<b>(b) Average Price Paid per Share (or Unit)</b>	<b>(c) Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs</b>	<b>(d) Maximum Number (or Approximate Dollar Value) of Shares (or Units) that May Yet Be Purchased Under the Plans or Programs</b>
Month #1 (July 1, 2017 - July 31, 2017)	0	\$0	0	\$7,543,008
Month #2 (August 1, 2017 - August 31, 2017)	0	\$0	0	\$7,543,008
Month #3 (September 1, 2017 - September 30, 2017)	0	\$0	0	\$7,543,008
Total	0	\$0	0	\$7,543,008

For a discussion of limitations on the payment of dividends, see “*Dividend Policy*” and “*Liquidity*” under Part I—Item 2— “Management’s Discussion and Analysis of Financial Condition and Results of Operations.”

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES.**

Not applicable.

**ITEM 4. MINE SAFETY DISCLOSURES.**

Not applicable.

**ITEM 5. OTHER INFORMATION.**

None.

**ITEM 6. EXHIBITS.**

Exhibit 31.1	Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.+
Exhibit 31.2	Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.+
Exhibit 32.1	Certification of the Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.++
Exhibit 32.2	Certification of the Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.++
Exhibit 101.INS	XBRL Instance Document *
Exhibit 101.SCH	XBRL Taxonomy Extension Schema Document*
Exhibit 101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document*
Exhibit 101.DEF	XBRL Taxonomy Extension Definition Linkbase Document*
Exhibit 101.LAB	XBRL Taxonomy Extension Label Linkbase Document*
Exhibit 101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document*

---

+ Filed herewith.

++ Furnished herewith.

\* XBRL (Extensible Business Reporting Language) information shall not be deemed to be filed or part of a registration statement or prospectus for purposes of sections 11 or 12 of the Securities Act of

1933, shall not be deemed to be filed for purposes of section 18 of the Securities Exchange Act of 1934, and otherwise shall not be subject to liability under these sections, and shall not be incorporated by reference into any registration statement or other document filed under the Securities Act of 1933, except as expressly set forth by specific reference in such filing.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Cathay General Bancorp  
(Registrant)

Date: November 7, 2017

/s/ Pin Tai  
Pin Tai  
Chief Executive Officer and  
President

Date: November 7, 2017

/s/ Heng W. Chen  
Heng W. Chen  
Executive Vice President and  
Chief Financial Officer

## Exhibit 31.1

I, Pin Tai, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Cathay General Bancorp;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's Board of Directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Pin Tai

Pin Tai

Chief Executive Officer and  
President

Date: November 7, 2017

## Exhibit 31.2

I, Heng W. Chen, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Cathay General Bancorp;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's Board of Directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Heng W. Chen  
Heng W. Chen  
Executive Vice President and  
Chief Financial Officer

Date: November 7, 2017

**CEO CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Cathay General Bancorp (the “Company”) on Form 10-Q for the period ended September 30, 2017 as filed with the Securities and Exchange Commission on the date hereof (the “Report”), I, Pin Tai, chief executive officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Pin Tai  
Pin Tai  
Chief Executive Officer and  
President

Date: November 7, 2017

**CFO CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Cathay General Bancorp (the “Company”) on Form 10-Q for the period ended September 30, 2017 as filed with the Securities and Exchange Commission on the date hereof (the “Report”), I, Heng W. Chen, chief financial officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Heng W. Chen  
Heng W. Chen  
Executive Vice President and  
Chief Financial Officer

Date: November 7, 2017